

Norwegian Air Shuttle ASA (NAS)

Q1 2005



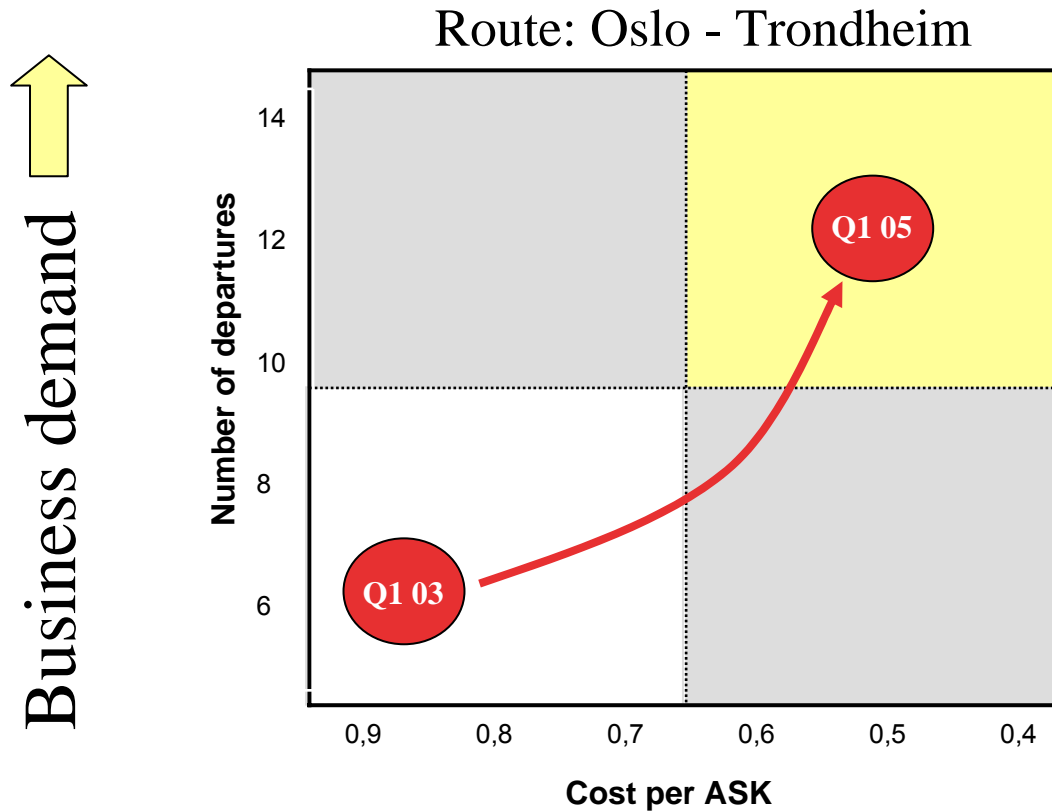
May 12, 2005

Oslo

Fast growing LCC

Rank	Carrier	Passengers (000)	Change	Rank by growth
1	Southwest Airline	70 909	8,0 %	17
2	Ryanair	27 594	19,3 %	12
3	Easyjet	24 300	19,7 %	11
4	AirTran Airways	13 170	13,0 %	14
5	Air Berlin	12 037	26,2 %	8
6	JetBlue Airways	11 783	30,7 %	7
7	Virgin Blue	9 537	-5,2 %	20
8	Gol	9 204	25,7 %	9
9	Song	8 000		22
10	WestJet Airlines	7 836	12,3 %	15
11	Independence A	7 059		23
12	Frontier Airlines	6 420	25,0 %	10
13	Lion Airlines	6 100	75,7 %	2
14	Ted	5 000		24
15	Spirit Airlines	4 777	12,2 %	16
16	Flybe	3 962	6,2 %	19
17	Germanwings	3 474	45,1 %	4
18	Bmibaby	3 200	6,7 %	18
19	DBA	3 000		25
20	AirAsia	2 839	91,7 %	1
21	Hapag-Lloyd Ex	2 700	42,1 %	5
22	Cebu Pacific Air	2 450	16,8 %	13
23	Norwegian	2 074	68,6 %	3
24	Virgin Express	2 051	-19,0 %	21
25	Monarch Schedl	1 860	40,6 %	6

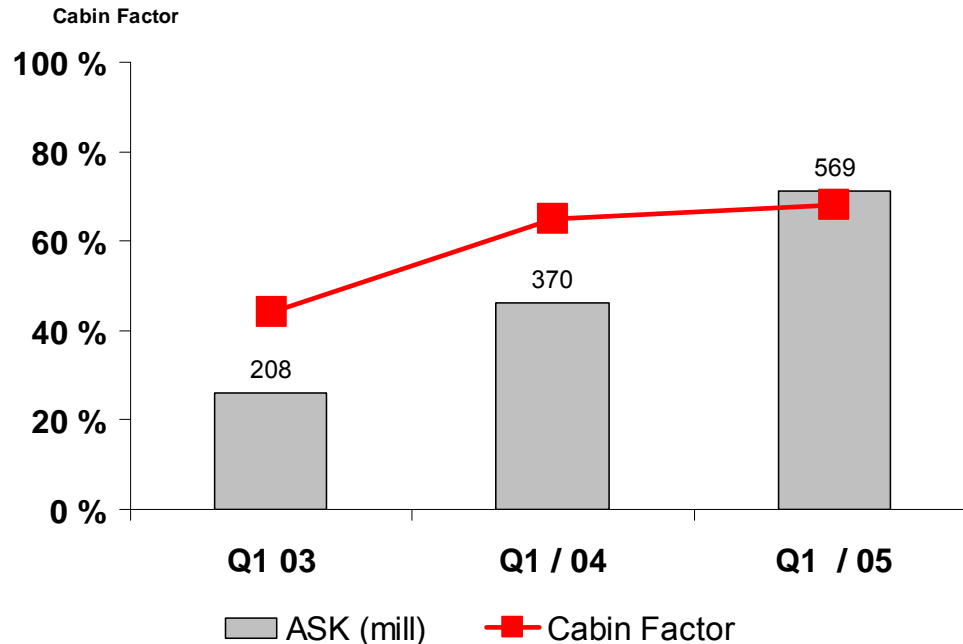
Relevant Business Product



Low prices →

Increasing cabin factor

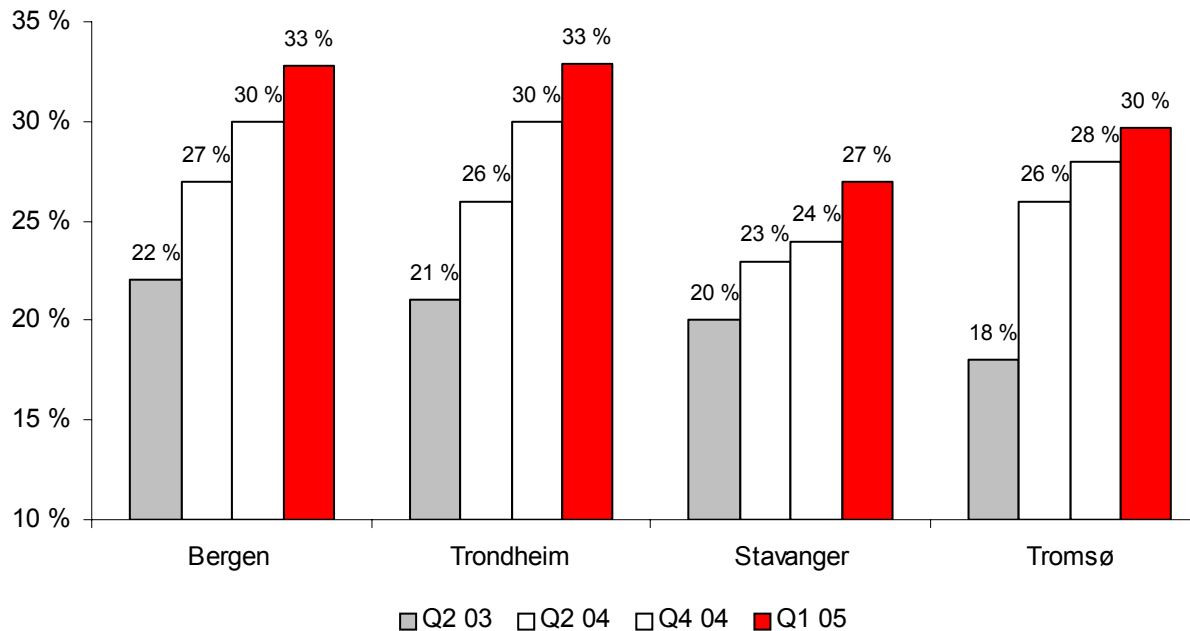
- 54 % production increase from Q104 to Q105
- Cabin factor increased to 68 % in Q105 (65% in Q104)
- Strong performance, both domestic and international, continued in April with a cabin factor of 72 %



PAX (000)	211	398	550
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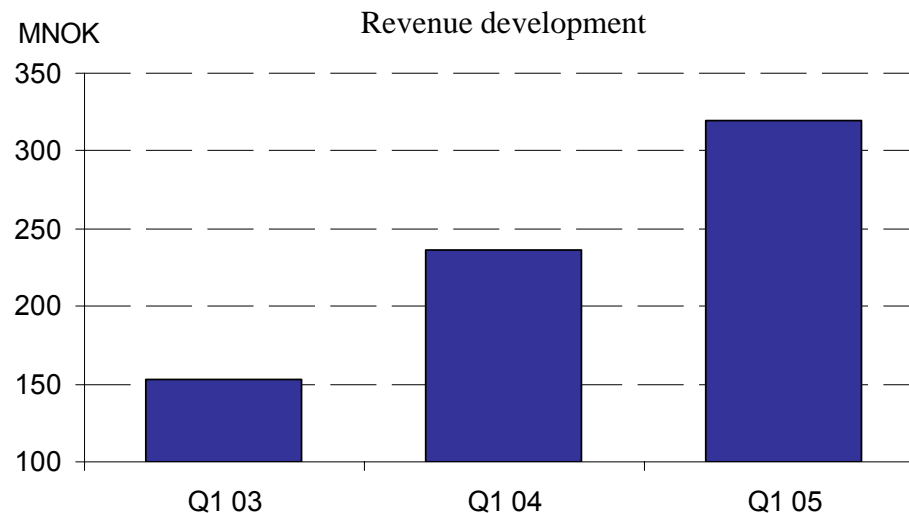
Growing market shares

- Over 30 % market share on key domestic routes
- Positive response on improved time tables for Bergen and Trondheim continued in Q105
- Low prices continues to stimulate demand



Improved margins

- 319 MNOK in turnover in Q1 2005, compared to 236 MNOK in Q1 2004
- EBITDA margin of -14 % in Q1 2005, compared to -21 % in Q1 2004
- High fuel prices impacted results



EBITDA MNOK	-34	-50	-44
EBITDA margin %	-22%	-21%	-14%

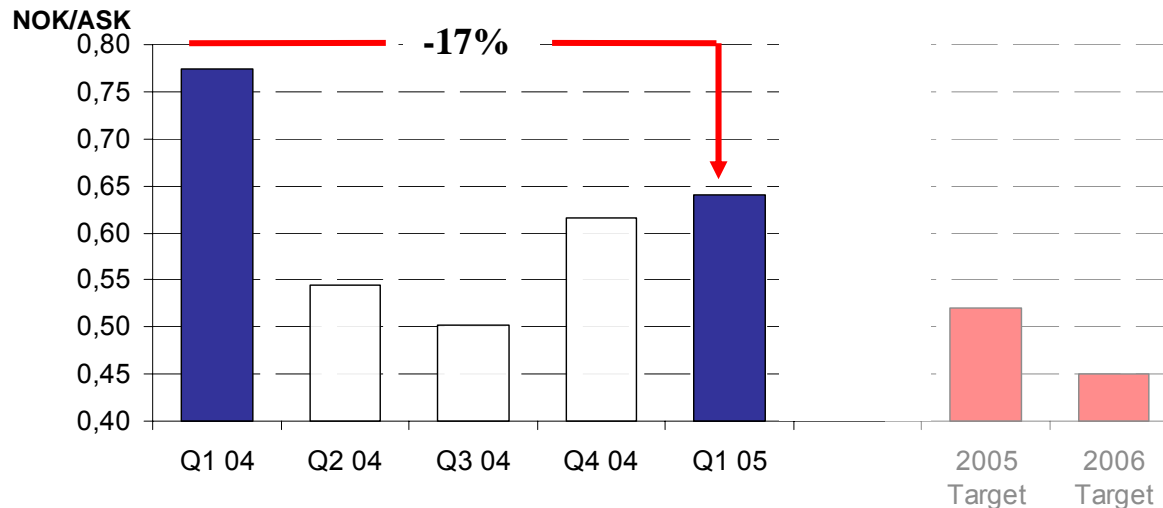
Strong sales

- Cash-balance of 186 MNOK, prepaid tickets of 251,7 MNOK
- Equity-share of 22%
- Strong sales in Q1 continued in April

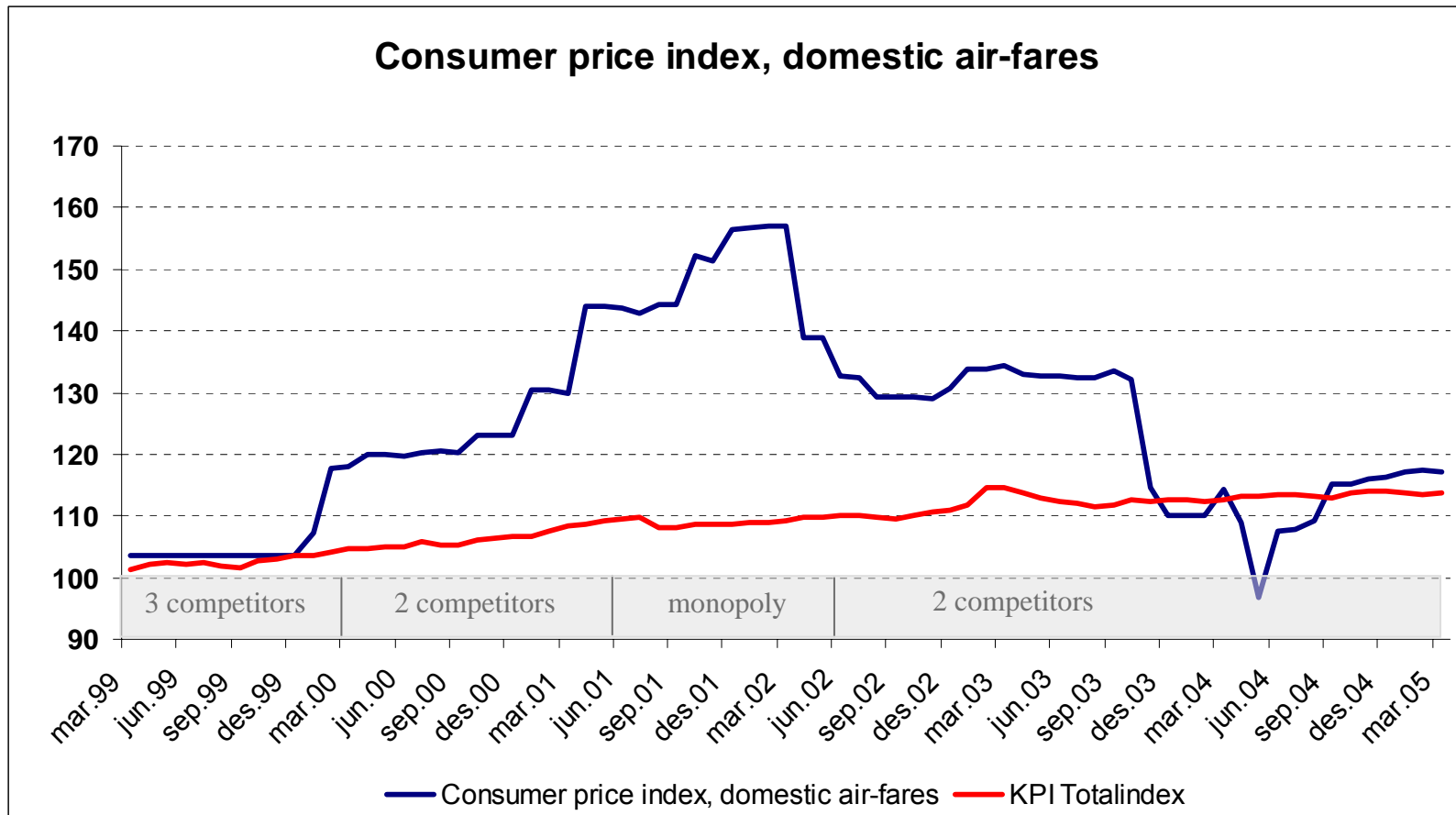
CASH FLOW (MNOK)			
From:	Q1/05	Q1/04	2004
Operation activities	1 832	12 208	-90 847
Investments	-11 417	18 814	-11 964
Financial activities		-20 652	-16 069
Net change	-9 585	10 370	-118 879
Opening balance	195 157	314 036	314 036
Closing balance	185 572	324 407	195 157

Costs on track

- Average unit costs of 0.64 NOK in Q1 2005, down 17 % from Q1 2004 (0.77 NOK)
- A period with high fuel prices, heavy maintenance (C-checks) and training of new crew members
- Higher crew and fleet utilization from April onwards and lower sourcing & distribution costs, will bring costs further down towards targeted levels for 2005

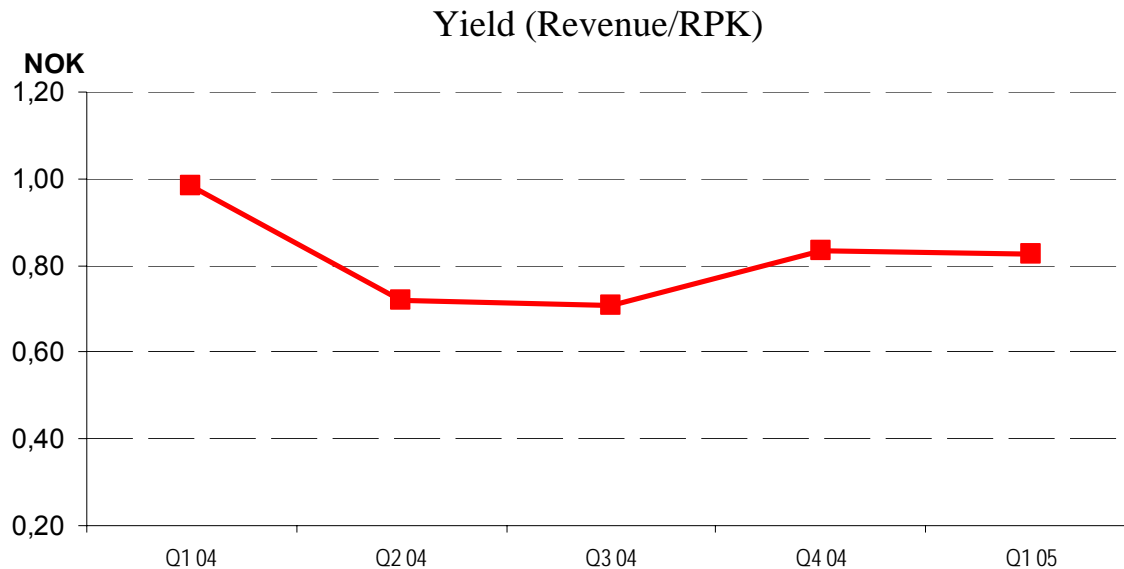


Positive pricing climate



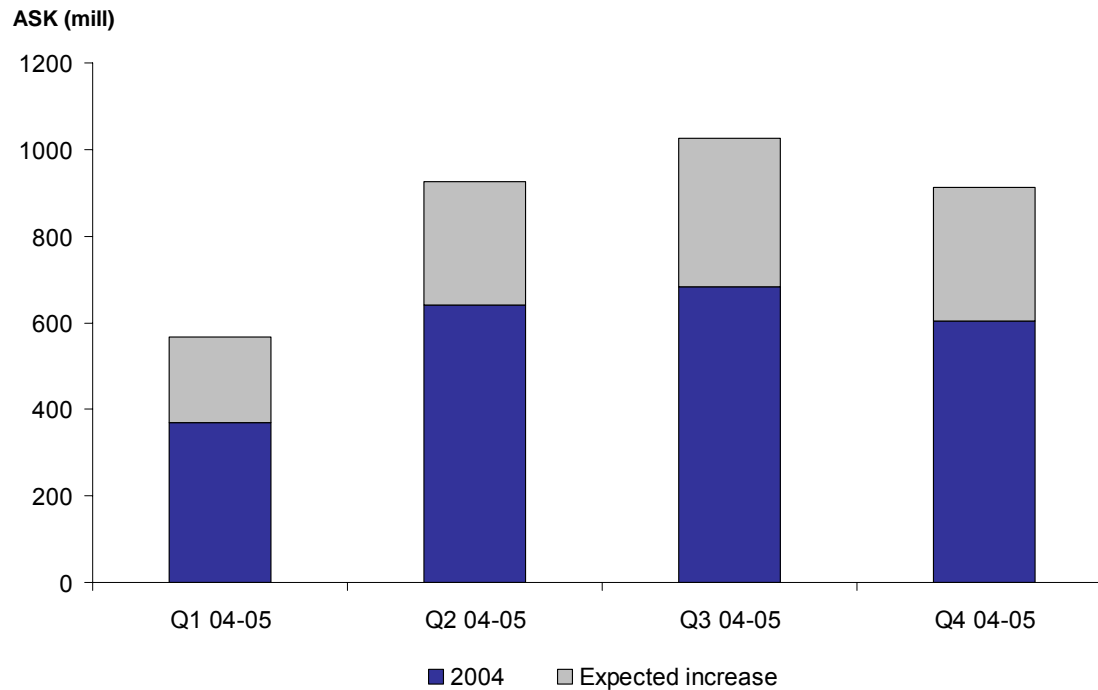
Yield level maintained

- Yield levels influenced by longer sector lengths
- Positive effects from higher demand and improved revenue management practice
- Yield levels from Q4 04 maintained during period
- Positive price development continued in April



Continued expansion

- Expected increase in production of 40-45 % (ASK, Q over Q)
- Mainly from international expansion



Expectations maintained

Expectations for remaining year 2005:

Business environment :

- Continued market increase from low prices ✓
- Price competition at current levels ✓
- Fuel prices at current levels ✗

Expected results:

- Continued expansion expected to strengthen market position and achieve cost level targets from Q2 and onwards
- Positive operating earnings expected for Q2 – Q4

On Track:

- Extensive Route Portfolio
- Fast growing LCC
- Relevant Business Product
- Increasing cabin factor
- Growing market shares
- Improved margins
- Strong sales
- Costs on track
- Positive pricing climate
- Yield level maintained
- Continued expansion

