The Board of Directors' Annual Report

Norwegian Air Shuttle ASA is a publicly owned airline listed on the Oslo Stock Exchange. The Group operates scheduled services with additional charter services. Low-cost flight operations started in 2002 following nine years as a regional airline flying on behalf of the Braathens airline. The Company has expanded the scope of its business to related areas, leveraging the Company's Internet platform, Internet sales experience and customer base.

Norwegian Air Shuttle ASA owns 100% of the shares in Norwegian Air Shuttle Sweden AB, Norwegian Air Shuttle Polska Sp.zo.o, AB Norwegian Air Shuttle Finland Ltd, Call Norwegian AS and NAS Asset Management Norway AS. The Company holds 20% of the shares in Norwegian Finans Holding ASA and 99.9% of the shares in NAS Asset Management. The remaining shares in NAS Asset Management are owned by the fully owned company NAS Asset Management Norway AS.

The Group is headquartered at Fornebu outside Oslo, as well as other offices at Oslo Airport Gardermoen and in Tromsø. The technical department is located at Oslo Airport Gardermoen. The technical department has also line maintenance at Stavanger Airport Sola, Bergen Airport Flesland, Trondheim Airport Værnes, Stockholm Airport Arlanda and Copenhagen Airport Kastrup. Norwegian Air Shuttle Sweden AB has offices at Stockholm Airport Arlanda; Norwegian Air Shuttle Polska Sp.zo.o is based at Warsaw Airport Fredric Chopin, Poland. Call Norwegian AS and NAS Asset Management Norway AS have office addresses at Fornebu. Norwegian Finans Holding ASA has its offices in Oslo. NAS Asset Management has its office address in Dublin, Ireland.

Flight Safety

No incidents that represent significant risk were registered in 2011.

The Group has not registered any serious accidents or incidents to either passengers or crew involving aircraft operations since the Group was founded in 1993.

The Company's flight safety office is integrated in the quality department, which reports directly to the Accountable Manager. The department's main objective is to work proactively to promote flight safety throughout the organization. Flight safety is covered in the crew's training programs, together with training in security related issues. The Civil Aviation Authority approves of all programs, examinations and qualification requirements.

The Company is continuously analyzing information from the Flight Data Recorders installed in the Company's aircraft. The analysis is performed to ensure that the aircraft are handled and flown according to existing regulations and limitations.

Crew members, maintenance personnel and handling agents are also required to utilize a web-based reporting system in which irregularities are logged. These reports are a valuable tool for statistical analysis and trend monitoring.

The aircraft are subject to a stringent maintenance program based on the manufacturers' recommendations and existing rules and regulations.

Organization, Working Conditions and the Environment

Norwegian has a long-term focus on creating an attractive workplace. An important success factor for Norwegian is maintaining a workforce of highly motivated and skilled employees and leaders. Our goal is to offer unique opportunities to our employees and a company culture that help us attract and retain the best people of our industry, regardless of who they are and where we do business. Creating fruitful arenas for learning and professional development of all levels of the organization is a priority in Norwegian.

At the end of 2011 the Group employed a **total of 2,435 FTEs** (full-time equivalents) including apprentices and temporary staff. The number of employees is expected to increase in 2012 in accordance with the Group's planned expansion in Norway and abroad. The company has established a base in Finland and is currently in the process of opening new bases abroad.

The apprentice program in Norway was continued in 2011, and by the end of the year consisted of 160 apprentices. The apprentices have during the training, which also contains a stay in Berlin and London, had internships while working abroad in countries which Norwegian operates in. A further intake of apprentices is planned for 2012. All the candidates which graduated in 2011, successfully completed and passed their exams which were carried out in conjunction with Akershus County Council. The labor unions involved in the departmental training programs are actively included in planning the apprentices' syllabus.

Many graduates who passed the examination in 2011 have now attained positions in the Company. Several have chosen to become a part of the cabin crew team while others now work in areas such as marketing and customer care. Graduates of the program also visit schools and colleges, and promote the program and help recruit new apprentices. This has been a focus area in 2011 and the program now provides a steady stream of candidates to fill permanent positions.

The Company's new human resources management system simplifies much of the human resources' backoffice work. The system provides a skilled database covering all employees, providing the company with the tool for matching jobs with the internal qualifications. The system also allows employees to add information as well as log attendants and vacations.

Norwegian's human resources policy is intended to be equitable, neutral and non-discriminatory, regardless of ethnicity and national background, gender, religion, or age.

The company has reviewed and updated its ethical guidelines, which emphasize the Company's personnel policies. The company has described its Corporate Governance policies in a separate section of the Annual Report.

The important HES activities (Health, Environment and Safety) continue in compliance with the labor law and the Group's guidelines. The new personnel and salary management system implemented in 2010 has made HES activities more efficient and has helped the Company better manage its rapid growth. The HES Manager is responsible for the HES partners as well as the team leaders and the management team in order to make sure that Norwegian's working practices and conditions are fully up to speed in this area.

Absence due to sick leaves in 2011 was 7.44%, an increase compared to 2010. The HR team has implemented significant resources and efforts in solving this problem in 2012. Actively monitoring HES, corporate health insurances and continue to cooperate with protective services will insure that absence due to sick leaves remains a prioritized area of focus.

Norwegian Air Shuttle ASA is a member of NHO Aviation, which is a member of NHO (Confederation of Norwegian Enterprise).

The 2011 collective salary review was conducted through local negotiations with most unions. Moderate changes in wages and efficiency were achieved with these unions.

External Environment

Flight operations are inherently dependent on fossil fuels and also generate noise. However, the Group's current aircraft fleet operates within the levels and restrictions imposed by national and international regulations. During 2011 the Group consumed approximately 497,909 tons of Jet A-1 fuel which is equivalent to 92 grams of CO_2 per passenger per kilometer or 71 grams of CO_2 per seat per kilometer, a reduction of 5 % from last year.

The Company is in the process of renewing the aircraft fleet, replacing its Boeing 737-300 aircraft with Boeing 737-800s which will further reduce emissions per passenger per kilometer.

The Boeing 737-800 is among the most environmentally friendly aircraft available; the 737-300s which are being replaced emit approximately 23% more CO_2 per seat. By year-end 2014 Norwegian will have a total of 79 Boeing 737-800s in its fleet. By year-end 2011, 46 of these had already been delivered.

On 25 January 2012 Norwegian placed orders for an additional 222 aircraft, whereof 100 Boeing 737 MAX8 and 100 Airbus A320neo, both reducing CO_2 emissions by 30 % compared to the 737-300. The order will secure Norwegian the most environmentally friendly aircraft fleet in the World.

The Company's business model promotes high load factors and higher capacity per flight, which makes Norwegian's operations more environmentally sustainable as emissions per passenger are lower. The Company's emissions per passenger kilometer are well below the industry average and less than many forms of land and – sea-based transportation.

The Board believes the Group has complied with all requirements and recommendations with respect to its impact on the external environment, and that the Group takes all possible steps to minimize emissions and other negative effects on the environment.

Aircraft Maintenance

The Group manages its maintenance operations from its technical base at Oslo Airport Gardermoen.

Line maintenance is performed at Oslo Airport Gardermoen, Stavanger Airport Sola, Bergen Airport Flesland, Trondheim Airport Værnes, Stockholm Airport Arlanda and Copenhagen Airport Kastrup.

Major airframe as well as workshop maintenance is performed by external sources subject to approval by the European Aviation Safety Agency (EASA) and by the national aviation authorities ("Luftfartstilsynet")

Airframe maintenance is currently carried out by ATC Lasham in the U.K. and Aeroplex Central Europe Ltd in Hungary. Engine and component workshop maintenance is undertaken by Lufthansa Technik, MTU and Boeing.

All maintenance, planning and follow-up activities, both internal and external, are performed in accordance with both the manufacturers' requirements and additional internal requirements, and are in full compliance with international authority regulations. The Company carries out initial quality approval and also continuously monitors all maintenance suppliers. All supplier contracts are subject to approval and monitoring by the national aviation authorities.

Significant Changes in Accounting Principles

There have been no changes in the adopted accounting principles. The IFRS accounting principles, as adopted by the EU, have been followed in preparing the financial statements for 2011.

Comments to the Consolidated Income Statement

The Group had a total operating revenue and income of MNOK 10,532.2 (8,597.7) in 2011. Compared to last year, the Group's total growth of revenues was 23%. MNOK 9,097 (7,210) of the revenues is related to ticket revenues, MNOK 1,225 (1,034) is other passenger-related revenues, while MNOK 206 (162) is related to freight, third-party products and other income. Other income in 2010 was mainly related to a damage payment from SAS for unlawful use of Norwegian's trade secrets and gains from sales of tangible assets. The increase of sales is mainly related to the 23% growth in production from 2010 to 2011. The load factor is increased by 2 p.p. compared to the same period last year. The ticket revenue per available seat kilometer (RASK) for 2011 was NOK 0.41, compared to NOK 0.40 last year. Ancillary revenues was NOK 78 per PAX (79) in 2011, a reduction of 2% from 2010.

Operating costs (including leasing and excluding depreciation and write-downs) were MNOK 9,822 (8,201) in 2011. The unit cost was NOK 0.45 in 2011 compared to NOK 0.46 last year. The unit cost for fuel increased by 13% while the unit cost excluding fuel was reduced by 11%. The unit cost excluding fuel was NOK 0.31 in 2011 compared to NOK 0.34 last year. Net profit before depreciation and write-downs (EBITDA) for the Group was MNOK 710 (397) in 2011, resulting in an EBITDA margin of 6.7%.

Financial items in 2011 ended up with a loss of MNOK 269, compared to a gain of MNOK 27 in 2010. A loss of MNOK 228 on net foreign exchange loss is more than offset with gains on financial instruments included in operating profits. In relation to accounting for the prepayments on the purchase contract with Boeing, MNOK 78.2 (73.9) in interest costs were capitalized in 2011.

In 2007 the Group started Bank Norwegian, which is 100% owned by Norwegian Finans Holding ASA, in which the Group has a 20% stake. The Group's share of the bank's net profit resulted in a net gain of MNOK 19.5 (6.3) in the consolidated profit and loss.

Earnings before tax in 2011 were MNOK 167 (243) and earnings after tax were MNOK 122 (171). Earnings per share were NOK 3.53 per share (NOK 4.97). Total borrowings increased by MNOK 1,765 to MNOK 4,255, mainly due to purchase of new aircraft.

Comments to the Consolidated Balance Sheet and Cash Flow Statement

The Group's total assets had increased by MNOK 2,383 to MNOK 9,004 at year-end 2011. The book value of the aircraft increased by MNOK 1,777 during the year; while prepayments and capitalized interests on the Boeing purchase contract contributed MNOK 124 to the increase in assets.

At the balance sheet date, the Group had a cash balance of MNOK 1,105 (1,178).

The Group's cash flow from operations was MNOK 674 (804) in 2011. The net cash flow from operating activities consists of the profits before tax of MNOK 167; add back of depreciation and other expenses without cash effects of MNOK 279 and add back of interests on borrowings MNOK 128 included in financial activity Changes in working capital mainly due to traffic growth amounted to MNOK 105. During 2011 the Group paid MNOK 4 in taxes.

The net cash flow used for investment purposes was MNOK -2,190 (-1,847), of which the prepayments for the Boeing contract constituted MNOK -1,410. Purchases of new Boeing 737-800s and other tangible assets amounted to MNOK -779.

The net cash flow from financing activities in 2011 was MNOK 1,442 (813). Proceeds from long-term **debt MNOK** 1,897 are related to financing new aircraft and PDP financing.

The Group has a strong focus on liquidity planning and the Board is confident in the Group's financial position at the beginning of 2012.

Capital structures

The Group's total equity was MNOK 1,946 (1,796) at 31 December and its equity ratio 22% (27%). Equity increased by MNOK 150 due to profits for the period of MNOK 122 and a share issue of MNOK 29 related to the employees' option programs. Other changes in equity amounted to MNOK 2.

The Group's net interest-bearing debt aggregated MNOK 3,145 at 31 December 2011, compared to MNOK 1,306 in 2010. The Group's gross interest-bearing liabilities of MNOK 4,250 (2,485) mainly consisted of financing for our aircraft of MNOK 2,983, a bond loan with a net book value of MNOK 598 and a Pre Delivery Payment syndicated credit facility of MNOK 648. Other long-term interest-bearing liabilities including financial lease liabilities amounted to MNOK 20.

Risks

Risk management in the Group is based on the principle that risk evaluation is an integral part of all business activities. Policies and procedures have been established to manage risks. The Group's Board of Directors regularly reviews and evaluates the overall risk management systems and environment within the Group. The Group faces many risks and uncertainties within the global marketplace. We are facing challenging economic and market conditions and we may not succeed in reducing the unit cost sufficiently to compensate for weakening consumer and business confidence in our key markets. Price volatility may have a significant impact on the Group's reported and operating results. A deterioration in the Group's financial position could increase our borrowing costs and cost of capital. We face an ongoing risk of counterparty default. The Group's reported results and debts denominated in foreign currencies are influenced by developments in currency exchange rates and in particular the US dollar and Euro.

The Group's main strategy for mitigating risks related to volatility in cash flows is to maintain a solid financial position and strong credit rating.

Credit risks are managed on group basis. Credit risks arise from deposits with banks and financial institutions, as well as credit exposures to commercial customers. The Group's policy is to maintain credit sales at a minimum level. Sales to private customers are settled by using credit card companies. The risks arising from receivables on credit card companies or credit card acquirers are monitored closely.

The management monitors rolling forecasts of the Group's liquidity reserves, cash and cash equivalents on the basis of expected cash flows. In addition, the Group's liquidity management policy involves projecting cash flows in major currencies and considering the level of liquid assets necessary to monitor balance sheet liquidity ratios against internal and external regulatory requirements and maintaining debt financing plans.

Following the acquisition of aircraft with deliveries in the period from 2009 to 2022, the Group will have ongoing financing activities. The Group's strategy is to diversify the financing of aircraft trough sale and leaseback transactions and term loan financing supported by the ECA's in the United States and EU.

In order to protect margins against fuel price fluctuations, our expected fuel consumption is hedged to some extent. The Group also uses derivatives to reduce its overall financial and commercial risk exposures. Forward US dollar currency contracts have been used to hedge USD exposures.

Prospects for 2012

The demand for travelling with Norwegian and advance bookings have been satisfactory entering the first quarter of 2012. Norwegian will continue to take advantage of its increasing competitive power realized through continuous cost cutting, and from introducing larger aircraft (737-800Ws), with a lower operating cost. Going forward, the Company expects continued competitive pressure. Pricing and production appear to have been adjusted recently to reflect the market situation.

The installation of WI-FI equipment onboard Norwegian's new 737-800Ws is proceeding as planned. A total of 50 aircraft are expected to have WI-FI equipment installed by the end of the second quarter of this year.

For 2012 Norwegian guides for a production growth (ASK) of 15 % mainly from increasing the fleet by adding 737-800Ws. Norwegian may decide to adjust capacity deployment depending on the development in the overall economy and in the marketplace.

Assuming a fuel price of USD 850 per ton and USD/NOK 6.00 for the year 2012 (excluding hedged volumes) and with the current route portfolios, the Company is targeting a unit cost (CASK) in the area of NOK 0.43 - 0.44 for 2012.

The establishment of the long haul operation has been initiated and the organization is preparing for the first long haul flight which will take place in the first half of 2013. Norwegian will during the second half of 2012 start the sale of tickets on long haul flights. The startup costs related to the long haul operation have started to incur and will increase towards the start of operation.

The Board confirms that the going concern assumption is valid and the financial statements have been prepared on a going concern basis.

Allocation of the year's result

The net profit for the Group was MNOK 122. The net profit for the Parent Company Norwegian Air Shuttle ASA was MNOK 140, which the Board proposes be transferred to retained earnings. The Board recommends no dividend distribution for the 2011 operating year in accordance with the Company's corporate governance policies. As of 31 December 2011, the Company had MNOK 749 of free equity.

Fornebu, 27 March 2012

Bjørn H. Kise (Chairman of the Board)

Liv Berstad

Ola Krohn-Fagervoll (Deputy Chairman)

Marianne Wergeland Jenssen

Thor Espen Bråten (Employee Representative)

Kenneth Utsikt (Employee Representative)

Linda Olsen (Employee Representative)

Bjørn Kjos (Chief Executive Officer)

Corporate Governance

Norwegian's objective for corporate governance is based on accountability, transparency, fairness and simplicity with the ultimate goal of maximizing shareholder value while creating added value for all stakeholders.

The principles are designed in compliance with laws, regulations and ethical standards. Norwegian's core values are simplicity, directness and relevance. Business conducted within the Group shall always cohere with the principles of safety and quality.

How we understand the concept

The Group's core values and corporate Code of Ethics are the fundamentals of Norwegian's corporate governance. Corporate governance deals with issues and principles associated with the distribution of roles between the governing bodies of a company, and the responsibilities and authorities assigned to each body. Good corporate governance is distinguished by responsible interaction between the owners, the Board and the management in a long-term, productive and sustainable perspective. It calls for effective cooperation, which means a defined division of responsibilities and roles between the shareholders, the Board and the management, and also respect for the Group's other stakeholders as well as open and honest communication with the communities in which the Group operates.

Code of Ethics

Everyone has a joint responsibility to create a good working environment and develop a sound corporate culture marked by openness and tolerance. We promote an environment free from any discrimination, be it religion, skin colour, gender, sexual orientation, age, nationality, race or disability. The work environment shall be free from bullying, harassment or similar. We do not tolerate any behaviour that can be perceived as degrading or threatening.

When engaging in businesses with third party suppliers, Norwegian will, whenever possible, ensure that the suppliers adheres to international rules of ethical behaviour and trading standards.

Norwegian is firmly opposed to all forms of corruption. Norwegian is against any type of involvement in illegal influencing of decision makers, either directly or through middlemen.

Norwegian's corporate responsibility strategy is primarily based on how Norwegian as an airline can contribute to less pollution and emissions by flying new and fuel efficient aircraft. Our Codes of Ethics provides the directions for a good working environment and highlights the Group's guidelines for human rights, preventing corruption, employee rights and safety for all – both for our customers and employees. Norwegian has a dedicated corporate cooperation with the humanitarian organization; UNICEF.

Environment

Norwegian is committed to actively engage in and support a sustainable environmental policy, and to continue to reduce emissions from aviation. By renewing the fleet, emissions are reduced and passengers are offered new and more comfortable aircraft. Norwegian has a clear goal of reducing emissions per flown passenger by 25 per cent in the period 2008 – 2015. Norwegian also undertakes a variety of other measures to minimize its environmental impact. All employees should focus on how they can contribute to a better environment in their daily work. Read more about our strategy here.

Human Worth

Everyone at Norwegian has a joint responsibility to create a good working environment and develop a sound corporate culture marked by openness and tolerance. Norwegian supports the international human rights as

outlined by the UN declaration and conventions. No one shall in any way cause or contribute to the violation or circumvention of human rights. We place great importance on ensuring compliance with employees' basic human rights as outlined in the International Labor Organization's core conventions. Equality must be guaranteed between men and women in terms of employment, working conditions, career opportunities and remuneration.

Partnership with UNICEF

Norwegian has decided to partner with humanitarian organization UNICEF through a *Signature Partnership*.

- A *Signature Partnership* is initiated by a company's top management
- A *Signature Partnership* is the highest form of partnership UNICEF Norway offers corporate clients
- Norwegian is dedicated to working with UNICEF because of its overall focus on children's rights

UNICEF is mandated by the United Nations General Assembly to advocate for the protection of children's rights, to help meet their basic needs and to expand their opportunities in order to reach their full potential. UNICEF insists that the survival, protection and development of children are universal development imperatives that are integral to human progress. Norwegian's support to UNICEF consists of travel fundings and fundraisers. In addition, all Norwegian employees donate their company Christmas presents to UNICEF.

In line with the Norwegian Code of Practice for Corporate Governance, a review of the major aspects of Norwegian Air Shuttle ASA's governance structure follows below.

Business

Norwegian's business is clearly defined in paragraph 3 of its articles of association, which states that "The Group's objective is to be engaged in aviation, other transport and travel-related business activities as well as activities connected therewith. The Group may also be engaged directly or indirectly in other forms of Internet-based provision of goods and services, including car rental, hotel booking, payment services, financial services and services related to credit cards. Participation in such activities as mentioned may take place through co-operation agreements, ownership interests or by any other means." The Group has clear goals and strategies for its business. These are discussed in the Group's Quality Manual and are also made available to the public in the Annual Report and on the Group's website www.norwegian.com.

Equity and Dividends

The Group's equity at year-end 2011 was MNOK 1,945.6, equivalent to an equity ratio of 21.6%. The Board deems this to be adequate considering the Group's strategy and risk profile. The Board of Directors recommend to not distribute dividends as it is considered to be in the best interest of the shareholders to retain funds for investments in expansion and other investment opportunities as stated in the articles of association, thereby enhancing profitability and shareholder value. Dividends should under no circumstance be paid if equity is below what is considered to be an appropriate level. The covenants to the bond agreement entered in December 2009 restrict dividend payments until the maturity date of the bond of 17 December 2012. The General Assembly has granted the Board of Directors a mandate to acquire treasury shares for a period of 18 months reckoned from the date of the General Meeting's resolution. The mandate granted to the Board of Directors to acquire treasury shares should be limited in time to not later than the date of the next General Assembly.

Equal Treatment of Shareholders and Transactions with Close Associates

Norwegian Air Shuttle ASA has only one class of shares. Transactions are generally carried out through stock exchanges. Buy-backs of own shares are carried out at market prices. Employee share allocations are granted at a discount to market value.

Norwegian's Codes of Ethics includes guidelines for handling possible conflicts of interest. The code applies to all board members and Norwegian employees. Material transactions between the Group and key stakeholders, in

particular the shareholders, the members of the Board and the Executive Management, are subject to the approval of the Board of Directors. Such transactions are duly noted in the minutes from the board meeting and are also explicitly stated in the notes to the consolidated accounts. At present, the Chairman is a partner of the law firm Vogt & Wiig, which is the legal advisor to Norwegian Air Shuttle ASA. Norwegian has leased its head office from Fornebu Næringsutvikling 1 AS which is controlled by the Chairman and the CEO. In cases where members of the Board of Directors or the Executive Management have other direct or indirect material interests in transactions entered by the Group, this is stated in the notes to the consolidated accounts.

Freely Traded Shares

There are no restrictions on trading of the Company's shares in the articles of association or elsewhere.

General Assembly

The Board of Directors has ensured that the shareholders may exercise their rights at the General Assembly, making the summons and related documentation available on the website. A notification is usually sent out three weeks in advance. The relevant documents, including the Nominating Committee's justified slate of nominees when new members are up for election or existing ones are up for re-election, are available at the Group's website at least 21 days prior to the date of the General Meeting. The general meeting in May 2011 decided that "An Extraordinary General Meeting may be called with fourteen days' notice if the Board decides that the shareholders may attend the General Meeting with the aid of electronic devices, cf. Section 5-8a of the public Limited Companies Act". The shareholders' deadline for the notice of their intended presence is three days before the General Assembly, and the shareholders may be present and vote by proxy. The Board of Directors, Election Committee and the auditor are required to be present. The chairman of the meeting is elected by the shareholders. The management is represented by the Chief Executive Officer and the Chief Financial Officer and other key personnel on specific topics. The minutes of the General Assembly are available on the Group's website.

Election Committee

The Election Committee's task is to nominate candidates to the General Assembly for the shareholder-elected directors' seats. The articles of association state that the committee shall have four members, and the chairman of the committee is the Chairman of the Board. The remaining three members are elected by the General Assembly every second year. The next election is due in 2012.

The current Election Committee consists of the Chairman of the Board, one employee and two external members representing major shareholders in the Company.

The guideline for the Election Committee is included in the company's Articles of Association and was last approved by the General Meeting in May 2011. The Board of Directors recommends deviating from the Code of Practice for Corporate Governance as the Chairman of the Board is a permanent member of the committee. This is to ensure that nominees meet the requirements for expertise, capacity and diversity set forth by the board members. None of the Committee's members represents Norwegian's management. The majority of the members are considered independent of the management and the Board. The composition of the Election Committee is regarded as reflecting the common interests of the community of shareholders.

Corporate Assembly and Board of Directors, Composition and Independence

Norwegian Air Shuttle ASA has, in agreement with the employee unions and as warranted by Norwegian law, no corporate assembly. Instead, the Company has three employee representatives of the Board of Directors. According to the articles of association the Board must consist of between six and eight members. There are currently seven members.

The shareholder-elected members of the Board of Directors have been nominated by the Election Committee to ensure that the Board of Directors possesses the necessary expertise, capacity and diversity. The Board members have competencies in and experiences from the transport sector and other competitive consumer sectors, relevant network connections and experiences from businesses, finance, capital markets and marketing. The Chairman and Deputy Chairman are elected by the Board. The Board members are elected for a period of two years.

The majority of the shareholder-elected members of the Board are considered autonomous and independent of the Company's executive personnel, and material business contacts. At least two of the members of the Board which are elected by shareholders, are considered autonomous and independent of the Company's main shareholder(s). Among the shareholder-elected directors, there are two men and two women which is a 50% gender share. Comprehensive biographies of the Board of Directors and the Executive Management are available at Norwegian's Investor Relations page on its website.

The Work of the Board of Directors

The Board of Directors' work is in accordance with the rules of the Norwegian law. The Board has an annual plan for its work which particularly emphasizes objectives, strategies and implementations. The Board holds annual strategy seminars in which issues such as objectives, strategies and implementations are addressed. The Board of Directors issues instructions for its own work.

There is a clear division of responsibilities between the Board and the Executive Management. The Chairman is responsible for ensuring the Board's work is conducted in an efficient, correct manner and in accordance with the Board's terms of reference. The CEO is responsible for the Group's operational management. The Board has drawn up special instructions for the CEO.

The Audit Committee was established by the General Assembly in 2010. The Board of Directors recommends deviating from the Code of Practice for Corporate Governance as the Board of Directors acts as the Company's audit committee. This is to ensure that nominees meet the requirements of expertise, capacity and diversity set forth by the Board members.

Risk Management and Internal Control

The management draws up monthly performance reports that are sent to and reviewed by the Board of Directors. Moreover, financial reports, risk reports and safety reports are drawn up, all of which are subject to review at Board meetings.

The Board ensures sound internal controls and systems for risk management through, for example, annual Board reviews of the most important risk factors and internal controls.

Remuneration of the Board of Directors

Based on the consent of the General Assembly, it is assumed that the remuneration of Board members reflects the respective members' responsibilities, expertise, time commitments and the complexities of the Group's activities. No board members receive remuneration based on performances, and no options are granted to Board members. In cases where Board members take on specific assignments for the Group which are not taken on as part of their office, the other Board members must be notified immediately and if the transaction is of a substantial nature this is explicitly stated in the notes to the consolidated accounts. Details of the remuneration of individual Board members are available in the notes to the consolidated accounts.

Remuneration of the Executive Management

The Board of Directors has established guidelines for the remuneration of the Executive Management. These guidelines are available in the notes to the consolidated accounts. The guidelines are presented to the General Assembly. The remuneration package shall encourage a strong and long-term profit-oriented culture without damaging the reputation and standing of the Group in the public eye and thereby ensure the convergence of the financial interests of shareholders and the Executive Management.

Comprehensive information on remuneration and incentive programs is available in the notes of the consolidated accounts.

Information and Communications

A financial calendar is prepared and published on the Group's website and is also distributed in accordance with the rules of the Public Companies Act and the rules applicable to companies listed on the Oslo Stock Exchange. Information distributed to the shareholders is also published on the Group's website. The Group holds regular investor meetings and public interim results presentations, and has an investor relations department. The Board considers that these measures enable and ensure continuous informative interactions between the Company and the shareholders.

Takeovers

There are no limitations with respect to the purchases of shares in the Company. In the event of a take-over bid the Board of Directors will act in the best interest of the shareholders and in compliance with all the rules and regulations applicable of such an event. In the case of a take-over bid the Board will refrain from taking any obstructive action unless agreed upon by the General Assembly. The Company's bond issue has a change of control clause that allows bondholders to call for redemption of the bonds at par in the event of a change of control.

Auditor

The Auditor annually submits the main features of the audit plan for the Group to the Audit Committee. The Auditor participates in the meetings of the Board of Directors that deal with the annual accounts. At these meetings the Auditor reviews any material changes in the Group's accounting principles, comments on any material estimated accounting figures and reports all material matters on which there has been a disagreement between the Auditor and the Executive Management of the Company.

The Auditor presents a review of the Group's internal control procedures at least once a year to the Audit Committee, including identified weaknesses and proposals for improvements.

The CEO and the CFO are present at all meetings with the Board of Directors and the Auditor. If requested by the Board or the Auditor, meetings are to be held without the management present. The management and the Board of Directors evaluate the use of the Auditor for services other than auditing.

The Board receives annual confirmation from the Auditor that the Auditor continues to meet the requirement of independence.

The Board of Directors reports the remuneration paid to the Auditor at the Annual General Assembly, including details of the fee paid for audit work and any fees paid for other specific services.

Norwegian Air Shuttle ASA - Group Consolidated financial statements 2011

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Norwegian Air Shuttle ASA Consolidated Income Statement

| NOTE | (NOK 1 000) | 2011 | 2010 |
|-----------|--|------------|-----------|
| | | | |
| 4 | Revenues | 10,528,720 | 8,406,339 |
| 4 | Other income | 3,471 | 191,328 |
| | Total operating revenues and income | 10,532,191 | 8,597,667 |
| 5 | Operational expenses | 7,818,926 | 6,301,576 |
| 6,7,17,18 | Payroll | 1,836,194 | 1,531,211 |
| 10,11 | Depreciation, amortization and impairment | 293,950 | 186,707 |
| 5a | Other operating expenses | 472,908 | 397,735 |
| 20 | Other losses/(gains) - net | -305,720 | -29,732 |
| | Total operating expenses | 10,116,258 | 8,387,498 |
| | Operating profit | 415,934 | 210,169 |
| 8 | Net financial items | -268,911 | 26,600 |
| 26 | Share of profit (loss) from associated company | 19,518 | 6,328 |
| | Profit (loss) before tax | 166,540 | 243,098 |
| 9 | Income tax expense (income) | 44,416 | 72,214 |
| | PROFIT (LOSS) FOR THE YEAR | 122,125 | 170,884 |
| 16 | Basic earnings per share | 3.53 | 4.97 |
| 16 | Diluted earnings per share | 3.47 | 4.87 |
| | Profit attributable to; | | |
| | Owners of the company | 122,125 | 170,884 |

Norwegian Air Shuttle ASA Consolidated statement of comprehensive income

| NOTE | (NOK 1 000) | 2011 | 2010 |
|------|---|---------|---------|
| | Profit for the year | 122,125 | 170,884 |
| 20 | Available-for-sale financial assets | 0 | 2,768 |
| | Exchange rate differences Group | -1,694 | 320 |
| | Total comprehensive income for the period | 120,431 | 173,972 |
| | Total comprehensive income attributable to; | | |
| | Owners of the company | 120,431 | 173,972 |

The notes are an integral part of these consolidated financial statements.

Norwegian Air Shuttle ASA Consolidated Balance Sheet

| NOTE | (NOK 1 000) | 2011 | 2010 |
|------|--|-----------|-----------|
| | ASSETS | | |
| | Non-current assets | | |
| 10 | Intangible assets | 236,216 | 210,293 |
| 9 | Deferred tax asset | 2,069 | 270 |
| 11 | Aircraft, parts and installations on leased aircraft | 3,869,159 | 2,092,136 |
| 11 | Equipment and fixtures | 31,991 | 26,175 |
| 11 | Buildings | 9,525 | 9,525 |
| 11 | Financial lease asset | 27,882 | 31,203 |
| 3,20 | Financial assets available for sale | 2,689 | 2,689 |
| 26 | Investment in associate | 82,091 | 62,272 |
| 11 | Prepayment Boeing contract | 2,126,954 | 2,002,600 |
| 13 | Other receivables | 113,061 | 53,242 |
| | Total non-current assets | 6,501,638 | 4,490,405 |
| | Current assets | | |
| 14 | Inventory | 81,994 | 66,191 |
| 13 | Trade and other receivables | 1,072,497 | 842,143 |
| 3,20 | Derivative financial instruments | 242,790 | 43,395 |
| 24 | Cash and cash equivalents | 1,104,946 | 1,178,416 |
| | Total current assets | 2,502,227 | 2,130,144 |
| | TOTAL ASSETS | 9,003,864 | 6,620,549 |

The notes are an integral part of these consolidated financial statements.

Norwegian Air Shuttle ASA Consolidated Balance Sheet

| NOTE | (NOK 1 000) | 2011 | 2010 |
|------|------------------------------------|-----------|-----------|
| | | | |
| | EQUITY AND LIABILITIES | | |
| 15 | Equity | | |
| | Share capital | 3,488 | 3,457 |
| | Share premium | 1,075,463 | 1,055,083 |
| | Other paid-in equity | 63,365 | 54,521 |
| | Other reserves | -9,638 | -7,944 |
| | Retained earnings | 812,910 | 690,785 |
| | Total equity | 1,945,589 | 1,795,904 |
| | Non-current liabilities | | |
| 18 | Pension obligation | 151,187 | 121,672 |
| 19 | Provision for periodic maintenance | 81,865 | 94,961 |
| 9 | Deferred tax | 134,646 | 89,483 |
| 22 | Borrowings | 2,682,888 | 1,943,903 |
| 22 | Financial lease liability | 15,485 | 20,007 |
| | Total non-current liabilities | 3,066,069 | 2,270,026 |
| | Short term liabilities | | |
| 22 | Short term part of borrowings | 1,551,918 | 520,972 |
| 21 | Trade and other payables | 1,230,935 | 1,063,436 |
| | Air traffic settlement liabilities | 1,208,326 | 954,232 |
| 3,20 | Derivative financial instruments | 539 | 15,003 |
| 9 | Tax payable | 488 | 976 |
| | Total short term liabilities | 3,992,205 | 2,554,620 |
| | Total liabilities | 7,058,275 | 4,824,646 |
| | TOTAL EQUITY AND LIABILITIES | 9,003,864 | 6,620,549 |

The notes are an integral part of these consolidated financial statements.

Fornebu, 27 March 2012

Bjørn H. Kise (Chairman of the Board)

Liv Berstad

Thor Espen Bråten (Employee Representative)

Linda Olsen (Employee Representative)

Ola Krohn-Fagervoll (Deputy Chairman)

Marianne Wergeland Jenssen

Kenneth Utsikt (Employee Representative)

Bjørn Kjos (Chief Executive Officer)

Norwegian Air Shuttle ASA Consolidated statement of changes in Equity

| | Share | Share | | Total paid-in | Other | Retained | Total |
|--|---------|-----------|--------|---------------|----------|----------|-----------|
| (NOK 1 000) | capital | premium | equity | equity | Reserves | earnings | equity |
| Equity at 01 January 2010 | 3,421 | 1,041,894 | 47,421 | 1,092,737 | -11,032 | 519,902 | 1,601,607 |
| Net profit for the year | | | | | | 170,884 | 170,884 |
| Available for sale financial assets | | | | | 2,768 | | 2,768 |
| Exchange rate differences Group | | | | | 320 | | 320 |
| Comprehensive income 2010 | | | | | 3,088 | 170,884 | 173,972 |
| Stock options - share issue | 36 | 13,189 | | 13,225 | | | 13,225 |
| Compensation expense for stock options | | | 7,100 | 7,100 | | | 7,100 |
| Transactions with owners | 36 | 13,189 | 7,100 | 20,325 | | | 20,325 |
| Equity 31 December 2010 | 3,457 | 1,055,083 | 54,521 | 1,113,062 | -7,944 | 690,786 | 1,795,904 |
| Equity at 01 January 2011 | 3,457 | 1,055,083 | 54,521 | 1,113,062 | -7,944 | 690,786 | 1,795,904 |
| Net profit for the year | | | | | | 122,125 | 122,125 |
| Available for sale financial assets | | | | | | | |
| Exchange rate differences Group | | | | | -1,694 | | -1,694 |
| Comprehensive income 2011 | | | | | -1,694 | 122,125 | 120,431 |
| Stock options - share issue | 30 | 20,380 | | 20,411 | | | 20,411 |
| Compensation expense for stock options | | | 8,844 | 8,844 | | | 8,844 |
| Transactions with owners | 30 | 20,380 | 8,844 | 29,255 | | | 29,255 |
| Equity 31 December 2011 | 3,488 | 1,075,463 | 63,365 | 1,142,317 | -9,638 | 812,910 | 1,945,589 |

The notes are an integral part of these consolidated financial statements.

Norwegian Air Shuttle ASA

Consolidated Cash Flow Statement

| NOTE | (NOK 1 000) | 2011 | 2010 |
|----------------------|--|---|---|
| | CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| | Profit (loss) before tax | 166,540 | 243,098 |
| 9 | Taxes paid | -4,192 | -109,572 |
| 10,11 | Depreciation, amortisation and write-down | 293,950 | 186,707 |
| | Pension expense without cash effect | 29,515 | 25,639 |
| 26 | Profit from associated company | -19,518 | -6,328 |
| 17 | Compensation expense for employee options | 8,844 | 7,100 |
| 10 | Losses/(gains) on disposal of tangible assets | 44,468 | -15,927 |
| 20 | Fair value (gains)/losses on financial assets | -260,730 | -5,931 |
| 8 | Financial items | 268,911 | -26,600 |
| 8 | Interest received | 41,185 | 39,171 |
| 20 | Other non cash items | 0 | -2,768 |
| | Change in inventories, accounts receivable and accounts payable | -177,434 | 171,628 |
| | Change in air traffic settlement liabilities | 254,093 | 161,519 |
| | Change in other current assets and current liabilities | 28,337 | 136,891 |
| | Net cash flow from operating activities | 673,971 | 804,628 |
| 11 11 10 26 | Prepayments aircraft purchase Purchase of tangible assets Purchase of intangible assets Payment to associated company | -1,410,287 -704,523 -74,687 -301 | -1,361,758 -427,909 -49,846 -8,000 |
| 20 | Net cash flow from investing activities | -2,189,797 | -1,847,513 |
| | CASH FLOWS FROM FINANCIAL ACTIVITIES: | | |
| 22 | Proceeds from long term debt | 1,897,071 | 1,134,510 |
| 22 | Payment of long term debt | -347,683 | -242,564 |
| 15 | Proceeds from issuing new shares | 20,411 | 13,225 |
| | Interest on borrowings | -127,578 | -91,849 |
| | Net cash flow from financial activities | 1,442,221 | 813,322 |
| | Foreign exchange effect on cash | 136 | -497 |
| | Net change in cash and cash equivalents | -73,469 | -230,059 |
| | Cash and cash equivalents at 1 January | 1,178,416 | 1,408,475 |
| 24 | Cash and cash equivalents at 31 December | 1,104,946 | 1,178,416 |

The notes are an integral part of these consolidated financial statements.

Note 1 Summary of significant accounting policies

1.1 General information

Norwegian Air Shuttle ASA and its subsidiaries (henceforth referred to as 'the Group') are a low-cost airline incorporated in Norway and headquartered at Fornebu outside of Oslo. Norwegian Air Shuttle ASA is a public limited liability company and listed on the Oslo Stock Exchange.

The consolidated financial statements of Norwegian Air Shuttle ASA for the year ended 31 December 2011 were authorized for issue by the Board of Directors on 27 March 2012.

1.2 **Basis of preparation**

The consolidated financial statements of Norwegian Air Shuttle ASA have been prepared in accordance with International Financial Reporting Standards (IFRS) and IFRIC interpretations, as adopted by the EU. The consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets, financial assets and financial liabilities (including derivative instruments) at fair value through profit or loss.

In order to prepare financial statements in conformity with IFRS, it is necessary to apply certain critical accounting estimates. It also requires the management to exercise its judgment when applying the Group's accounting policies. The areas which implicate a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements, are disclosed below. See paragraph 1.5.

The Group has a strong financial position and there are no indications that the Group is in breach with the going concern convention. The Group continues to adopt the going concern convention in preparing its consolidated financial statements.

Changes in accounting policies and disclosures 1.2.1

Standards, amendments and interpretations

There are no IFRS or IFRIC interpretations which are effective at the start of the financial year, beginning on or after 1 January 2011, which would be expected to have any material impact on the Group.

The following standards, amendments and interpretations are issued, but were not effective at 31 December 2011 and have not been early adopted by the Group;

Effective for periods beginning on or after

1 January 2013

- IAS 19, 'Employee benefits'

1 January 2013 The impact on the Group will be as follows: to eliminate the corridor approach and recognize all actuarial gains and losses in OCI as they occur, to immediately recognize all past service costs, and to replace interest cost and expected return on plan assets with a net interest amount that is calculated by applying the discount rate to the net defined benefit liability (asset). The Group is yet to assess the full impact of the amendments.

- IFRS 9, 'Financial instruments'

This standard is the first step of the process to replace IAS 39 Financial instruments: recognition and measurement. IFRS 9 introduces new requirements for classifying and measuring financial assets. The Group is yet to assess IFRS 9's full impact.

- IFRS 12 'Disclosures of interests in other entities' 1 January 2013 This standard includes the disclosure requirements for all forms of interests in other entities, including joint arrangements, associates, special purpose vehicles and other off balance sheet vehicles. The Group is yet to assess IFRS 12's full impact.

| Amendment to IFRS 7, 'Financial instruments: Disclosures' on derecognition | 1 July 2011 |
|--|----------------|
| - Amendment to IAS 12, 'Income taxes' on deferred tax | 1 January 2012 |
| Amendment to IAS 1, 'Financial statement presentation' regarding OCI | 1 July 2012 |
| - IFRS 10, 'Consolidated financial statements' | 1 January 2013 |
| - IFRS 13 'Fair value measurement' | 1 January 2013 |
| IAS 28 'Investments in associates and joint ventures' (revised) | 1 January 2013 |
| - IFRS 11, 'Joint arrangements' | 1 January 2013 |

These standards, amendments and interpretations are not expected to have material impact on the financial statements.

1.3 Basis of consolidation

The Group's consolidated financial statements comprise Norwegian Air Shuttle ASA, and it's fully owned subsidiaries Norwegian Air Shuttle Polska Sp.zo.o., Norwegian Air Shuttle Sweden AB, AB Norwegian Air Shuttle Finland Ltd, NAS Asset Management Ireland Ltd, NAS Asset Management Norway AS and Call Norwegian AS. Additionally, the Group has consolidated Special Purpose Vehicles (SPVs) according to SIC 12. The SPVs are solely established for aircraft financing purposes. The Group does not own the shares in those SPVs nor does it have control over the management of those SPVs, but the Group has accepted all risks and rewards related to the assets, liabilities and operations of the SPVs.

The financial statements of the subsidiaries and SPVs are prepared for the same reporting period as the parent company, using consistent accounting policies.

The acquisition method is applied when accounting for business combinations. Companies which have been acquired or sold during the year are included in the consolidated financial statements from the date when control is achieved till the date when control is ceased.

The consideration which is transferred for the acquisition of a subsidiary consists of the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The transferred consideration includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred. Acquired identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are initially measured at their fair values at the acquisition date. At an acquisition- by-acquisition basis, the Group recognizes any non-controlling interests of the acquiree either at fair value, or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets. The excess of the consideration transferred and the amount of non-controlling interest over the fair value of the Group's share of the identifiable net assets acquired are recorded as goodwill. Should this be less than the fair value of the net assets of the subsidiary acquired, then the difference will be recognized directly in the income statement.

All intra Group balances, transactions and unrealized gains and losses on transactions between Group companies are eliminated.

The Group considers transactions with non-controlling interests that do not result in loss of control, as transactions with equity owners of the Group. Any difference between considerations paid and the relevant share acquired from the carrying value of net assets are recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

An associate is an entity where the Group holds a significant influence but does not control the management of its finances and operations (usually when the Group owns 20%-50% of the voting rights of the company). The consolidated financial statements include the Group's share of the profits/losses from associates, accounted for using the equity method, from the date when a significant influence is achieved and till the date when such influence is ceased. The Group's share of its associates' post- acquisition profits or losses is recognized in the income statement, and its share of post-acquisition movements in other comprehensive income is recognized in other comprehensive income. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. Dilution gains and losses arising in investments in associates are recognized in the income statement.

When the Group's share of a loss exceeds the Group's investment in an associate, the amount carried in the Group's balance sheet is reduced to zero and further losses are not recognized unless the Group has an obligation to cover any such loss. Unrealized gains on transactions between the Group and its associates are eliminated in proportion to the Group's interest in the associates. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

All other investments are recognized in accordance with IAS 39, *Financial Instruments: Recognition and Measurement*, and additional information are provided in note 20.

1.4 Foreign currency translation

The Group's presentation currency is Norwegian Krone (NOK). Norwegian Air Shuttle ASA's functional currency is NOK. Each entity of the Group determines its own functional currency and items which are included in the entities' financial statements are measured in that functional currency. For consolidation purposes, the results and financial position of all the Group's entities which have a functional currency other than NOK, are translated at the closing rate at the balance sheet date each month. Income and expenses for each income statement are translated at the average exchange rate for the period, this being a reasonable approximation for estimating actual rate. Exchange differences are recognized in comprehensive income and specified separately in equity.

Transactions in foreign currencies are initially recorded at the functional currency rate using the exchange rates prevailing at the dates of the transactions or valuation where items are re- estimated. Monetary assets and liabilities denominated in foreign currencies are translated to the functional currency exchange rate of the balance sheet date. All differences are recognized in the income statement. Non-monetary items which are measured in terms of historical cost in a foreign currency are translated using the exchange rates of the dates of the initial transactions.

Foreign currency gains and losses on operating activities are recognized within operating profit. Foreign currency gains and losses on financing activities are recognized within net financial items.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

1.5 Critical accounting estimates and judgments

In preparing the consolidated financial statements, the management will be required to assess judgments, estimates and assumptions which affect the reported amounts of assets and liabilities, income and expenses. The critical judgments and key sources of estimation uncertainty that have been made in preparing the consolidated financial statements are detailed below. These judgments involve assumptions or estimates in light of future events which can differentiate from what is expected.

The lease contracts require the aircraft to be returned at the end of the lease in accordance with the specific redelivery conditions stated in the lease contracts. To meet this requirement, the Group must conduct maintenances on these aircraft, both regularly and at the expiration of the leasing period. Provisions are made based on the estimated costs of overhauls and maintenances. In order to estimate these conditions, the management must make assumptions regarding expected future maintenances. For sensitivity analysis, see note 19.

Deferred tax assets are recognized for all unused tax losses to the extent where it is probable that taxable profit will be generated. Significant management judgment is required to determine the amounts of deferred tax assets which can be recognized, based on the anticipated timing and level of future taxable profits together with future tax planning strategies. See note 9 for further details.

The cost of defined benefit pension plans is determined by using actuarial valuations. The actuarial valuation involves making assumptions on discount rates, expected rates of return on assets, future salary increases, mortality rates and future pension increases. Due to the long term nature of these plans, such estimates are subject to a high degree of uncertainty. A sensitivity analysis is enclosed in note 18.

The Group tests annually whether goodwill and other intangible assets with indefinite lives, have suffered any impairment in accordance with the accounting policy stated in note 1.8. The recoverable amounts of cash-generating units have been determined based on value-in-use calculations. These calculations require the use of estimates (see note 10).

Bad debt provisions for credit card receivables are based on actual historical loss percentage and actual withdrawal for payments from credit card companies.

Fair value of financial instruments is determined using fair value estimation techniques. Valuation techniques and details on financial instruments are outlined in note 3.

1.6 Tangible assets

Tangible assets are carried at historical cost, less accumulated depreciation and impairment losses. When assets are sold or disposed of, the gross carrying amount and accumulated depreciation and impairment losses are derecognized. Any gain on the sale is recognized in the income statement as other income and any loss on the sale or disposal is recognized in the income statement as other losses/(gains)-net.

The gross carrying amount of non-current assets is the purchase price, including duties/taxes and direct acquisition costs relating to making the non-current asset ready for its intended use. Subsequent costs, such as repair and maintenance costs, are normally recognized in profit or loss as incurred. When increased future economic benefits are the result of verified repair and maintenance work, these costs will be recognized in the balance sheet as additions to non-current assets. Borrowing costs are capitalized on qualifying assets.

Non-current assets are depreciated on a straight-line basis or by airborne hours and cycles over the estimated useful life of the asset beginning when the asset is ready for its intended use. Expected residual value is assessed when estimating the depreciable amount of the asset and deducted from the depreciable amount.

An aircraft is decomposed into two components for depreciation purposes in order to consider different useful lives of the aircraft components. The first aircraft component is defined as maintenance components. In accordance with official requirements, the aircraft must be maintained which means significant components must be changed after a specific number of takeoffs or airborne hours. These components are identified as two heavy

maintenance checks of the aircraft body, power restoration and life limited parts for the two engines on each plane, as well as maintenance on landing gears and APU. The maintenances and overhauls of these components occur on a defined interval, and the value is depreciated based on the number of takeoffs or airborne hours until the next maintenance is conducted. Completed maintenance and overhaul are capitalized and depreciated until the next relevant maintenances and overhauls. The second aircraft component is defined as the remainder of the aircraft and depreciated over the economic useful life.

Investments in leased aircraft including cabin interior modifications are depreciated over their useful lives, but not exceeding the remaining leasing period.

Rotable spare parts are carried as non-current assets and depreciated over their useful lives.

Buildings are carried at acquisition costs, less accumulated depreciation.

The Group capitalizes prepayments on the purchase contract of the Boeing 737 aircraft. The prepayments are classified as tangible assets as presented at the face of the balance sheet. The prepayments include capitalized borrowing costs. At the delivery of the aircraft, prepayments are included in acquisition costs of the aircraft and reclassified as aircraft in the balance sheet.

Financial lease assets are initially recognized at the lowest of acquisition cost and future minimum lease payments. The assets are carried as non-current assets and depreciated on a straight-line basis over their expected useful lives.

The depreciation period and method are assessed annually to ensure that they reconcile with the substance of the non-current asset. The residual value is estimated at each year end and changes to the residual value are accounted for prospectively. Additional details on tangible assets are outlined in note 11.

1.7 Intangible assets

Computer software

Acquired computer software licenses are capitalized on the basis of the costs incurred to obtain and apply the specific software. These costs are amortized over their estimated useful life.

Costs associated with developing or maintaining computer software programs are recognized as an expense as incurred. Costs which are directly associated with the development of identifiable software products controlled by the Group, and which are estimated to generate economic benefits, are recognized as intangible assets. Computer software development costs recognized as assets are amortized over their estimated useful lives. The depreciation of the software commence as each module is completed.

Goodwill and other intangible assets

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary of the date of acquisition. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Other intangible assets are related to identifiable assets from business combinations and investments in other intangible assets.

Intangible assets which are determined as having indefinite economic lives, are not amortized, but subject for annual impairment testing. The determination of indefinite economic lives is based on the management's assessment concerning there is no foreseeable limit to the period over which the asset is expected to generate net cash inflows for the entity.

See note 1.8 for details of impairment testing of non-financial assets and note 10 for additional details on intangible assets.

1.8 Impairment of non-financial assets

Intangible assets which have an indefinite economic useful life are not subject to amortization and are tested annually for impairment. Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

For the purposes of impairment testing, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). The allocation is made to those cash-generating units that are expected to benefit from the assets. The management has assessed the Group as one segment and the Group's total operations as its cash generating unit. The determination of cash generating units is based on how the management operates and assesses the Group's performance, profit and cash flow. The aircraft fleet is operated as one unit and the route portfolio is administered and diversified as one unit generating the Group's profit and

cash flow, hence goodwill and other non-current assets are reallocated to the entire Group for the purpose of impairment testing.

Non-current assets other than goodwill which suffered impairment are reviewed for a possible reversal of the impairment at each reporting date. Impairment losses on goodwill are not reversed.

1.9 Financial assets

Financial assets are classified in the following categories; as fair value through profit or loss, held-to-maturity investments, loans and receivables and available-for-sale. The Group holds financial instruments that are classified as fair value through profit or loss, available-for-sale and loans and receivables. The classification depends on the purpose for which the financial assets were acquired. The management determines the classification of its financial assets at initial recognition.

Financial assets which are categorized as fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if it was principally acquired for the purpose of selling on a short-term basis. Derivatives are also categorized as held for trading unless they are designated as hedges. Assets in this category are classified as current assets.

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the balance sheet date. These are classified as non-current assets. The Group's loans and receivables comprise trade, other receivables, cash and cash equivalents in the balance sheet (See note 1.12 and 1.13 respectively).

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless the management intends to dispose of the investments within 12 months of the balance sheet date.

Regular purchases and sales of financial assets are recognized on the trade-date; the date on which the Group commits to purchase or sell the asset. Investments are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss, are initially recognized at fair value and transaction costs are expensed in the income statement. Financial assets are derecognized when the rights to receive cash flows from the investments have expired or have been transferred and the Group has substantially transferred all risks and rewards of ownership. Available-for-sale financial assets are carried at fair value through profit or loss are subsequently carried at fair value. Loans and receivables are carried at amortized cost using the effective interest method.

Gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are presented in the income statement within 'other losses/(gains) – net' of the period in which they occur. Gains or losses which occur from changes in the fair value of the 'available-for-sale' category are presented in equity within other comprehensive income in the period in which they occur. Interests on available-for-sale securities which are calculated using the effective interest method, is recognized in the income statement as part of other income. Dividend income from financial assets at fair value through profit or loss and available-for-sale financial assets are recognized in the income statement as a part of other income when the Group's right to receive payments is established.

1.9.1 Impairment of financial assets

The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets are impaired. The fair values of quoted investments are based on current mid prices at the balance sheet date. If the market for a financial asset is not active (and for unlisted securities), the Group establishes fair value by using valuation techniques. The valuation hierarchy for financial assets is detailed in note 3 where the techniques are making maximum use of market inputs and relying as little as possible on entity-specific inputs.

Impairment losses of financial assets measured at amortized cost are incurred only if there is objective evidence of impairment as a result of one or more events which occur after initial recognition. Impairment losses are recognized in the consolidated income statement if the losses have had an impact on the estimated future cash flows and that the impact can be reliably estimated.

Impairment losses of available-for-sale financial assets are incurred if evidence exists of a prolonged or significant decline in the fair value of the security below its initial cost. If any such evidence exists, the cumulative loss (measured as the difference between the initial cost and the current fair value, less any impairment loss on that financial asset previously recognized in profit or loss) is removed from equity and comprehensive income and recognized in the income statement. If an increase in the fair value of available-for-sale financial assets occur in a subsequent period and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss is reversed through the statement of comprehensive income.

1.10 Derivative financial instruments and hedging activities

Derivatives are initially recognized at fair value on the transaction date and subsequently measured at their fair value. Derivatives are classified within the category 'financial assets at fair value through profit or loss' as long as the derivatives are not designated as hedging instruments for accounting purposes.

The Group has not designated any derivatives as hedging instruments for accounting purposes in 2011 or 2010.

1.11 Inventory

Inventory of spare parts are carried at the lower of acquisition cost and net realizable value. Cost is determined using the first in – first out (FIFO) method. Obsolete inventory has been fully recognized as impairment losses. Inventory is consumed during maintenance and overhaul of the aircraft, and is expensed when consumed.

1.12 Trade receivables

Trade receivables are amounts due from customers for services performed and goods sold in the ordinary course of business. If collection is expected in one year or less, they are classified as current assets. If not, they are presented as non-current assets. Trade receivables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method, less provision for impairment.

Receivables from credit card companies are classified as trade receivables in the balance sheet.

1.13 Cash and cash equivalents

Cash and cash equivalents include cash in hand and in banks, as well as short term deposits with an original maturity of three months or less. Cash and cash equivalents in the balance sheet include restricted funds from withheld employee tax, guarantees and deposits pledged as collateral for suppliers (note 24).

The Group holds investments in money market funds. These investments are classified as either cash equivalents or financial assets available-for-sale depending on the maturity of the investments.

1.14 Equity

Share capital comprises the number of shares multiplied by their nominal value, and are classified as equity.

Transaction costs directly attributable to an equity transaction are recognized directly in equity net of tax.

Acquisition of own shares are recognized in share capital and retained earnings. The number of shares purchased multiplied by the nominal value is deducted from outstanding share capital. The share premium paid is recognized in other equity. The sale of own shares is booked accordingly, with nominal value as increase of share capital, and share premium in other equity.

1.15 Liabilities

Borrowings are recognized initially at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortized cost; difference between the proceeds (net of transaction costs) and the redemption value is recognized in the income statement over the period of the borrowings using the effective interest method.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date. For details for capitalization of borrowing costs, see note 11.

Trade payables are obligations to pay for goods or services purchased from suppliers in accordance with general course of business. Accounts payables are classified as current liabilities if payment is due within the next 12 months. Payables due after the next 12 months are classified as non-current liabilities. Trade payables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method.

1.16 Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated. Where the Group expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the income statement net of any reimbursement. If the effect of the time value of money is material, provisions are discounted using a current pre tax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

1.17 Employee benefits

The Group operates various pension schemes. The schemes are generally funded through payments to insurance companies or trustee-administered funds, determined by periodic actuarial calculations.

Defined benefit plans

The Group operates defined benefit pension plans which requires contributions to be made to a separately administered fund. In addition, the Group participates in an early retirement plan (AFP) for all employments in Norway. The cost of providing benefits under the defined benefit plan is determined using the projected unit credit actuarial valuation method. Actuarial gains and losses are recognized as income or expense when the net cumulative unrecognized actuarial gains and losses, at the end of the previous reporting year, exceed 10% of the greater of the defined benefit obligation and the fair value of plan assets at that date. These gains or losses are recognized over the expected average remaining working lives of the employees participating in the plans.

The past service cost is recognized as an expense on a straight-line basis over the average period until the benefits are vested. If the benefits are already vested immediately following the introduction of or changes to a pension plan, past service cost is recognized immediately.

The defined benefit obligation is the aggregate of the present value of the defined benefit obligation and actuarial gains and losses not recognized reduced by past service costs not yet recognized and the fair value of plan assets out of which the obligations are to be settled directly. If such aggregate is negative, the asset is measured at the lower of such aggregate or at the aggregate of cumulative unrecognized net actuarial losses and past service cost and the present value of any economic benefits available in the form of refunds from the plan or reductions in the future contributions to the plan.

The AFP pension plan was closed in 2010, and replaced with a new AFP pension plan. The new AFP pension plan is a multi-employer defined benefit plan. However, the plan is recognized in the income statement as a defined contribution plan as the plans administrator has not allocated actuarial gains/losses to the members of the AFP pension plan as of 31 December 2011.

Defined contribution plans

In addition to the defined benefit plan described above, the Group operates a defined contribution plan. A defined contribution plan is a pension plan under which the Group pays fixed contributions to a separate entity. The Group has no legal or constructive obligations to pay further contributions should the fund not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. The contributions are recognized as employee benefit expenses when they are due. Prepaid contributions are recognized as an asset to the extent that a cash refund or a reduction in the future payments is available.

Share-based payments

The Group operates a number of equity-settled, share-based compensation plans under which the entity receives services from employees as consideration for equity instruments of the Group. The fair value of the employee services received in exchange for the grants of the options is recognized as an expense over the vesting period. The total amount to be expensed is determined by referring to the fair value of the options granted.

The fair value of the options to be settled in equity instruments is estimated at the grant date The fair value is determined by an external part by applying a Black and Scholes model. The assumptions underlying the number of options expected to vest are adjusted to reflect conditions prevailing at the balance sheet date. For further details see note 17.

The social security contributions payable in connection with the grant of the share options is considered an integral part of the grant itself, and the charge will be treated as a cash –settled transaction.

Employee share purchase savings program

Bonus shares and employer's contribution are measured at fair value using Black and Scholes option pricing model. Expenses for bonus shares are included in payroll expenses. The fair value of the bonus shares and the estimated employer's contribution are distributed as expenses over the expected period until settlement. Changes in estimates affecting employer's contribution are expensed over the remaining expected period. For further details see note 17.

1.18 Current and deferred income tax

The tax expense for the period comprises current and deferred tax. Tax is recognized in the income statement, except to the extent when it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws which are used to compute the amount are those which are enacted or substantively enacted at the balance sheet date.

Deferred income tax

Deferred income tax is determined by using the liability method on temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognized for all taxable temporary differences. Deferred income tax assets are recognized for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax credits.

The carrying amount of deferred income tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilized. Unrecognized deferred income tax assets are reassessed at each balance sheet date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected for the year when the asset is realized or when the liability is settled, based on tax rates (and tax laws) which have been enacted, or substantively enacted, at the balance sheet date.

Deferred income tax assets and deferred income tax liabilities are offset to the extent that:

- the Group has a legal and enforceable right to offset the recognized amounts and
- if deferred tax assets and tax liabilities relates to income tax from the same tax authorities and the same taxable entity in the Group, or if different taxable entities in the Group intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

Deferred income tax is provided based on temporary differences arising on investments in subsidiaries and associates, except where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future.

1.19 Contingent assets and liabilities

A contingent asset is not recognized in the annual financial statements, but disclosed in the notes where an inflow of economic benefits is probable.

Contingent liabilities are defined as possible obligations arising from past events of which existence depends on future events, or it is not probable that they will lead to an outflow of resources, or cannot be measured with sufficient reliability.

Contingent liabilities are not recognized in the annual financial statements, but significant contingent liabilities are disclosed in the notes to the financial statements, with the exception of contingent liabilities where the probability of the liability occurring is remote.

1.20 Revenue recognition

Revenue comprises the fair value of the consideration received or receivable for the sale of goods and services in the general course of the Group's activities. Revenue is shown net of value-added tax and discounts. The Group recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the entity and when specific criteria have been met for each of the Group's activities as described below.

Passenger revenue

Passenger revenue is reported as traffic revenue when the air transport has been carried out. The value of tickets sold and which are still valid but not used by the balance sheet date (amounts sold in excess of revenue recognized) is reported as air traffic settlement liability. This liability is reduced either when the Group or another airline completes the transportation or when the passenger requests a refund.

Ancillary revenue

Ancillary revenue comprises sales of ticket-related products and services, e.g; revenue from baggage sales and seating. Some of the products and services are earned at the time of the transport, and such revenue is recognized in the same manner as passenger revenue. Other products and services are earned at the time of purchase and immediately recognized in the income statement.

Amounts paid by 'no show' customers are recognized as revenue when the booked service is provided. 'No show' customers with low fare tickets are not entitled to change flights or seek refunds once a flight has departed.

Other revenue

Other revenue comprises third party revenue, such as wet-lease, cargo and revenue from business activities in subsidiaries which are not airlines.

Other airline revenues are recognized when the services have been rendered, fees are reliable measurable, collections are probable, and when other significant obligations have been fulfilled.

Revenue from sales of GSM, Broadband and Wi-Fi products and services comprises traffic fees and subscription. Revenue from subscription fees are recognized over the subscription period while deliveries of other services are recognized as revenue at the time of consumption. Revenue from product sales is recognized when the equipment including related significant risks and rewards are transferred to the buyer and the entity no longer retains effective control over the products sold.

Customer loyalty program - Norwegian Reward

The Group has implemented a customer loyalty program. Customers earn cash points in the following circumstances;

- Bank Norwegian customer; 1% of the payment is earned on all purchases, except domestic flights within Norway or flights with competitive airlines within Norway. Cash points are also earned on all 'low fare' and 'full flex' tickets purchased from Norwegian Air Shuttle ASA which are paid with a Bank Norwegian credit card, with 4% and 19% of the purchase price, respectively.
- My reward customer; 2% on all low fare tickets and 10% on all full flex tickets.
- Corporate reward customer; 3% on all low fare tickets and 7% on all full flex tickets.
- Call Norwegian customer; 3% of all purchases.

Corporate customers gain cash points on all airfares. Private customers gain cash points on international flights only, as domestic flights in Norway are prohibited from cash points earning for private customers.

Customer cash points gained from purchasing airline tickets and purchases from Call Norwegian are recognized as a liability in the balance sheet and deducted from the value of the purchase at the date of purchase. The customer cash point liability is derecognized from the balance sheet and recognized as income when customers utilize their cash points.

Earned customer cash points on 1% reward from Bank Norwegian are recognized as a liability in the balance sheet and immediately expensed. When the customers utilize earned cash points, the liability is derecognized and cash payment on the Group's services reduced.

Unutilized cash points are derecognized from the balance sheet after three years. The liability is measured at fair value and classified as short term, as available statistics as of 31 December 2011 indicate that customer cash points are utilized within one year. Hence, the carrying value of the liability is estimated as the fair value of the liability.

1.21 Leasing

To determine whether an arrangement is, or contains a lease, it is necessary to assess whether the fulfillment of the arrangement is dependent on the use of a specific asset and if the arrangement conveys a right to use the asset.

The lease agreements, in which, most of the risk lies with the contracting party are classified as operating leases. Operating lease payments are recognized as an expense in the income statement on a straight-line basis over the lease term. Payments for the lease and payments for other elements are recognized separately.

Deposits made at the inception of operating leases are carried at amortized cost. The difference between the nominal value of a deposit paid, carried at less than market interest and its fair value, is considered as additional rent, payable to the lessor and is expensed on a straight-line basis over the lease term.

The Group leases tangible assets where the lease agreements transfer all material risks and rewards of the asset to the lessee at the end of the lease term. Such lease agreements are classified as financial leases. Financial leases are recognized at inception to the lowest of acquisition cost and the net present value of minimum lease payments. Financial lease assets are depreciated on a linear basis over the lease period if such is shorter than the economic useful life of the financial lease asset. Financial lease assets are included in the balance sheet as tangible assets.

Each lease payment under financial leases is split between the lease liability and finance cost to amortize the financial costs related to such leases over the lease period. The lease liability is classified as borrowings, see note 22 for details.

Sale and lease back transactions are treated as financial leases and operational leases depending on the nature of the lease. The Group has entered sales and lease backs transactions with regards to selling six aircraft and leasing back the same assets in 2011 (two in 2010). All sales and lease backs transactions are defined as operating leases established at fair value and any profit or loss is recognized immediately in the income statement as other income or other losses/(gains)-net.

1.22 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker who is responsible for allocating resources and assessing the performance of the operating segments. The chief operating decision maker has been identified as the Board of Directors and Executive Management. The Group has one operational segment, which is low cost air passenger travel. The Group has one geographical segment which is the route portfolio. See note 4 for further details.

1.23 Events after the balance sheet date

New information regarding the Group's positions at the balance sheet date is taken into account in the preparation of the annual financial statements. Events which occur after the balance sheet date which do not affect the Group's position at the balance sheet date, but which will affect the Group's position in the future, are stated if significant.

Note 2 Financial Risk

The Group's activities expose it to a variety of financial risks; market risk (including currency risk, interest rate risk and price risk), credit risk and liquidity risk. The Group's overall financial risk management program focuses on changes and fluctuations in financial markets and seeks to minimize potential adverse effects on the Group's financial performance. The Group uses derivative financial instruments to hedge certain financial risk exposures.

Financial risk management is carried out by a central treasury department (Group treasury) under policies approved by the Board of Directors. Group treasury identifies, evaluates and hedges financial risk in close cooperation with the Group's operating units. The Board provides principles for overall risk management such as foreign currency risk, interest rate risk, credit risk, use of derivative financial instruments and investment of excess liquidity.

Market risk

Market risk is the risk of changes in market prices, such as foreign exchange rates, jet-fuel prices and interest rates which will affect the Group's income or value of its holdings of financial instruments.

Foreign Currency Risk

A substantial part of the Group's expenses are denominated in foreign currency. The Group's leases, aircraft borrowings, maintenance, jet-fuel and related expenses are mainly denominated in USD, and airplane operation expenses are partly denominated in EUR. Foreign exchange risk arises from future commercial transactions, recognized assets and liabilities and net investments in foreign operations. In order to reduce currency risk, the Group has a mandate to hedge up to 100% of its currency exposure over the next 12 months. The hedging consists of forward currency contracts and flexible forwards.

If NOK had weakened/strengthened by 1% against USD in 2011, with all other variables held constant, post-tax profit and post-tax equity effect for the year would have been MNOK 3.7 (2010: MNOK 5.5) lower/higher, mainly as a result of foreign exchange losses/gains on receivables, payables, derivative financial instruments, cash and cash equivalents and long term borrowings denominated in USD at 31 December.

If NOK had weakened/strengthened by 1% against EUR with all other variables held constant, post-tax profit and post-tax equity effect for the year would have been MNOK 0.1 (2010: MNOK 0.2) higher/lower, mainly as a result of foreign exchange gains/losses on receivables, payables, derivative financial instruments and cash and cash equivalents.

The Group has investments in operations in Sweden, Poland and Finland, whose net assets are exposed to foreign currency translation risk. Currency exposure arising from the net assets of the Group's foreign operations is regarded as immaterial for the Group, and currency variances are not hedged.

Cash flow and fair value interest rate risk

As the Group has net interest bearing debt, the Group's income and operating cash flows are dependent of changes in the market interest rates. The Group's cash flow interest rate risk arises from cash and cash equivalents and floating interest rate borrowings. Floating interest rate borrowings consist of unsecured bond issue, aircraft financing from TD Bank, revolving credit facility, loan facility and financial lease liabilities. Borrowings issued at fixed rates expose the Group to fair value interest rate risk. Fixed interest rate borrowings consist of aircraft financing from PEFCO, guaranteed by the Ex-Im Bank of the United States. Borrowings are denominated in USD and NOK.

If the floating interest rate in 2011 had been 1 % higher/lower with all other variables held constant, post-tax profit and post-tax equity effect for the year would have been MNOK 7.9 (2010: MNOK 1.1) lower/higher, mainly as a result of higher/lower interest income on floating rate cash and cash equivalents and borrowings.

The sensitivity analysis of interest rate risk is calculated based on amortized cost of floating rate borrowings, cash and cash equivalents.

The Group measures borrowings at amortized cost. No changes in fair value of fixed rate interest rate borrowings would be accounted for. Fair value calculations of fixed interest rate borrowings are detailed in note 22.

Jet-fuel prices

Expenses for jet-fuel represents a substantial part of the Group's operating costs, and fluctuations in the jet-fuel prices influence the projected cash flows. The objective of the jet-fuel price risk management policy is to safeguard against significant and sudden increases in jet-fuel prices whilst retaining access to price reductions. The Group manages jet-fuel price risk using fuel derivatives. The management has a mandate to hedge up to 100% of its expected consumption over the next 12 months with forward commodity contracts.

The Group holds forward commodity contracts to hedge jet-fuel price risk. Such derivative contracts affect the financial statements through unrealized gains/losses from jet-fuel prices. If jet-fuel prices had increased/decreased by 1% with all other variables held constant, post-tax profit for the year would have been MNOK 0.4 (2010: MNOK 3.2) higher/lower, as a result of unrealized gains/losses on price changes on forward commodity contracts held at the balance sheet date.

Credit risk

Credit risk is managed on group basis. Credit risk arises from cash and cash equivalents, derivative financial instruments and deposits with banks and financial institutions, as well as credit exposures to travel agencies and commercial customers, including outstanding receivables and committed transactions. The utilization of credit limits is regularly monitored. The Group's policy is to maintain credit sales at a minimum level. Sales to private customers are settled in cash or using major credit card companies.

For a part of the Group's sales, customers pays at the time of booking while Norwegian receive the actual payments from the credit card companies, or acquires are received at a later point in time. Delayed payments from credit card companies vary between credit card brands. The risk arising from receivables on credit card companies or credit card acquires are monitored closely.

Credit risk related to bank defaults are closely monitored and partly offset by diversifying the Group's deposit portfolio.

There are re-invoicing of maintenance costs on aircraft to leasing companies, and Norwegian regularly evaluates and assesses the value of these credits. See note 20 for further disclosure on credit risk.

Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions.

The management monitors rolling forecasts of the Group's liquidity reserve, cash and cash equivalents (see note 24) on the basis of expected cash flow. The Group's liquidity management policy involves projecting cash flows in major currencies and considering the level of liquid assets necessary to monitor balance sheet liquidity ratios against internal and external regulatory requirements and maintaining debt financing plans.

The Group's aircraft fleet consist of leased aircraft (note 12) and owned aircraft, whereof the Group will take deliveries of 58 owned aircraft between 2012 and 2018. The table below shows the expected timeline of future deliveries of aircraft based on orders at 31 December 2011. Prepayments to Boeing on future aircraft deliveries are partly financed by pre-delivery payment financing. At the delivery of the aircraft, pre-delivery payments are replaced with long term financing guaranteed by export credit agencies. The Group has ensured export credit support on all aircraft on order, whereof 50% of deliveries in 2012 and 2013 have final export credit guarantees. The remaining 50% of deliveries in 2012 and 2013 will be converted to final export guarantees through annual conversions. The Group is currently in the process of securing pre-delivery payment financing and term financing according to the Group's financing policy for deliveries within the current 2012-2014 financing planning time horizon.

| Aircraft delivery | 2012-2013 | 2014-2015 | 2016-2018 | Total |
|-------------------|-----------|-----------|-----------|-------|
| 737-800 | 20 | 17 | 18 | 55 |
| 787-8 Dreamliner | 1 | 2 | 0 | 3 |
| Total | 21 | 19 | 18 | 58 |

The Group's financing policy includes sales and lease backs transactions on several aircraft to diversify its aircraft fleet. In 2011, 6 aircraft were delivered and financed as sales and lease backs transactions (two in 2010).

The table below analyses the maturity profile of the Group's financial liabilities at the balance sheet date. The amounts disclosed are the contractual undiscounted cash flows;

| | Less than 1 | Between 1 and 2 | | |
|---------------------------------------|-------------|-----------------|---------------------------|--------------|
| At 31 December 2011 (NOK 1 000) | year | years | Between 2 and 5 years Ove | r 5 years |
| Borrowings | 1,552,536 | 300,235 | 890,268 | 1,655,730 |
| Financial lease liability | 4,396 | 4,396 | 8,268 | 2,297 |
| Derivative contracts - payments | 52,859 | 0 | 0 | 0 |
| Trade and other payables | 1,230,935 | 0 | 0 | 0 |
| Interest on borrowings *) | 150,039 | 68,052 | 153,054 | 119,231 |
| Total financial liabilities | 2,990,765 | 372,683 | 1,051,590 | 1,777,258 |
| *) Calculated interests on borrowings | | | | |
| | Less than 1 | Between 1 and 2 | | |
| At 31 December 2010 (NOK 1 000) | year | years | Between 2 and 5 years | Over 5 years |
| Borrowings | 516,006 | 746,187 | 487,170 | 787,197 |
| Financial lease liability | 4,966 | 4,001 | 12,004 | 4,001 |
| Derivative contracts - payments | 773,768 | 0 | 0 | 0 |
| Trade and other payables | 1,063,436 | 0 | 0 | 0 |
| Interest on borrowings *) | 116,591 | 96,020 | 104,935 | 90,357 |
| Total financial liabilities | 2,474,766 | 846,209 | 604,109 | 881,555 |

*) Calculated interests on borrowings

Capital risk management

The Group's capital management policy is to have a capital structure which meets the demands of operations, reduces cost of capital, complies with financial covenants and future investments planned by the Group. The Group will at all times adjust debt and equity to maintain and secure optimal capital structure by continuously monitoring the equity ratio of the Group. This ratio is calculated as equity divided by total assets as presented in the consolidated balance sheet and consolidated statement of changes in equity. Equity ratio is an important factor in financial covenants as detailed in note 22. The management monitors these externally imposed financial covenants closely as a part of the Group's capital risk management policy.

The Board of Directors has imposed an internal liquidity target which is closely monitored by the management.

The equity ratios at 31 December 2011 and 2010 were as follows;

| NOK 1 000 | 2011 | 2010 |
|------------------|-----------|-----------|
| Equity (note 15) | 1,945,590 | 1,795,904 |
| Total assets | 9,003,864 | 6,620,549 |
| Equity ratio | 21.6 % | 27.1 % |

The Group has changed ratio for monitoring capital management over the last years, as capital risk exposure has changed from increased gearing through long term financing of aircraft, to increased exposure on equity. As such, a table of the equity ratio is included above.

Note 3 Fair value estimation

Fair value estimation

Financial instruments which are measured in the balance sheet at fair value, requires disclosures of fair value measurements by the following levels of fair value measurement hierarchy:

Level 1

The fair value of financial instruments traded in active markets is based on quoted market prices of the balance sheet date. A market is regarded as active if quoted prices are readily and regularly available and represent actual and regular occurring market transactions on an arm's length basis.

Level 2

The fair value of financial instruments which are not traded in an active market is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. Financial instruments in level 2 include forward contracts classified as derivatives. The fair values of forward foreign currency contracts and forward commodities contracts are determined using forward prices and rates at the balance sheet date, with the resulting value discounted back to present value.

Level 3

If one or more of the significant inputs are not based on observable market data, specific valuation techniques are applied. Financial instruments included in level 3, relates to investments in unlisted shares in Silver

Pensjonsforsikring which is classified as available-for-sale financial assets. See note 20 for additional details on available-for-sale financial assets.

The following table presents financial assets and liabilities measured at fair value at 31 December 2011;

| (NOK 1 000) | Level 2 | Level 3 | Total |
|--|---------|---------|---------|
| Assets | | | |
| Financial assets at fair value through profit and loss | | | |
| - Derivative financial instruments | 242,790 | 0 | 242,790 |
| Available-for-sale financial assets | 0 | 2,689 | 2,689 |
| Total assets | 242,790 | 2,689 | 245,479 |
| Liabilities | | | - |
| - Derivative financial liabilities | 539 | 0 | 539 |
| Total liabilities | 539 | 0 | 539 |

The following table presents financial assets and liabilities measured at fair value at 31 December 2010;

| (NOK 1 000) | Level 2 | Level 3 | Total |
|--|---------|---------|--------|
| Assets | | | |
| Financial assets at fair value through profit and loss | | | |
| - Derivative financial instruments | 43,395 | 0 | 43,395 |
| Available-for-sale financial assets | 0 | 2,689 | 2,689 |
| Total assets | 43,395 | 2,689 | 46,084 |
| Liabilities | | | |
| - Derivative financial liabilities | 15,003 | 0 | 15,003 |
| Total liabilities | 15,003 | 0 | 15,003 |

Note 4 Segment information

Executive management reviews the Group's internal reporting in order to assess performance and allocate resources. Management has determined the operating segment based on these reports. Executive management considers the business as one operational segment, which is low cost air passenger travel. The Group's operating profit come from airline-related activities and the Group's main revenue generating assets is its aircraft fleet, which is utilized across the Group's geographical segment.

Performance is measured by executive management based on the operating segment's earnings before interests, tax, depreciation and amortization (EBITDA). Other information is measured in accordance with the financial statements.

The table below shows revenues from low cost air passenger travels which is split between passenger revenues, ancillary revenues and other revenues. A division of revenues on geographical markets categorizes domestic revenues as all domestic routes independent of country thus domestic routes in Norway, Sweden, Denmark and Finland are included.

| (NOK 1 000) | 2011 | 2010 |
|------------------------------|------------|-----------|
| | | |
| <u>By activity:</u> | | |
| Passenger transport | 9,097,288 | 7,210,161 |
| Ancillary revenue | 1,224,744 | 1,034,006 |
| Other revenues | 206,688 | 162,172 |
| Total revenues | 10,528,720 | 8,406,339 |
| | | |
| <u>By geographic market:</u> | | |
| Domestic | 3,663,219 | 3,124,196 |
| International | 6,865,501 | 5,282,143 |
| Total revenues | 10,528,720 | 8,406,339 |

Other income amounts to MNOK 3.5 (2010: 191.3) and include gains from sales of tangible assets (note 11). Included in 2010 other income is compensation from a SAS law suit of MNOK 175.

Note 5 Operational expenses

| <u>(NOK 1 000)</u> | 2011 | 2010 |
|---------------------------------|-----------|-----------|
| Sales and distribution expenses | 198,930 | 167,859 |
| Aviation fuel | 3,093,514 | 2,092,859 |
| Aircraft leases | 829,667 | 778,411 |
| Airport charges | 1,561,369 | 1,295,913 |
| Handling charges | 982,191 | 863,551 |
| Technical maintenance expenses | 711,597 | 697,196 |
| Other aircraft expenses | 441,657 | 405,787 |
| Total operational expenses | 7,818,926 | 6,301,576 |

Note 5a Other operating expenses

Other operating expenses amount to MNOK 472.9 (2010: 397.7). Other operating expenses are related to the operating of systems, marketing, back office, consultants and other costs not directly attributable to the operation of the aircraft fleet and related airline specific costs.

Note 6 Payroll expenses and number of employees

Payroll expenses

| (NOK 1 000) | 2011 | 2010 |
|------------------------|-----------|-----------|
| Wages and salaries | 1,070,267 | 988,527 |
| Social security tax | 198,496 | 169,173 |
| Pension expenses | 210,730 | 153,827 |
| Employee stock options | 8,844 | 7,100 |
| Other benefits | 65,823 | 39,533 |
| Hired crew personnel | 282,034 | 173,051 |
| Total | 1,836,194 | 1,531,211 |

Payroll expenses include hired crew personnel. The employees are participants in defined benefit pension plans. See note 18 for details.

Number of man-labour years *)

| | 2011 | 2010 |
|---------|-------|-------|
| Norway | 1,697 | 1,671 |
| Sweden | 392 | 287 |
| Danmark | 242 | 174 |
| Finland | 105 | 0 |
| Poland | 0 | 5 |
| Total | 2,435 | 2,137 |

*)including man-labour years related to hired crew personnel

Note 7 Remuneration of the Board of Directors and Executive Management

Remuneration of the Board of Directors

Total remuneration paid to the Board in 2011 was MNOK 1. The Chairman of the Board, Bjørn Kise, received MNOK 0.35. There were no bonuses or other forms of compensation paid to the Board members in 2011.

Directive of remuneration of the CEO and the Executive Management

The principles of leadership remuneration in Norwegian Air Shuttle ASA are to stimulate a strong and lasting profit oriented culture. The total compensation level should be competitive, however, not market leading compared to similar organizations. The Board determines the remuneration of the CEO, and the guidelines for remuneration of the Executive Management. The remuneration of the Board and the Executive Management must not have negative effects on the Group, nor damage the reputation and standing of the Group in the public eye. There have been no changes to the guidelines or principles of management remuneration during the year. The actual remuneration in 2011 was consistent with the guidelines and principles.

Compensation to the Executive Management should primarily consist of a fixed yearly salary with additional compensations such as a company car, free telephone, internet and newspapers, and a standard pension and insurance plan. Executive Management is also a part of the Group's stock option plan.

The CEO does not receive compensation in form of performance based salary or bonuses, except for options in the stock option plan. The Executive Management can on an individual level be awarded with a special compensation for profit enhancing projects.

The Executive Management is a part of the Group's collective pension plan for salaries up to 12 G, which applies to all employees. The Executive Management has not been given any specific rights in case of terminated employment.

Total compensation year 2011

| (NOK 1 000) | Fee | Salary | Bonus | Other benefits **) | Total Compensation | Pension expense ***) |
|---|----------|--------|-------|-----------------------|-----------------------|-------------------------|
| The Board of Directors | | | | | | , |
| Bjørn Kise (chairman) | 350 | | | | 350 | |
| Ola Krohn-Fagervoll (deputy chairman) | 225 | | | | 225 | |
| Liv Berstad | 175 | | | | 175 | |
| Marianne Wergeland Jenssen | 175 | | | | 175 | |
| Thor Espen Bråthen*) | 35 | | | | 35 | |
| Kenneth Utsikt*) | 35 | | | | 35 | |
| Linda Olsen*) | 35 | | | | 35 | |
| Total board of directors | 1,030 | 0 | 0 | 0 | 1,030 | 0 |
| Executive Management | | | | | | |
| Bjørn Kjos (Chief Executive Officer) | | 1 251 | | 167 | 1,418 a) | 126 |
| Frode Foss (Chief Financial Officer) | | 1,565 | | 144 | 1,709 b) | 91 |
| Asgeir Nyseth (Chief Operating Officer) | | 1,640 | | 179 | 1,819 c) | 132 |
| Hans-Petter Aanby (Chief IT Officer) | | 1,588 | | 105 | 1,693 d) | 119 |
| Daniel Skjeldam (Chief Commercial Officer) | | 1,605 | | 135 | 1,740 e) | 48 |
| Gunnar Martinsen (Senior Vice President HR and Organisation) | | 1,247 | | 167 | 1,414 f) | 153 |
| Anne-Sissel Skånvik (Senior Vice President Corporate Communic | cations) | 1,286 | | 125 | 1,411 g) | 139 |
| Total executive management | 0 | 10,182 | 0 | 1,022 | 11,204 | 808 |

*) For the employee representatives in the Board of Directors, only their fee for serving on the Board of Directors fee is stated.

) Other benefits include company car, telephone, internet etc.*) Pension expense reflects paid pension premium less employee contribution

a) Bjørn Kjos exercised share options in 2011 that has been reported as additional taxable income with NOK 241,024

b) Frode Foss exercised share options in 2011 that has been reported as additional taxable income with NOK 235,912
 c) Asgeir Nyseth exercised share options in 2011 that has been reported as additional taxable income with NOK 228,244

d) Hans-Petter Aanby exercised share options in 2011 that has been reported as additional taxable income with NOK 113,209 e) Daniel Skjeldam exercised share options in 2011 that has been reported as additional taxable income with NOK 945,409

f) Gunnar Martinsen exercised share options in 2011 that has been reported as additional taxable income with NOK 113,209

g) Anne-Sissel Skånvik exercised share options in 2011 that has been reported as additional taxable income with NOK 113,209

Total compensation year 2010

| (NOK 1 000) | Faa | Salary | Bonus | Other benefits **) | Total Compensation | Pension expense ***) |
|---|---------|--------|-------|-----------------------|-----------------------|-------------------------|
| The Board of Directors | | Sulury | Bonus | benento) | compensation | expense j |
| Bjørn Kise (chairman) | 193 | | | | 193 | |
| Erik Gunnar Braathen (deputy chairman until 11/26/2009) | 83 | | | | 83 | |
| Liv Berstad | 100 | | | | 100 | |
| Ola Krohn-Fagervoll (deputy chairman from 5/11/2010) | 100 | | | | 100 | |
| Marianne Wergeland Jenssen | 100 | | | | 100 | |
| Thor Espen Bråthen*) | 35 | | | | 35 | |
| Kenneth Utsikt*) | 35 | | | | 35 | |
| Linda Olsen*) | 35 | | | | 35 | |
| Total board of directors | 681 | 0 | 0 | 0 | 681 | 0 |
| Executive Management | | | | | | |
| Bjørn Kjos (Chief Executive Officer) | | 1 296 | | 182 | 1,478 a) | 127 |
| Frode Foss (Chief Financial Officer) | | 1,362 | | 125 | 1,487 b) | 125 |
| Asgeir Nyseth (Chief Operating Officer) | | 1,473 | | 219 | 1,692 c) | 143 |
| Hans-Petter Aanby (Chief IT Officer) | | 1,378 | | 116 | 1,494 d) | 62 |
| Daniel Skjeldam (Chief Commercial Officer) | | 1,400 | | 126 | 1,526 e) | 165 |
| Gunnar Martinsen (Senior Vice President HR and Organisation) | | 1,010 | | 210 | 1,220 | 389 |
| Anne-Sissel Skånvik (Senior Vice President Corporate Communic | ations) | 1,054 | | 121 | 1,175 | 143 |
| Total executive management | 0 | 8,973 | 0 | 1,099 | 10,072 | 1,154 |

*) For the employee representatives in the Board of Directors, only their fee for serving on the Board of Directors fee is stated.

**) Other benefits include company car, telephone, internet etc.

***) Pension expense reflects paid pension premium less employee contribution

a) Bjørn Kjos exercised share options in 2010 that has been reported as additional taxable income with NOK 214,634

b) Frode Foss exercised share options in 2010 that has been reported as additional taxable income with NOK 176,569

c) Asgeir Nyseth exercised share options in 2010 that has been reported as additional taxable income with NOK 177,369

d) Hans-Petter Aanby exercised share options in 2010 that has been reported as additional taxable income with NOK 544,331

e) Daniel Skjeldam exercised share options in 2010 that has been reported as additional taxable income with NOK 80,981

Shares and options held by the Executive Management are presented in note 15. There are no outstanding loans or guarantees made to the Board of Directors or the Executive Management.

Audit remuneration (excl VAT)

| <u>(NOK 1 000)</u> | 2011 | 2010 |
|------------------------------|-------|-------|
| Audit fee | 871 | 1,221 |
| Other audit related services | 100 | 112 |
| Tax advisory | 643 | 204 |
| Other services | 50 | 136 |
| Total | 1,664 | 1,673 |

Note 8 Net financial items

| (NOK 1 000) | 2011 | 2010 |
|--|----------|---------|
| Interest income | 35,665 | 40,292 |
| Interest expense | -70,246 | -40,159 |
| Net foreign exchange (loss) or gain | -228,470 | 24,793 |
| Appreciation cash equivalents | 12,723 | 10,007 |
| Impairment available-for-sale financial assets | 0 | -7,314 |
| Fair value adjustment long term deposits | 4,550 | -1,001 |
| Other financial items | -23,134 | -17 |
| Net financial items | -268,911 | 26,600 |

Foreign exchange derivatives and fuel derivatives are categorized as financial assets or financial liabilities at fair value through profit or loss and are measured at fair value at each balance sheet date with changes in fair value recognized as other gains and losses within operating expenses.

Net foreign exchange loss of MNOK 228.5 from revaluation of USD denominated borrowings is recognized in 2011 (2010: MNOK 24.8 as gain). Forward foreign currency contracts are entered to reduce foreign currency risk from USD denominated borrowings (note 2 and 20).

Non-interest bearing deposits for aircraft leases are initially measured at fair value and a periodic interest income is calculated using the same interest rate as for fair value calculation.

Impairment of financial assets relate to investment in Silver Pensjonsforsikring, classified as available-for-sale financial assets. An impairment loss is recognized in the income statement of 2010 as fair value of the investment is significantly below initial cost. See note 3 for fair value estimation and note 20 for further information concerning available-for-sale financial assets.

Interest expenses include amortized cost on borrowings. Capitalized interests reduce interest expenses (note 11).

Note 9 Tax

| This year's tax expense consists of (NOK 1 000): | 2011 | 2010 |
|--|--------|--------|
| Tax payable | 488 | 976 |
| Tax paid in current year on current year income | 0 | 0 |
| Adjustments from previous year | 81 | |
| Change in deferred tax | 43,848 | 71,239 |
| Income tax expense | 44,416 | 72,214 |
| Reconciliation from nominal to effective tax rate: | | |
| (NOK 1 000) | 2011 | 2010 |

| <u>(NOK 1 000)</u> | 2011 | 2010 |
|--|---------|---------|
| Profit before tax | 166,540 | 243,098 |
| Expected tax expense using nominal tax rate (28 %) | 46,631 | 68,067 |
| Tax effect of the following items: | | |
| Non deductible expenses/income | -2,265 | 4,237 |
| Adjustments from previous year | 81 | 0 |
| Tax rate outside Norway other than 28% | -31 | -90 |
| Tax expense | 44,416 | 72,214 |
| Effective tax rate | 26.67% | 29.71% |

The following table details deferred tax assets and liabilities;

| Deferred tax | Assets 2011 | Liabilities 2011 | Assets 2010 | Liabilities 2010 |
|--|-------------|------------------|-------------|------------------|
| Intangible assets | 0 | -6,274 | 0 | -6,274 |
| Tangible assets | 0 | -222,097 | 13 | -88,286 |
| Long term receivables and borrowings in foreign currency | 0 | -50,131 | 0 | -8,142 |
| Inventories | 0 | 1,192 | 0 | 1,192 |
| Receivables | 0 | 2,806 | 155 | 11,659 |
| Financial instruments | 0 | -67,830 | 0 | -7,950 |
| Derferred gains/losses | 0 | 5,253 | 0 | -3,108 |
| Other accruals | 0 | 26,042 | 0 | 32,564 |
| Pensions | 0 🗖 | 43,010 | 0 | 34,068 |
| Other temporary differences | 0 | -86,449 | 0 | -55,207 |
| Loss carried forward | 2,069 | 219,832 | 103 | 0 |
| Gross deferred tax assets and liabilities | 2,069 | -134,646 | 270 | -89,483 |
| Reconciliation of deferred tax assets and liabilities | Assets 2011 | Liabilities 2011 | Assets 2010 | Liabilities 2010 |
| Recognized at 1 January | 270 | -89,483 | 157 | -17,806 |
| Charged/credited to the income statement | 1,799 | -45,566 | 103 | -71,342 |
| Translation differences | 0 | 402 | 10 | -336 |
| Recognized at 31 December | 2,069 | -134,646 | 270 | -89,483 |

The Group has recognized MNOK 2.1 as a deferred tax asset in 2011. Deferred tax asset is based on unused tax loss carry forwards and temporary differences in assets and liabilities. The tax loss carried forward is expected to be utilized by future taxable profits. Deferred tax liability is based on temporary differences in assets and liabilities, as well as allocation of purchase price of Norwegian Air Shuttle Sweden AB to fair values.

Note 10 Intangible assets

| | <u>Other intangible assets</u> | | | | |
|---|--------------------------------|------------|--------------------|-----------------|-------------------|
| (NOK 1 000) | Software | Goodwill | Indefinite life | Definite life | Total |
| Acquisition costs 1 January 2010 | 152,164 | 94,157 | 26,036 | 69,574 | 341,931 |
| Additions | 50,171 | 0,157 | 20,050 | 0,574 | 50,171 |
| Acquisition costs 31 December 2010 | 202,335 | 94,157 | 26,036 | 69,574 | 392,102 |
| | 202 225 | 04 457 | 26.026 | 60 574 | 202 102 |
| Acquisition costs 1 January 2011 | 202,335 | 94,157 | 26,036 | 69,574 | 392,102 |
| Additions | 74,687 | 0 | 0 | 0 | 74,687 |
| Disposals | -12,703 | 0 | 0 | 0 | -12,703 |
| Acquisition costs 31 December 2011 | 264,318 | 94,157 | 26,036 | 69,574 | 454,085 |
| Accumulated amortization 1 January 2010 Amortization | 84,725 27,509 | 0 0 | 0 0 | 66,661 2,782 | 151,386 30,291 |
| Accumulated amortization 31 December 2010 | 112,234 | 0 | 0 | 69,574 | 181,808 |
| | | | | , | · · |
| Accumulated amortization 1 January 2011 | 112,234 | 0 | 0 | 69,574 | 181,808 |
| Amortization | 34,079 | 0 | 0 | , 0 | 34,079 |
| Impairment | 14,500 | 0 | 0 | 0 | 14,500 |
| Amortization disposals | -12,520 | 0 | 0 | 0 | -12,520 |
| Accumulated amortization 31 December 2011 | 148,294 | 0 | 0 | 69,574 | 217,868 |
| Book value at 31 December 2010 | 90,100 | 94,157 | 26,036 | 0 | 210,293 |
| Book value at 31 December 2011 | 116,024 | 94,157 | 26,036 | 0 | 236,216 |
| | | - 1 | | | |
| Useful life | 3-5 years | Indefinite | Indefinite | See below | |
| Amortization plan | Linear | None | None | Linear | |

Capitalized software is related to external consulting fees for the development of Norwegian's own systems for bookings and ticket-less travels, various sales portals, back office and maintenance system. These costs are amortized over their estimated useful lives (three to five years). An impairment loss on MNOK 14.5 is recognized in 2011 from GSM and broadband systems.

Other intangible assets and goodwill are related to the purchase of Norwegian Air Shuttle Sweden AB on 31 July 2007. Other intangible assets from business combinations consist of estimated fair value of Brand name, charter operations, slots and the Air Operating Certificate. Other intangible assets also consist of intellectual property rights which are related to purchases of internet domains. The Group has developed web portals in Norway, Sweden, Finland and Denmark.

Goodwill, slots and intellectual property rights are determined to have indefinite economic lives, and are not amortized. Slots and intellectual property rights do not expire over time, as long as the management has the intention to continue using the assets.

Brand name, charter operations and air operating certificate have definite lives and are amortized over their economic useful lives. All identified intangible assets with definite lives from the purchase of Norwegian Air Shuttle Sweden AB are fully amortized at 31 December 2010.

Impairment testing of goodwill and intangible assets

The Group tests goodwill and assets with indefinite useful lives annually at year end for impairment. Intangible assets with definite lives are tested for impairment if indicators of impairment are identified.

The method used to estimate the recoverable amount is value in use, based on discounted cash flow analysis. The analysis reflects the cash flow projections in the financial business plan covering the next year which is approved by the Board of Directors. The budget for next 12 months is applied for cash flows within a planning horizon of 8 years, as the aircraft fleet is estimated for re-investment every 8 years. Key assumptions used in the calculation are growth rates, operating costs, terminal value and discount rate. Cash flows beyond the 8 year period are extrapolated with a long term growth rate. Estimated cash flows and discount rate are after tax.

Discount rate

The discount rate which is used is 9.1% and based on Weighted Average Cost of Capital (WACC). The cost of the Group's debt and equity capital, weighted accordingly to reflect its capital structure, gives its weighted average cost of capital. The WACC rates which are used to discount the future cash flows are based on market risk free interest rate adjusted for inflation differential and also including the debt premium, market risk premium, gearing corporate tax rate and asset beta. An increase of the discount rate by 5% will not result in impairment of goodwill.

Growth rates

The basis for calculating future growth rate is next year management approved budget. Except for growth assumptions from budgeted production increase, no growth is incorporated in the impairment test for 2011.

Operating costs

The operating costs are calculated based on the budget period. Committed operations efficiency programs for the next 12 months are taken into account. Changes in the outcome of these initiatives may affect future estimated operating costs. A permanent increase of 5% of total costs, with all other assumptions remaining equal, will not result in impairment of assets.

Terminal value

A growth rate of 2% is used in calculating cash flow beyond the 8 year period.

Sensitivity

At 31 December 2011, the Group's value in use was significantly higher than the carrying amount of its goodwill and intangible assets. The impairment calculation is not particularly sensitive to changes in assumptions.

Note 11 Tangible assets

| | | Aircraft, parts d installations | Prepayment | | | |
|---|-----------|------------------------------------|------------|---------------|-----------------|-----------|
| | | on leased | | Equipment and | | |
| (NOK 1 000) | Buildings | aircraft | contract | | Financial lease | Total |
| Acquisition cost at 1 January 2010 | 3,933 | 1,203,758 | 1,410,992 | 100,093 | 26,468 | 2,745,244 |
| Additions | 5,592 | 1,255,482 | 591,608 | 12,867 | 8,139 | 1,873,688 |
| Disposals | 0 | -7,844 | 0 | 0 | 0 | -7,844 |
| Acquisition cost at 31 December 2010 | 9,525 | 2,451,396 | 2,002,600 | 112,960 | 34,607 | 4,611,088 |
| Acquisition cost at 1 January 2011 | 9,525 | 2,451,396 | 2,002,600 | 112,960 | 34,607 | 4,611,088 |
| Additions | 0 | 716,505 | 1,410,287 | 23,363 | 0 | 2,150,154 |
| Transfers | 0 | 1,285,933 | -1,285,933 | 0 | 0 | 0 |
| Disposals | 0 | -29,206 | 0 | -22,020 | 0 | -51,226 |
| Acquisition cost at 31 December 2011 | 9,525 | 4,424,627 | 2,126,954 | 114,303 | 34,607 | 6,710,016 |
| | | | | | | |
| Accumulated depreciation at 1 January 2010 | 0 | 228,866 | 0 | 69,188 | 376 | 298,429 |
| Depreciation | 0 | 135,792 | 0 | 17,597 | 3,028 | 156,417 |
| Depreciation disposals | 0 | -5,399 | 0 | 0 | 0 | -5,399 |
| Accumulated depreciation at 31 December 2010 | 0 | 359,259 | 0 | 86,785 | 3,404 | 449,448 |
| Accumulated depreciation at 1 January 2011 | 0 | 359,259 | 0 | 86,785 | 3,404 | 449,448 |
| Depreciation | 0 | 224,865 | 0 | 17,185 | 3,320 | 245,370 |
| Depreciation disposals | 0 | -28,656 | 0 | -21,657 | 0 | -50,313 |
| Accumulated depreciation at 31 December 2011 | Ő | 555,468 | Ű | 82,313 | 6,724 | 644,505 |
| | | | | | | |
| Book value at 31 December 2010 | 9,525 | 2,092,136 | 2,002,600 | 26,175 | 31,203 | 4,161,638 |
| Book value at 31 December 2011 | 9,525 | 3,869,159 | 2,126,954 | 31,991 | 27,882 | 6,065,511 |
| | | | | | | |
| Estimated useful life, depreciation plan and residu | | | | | | |
| Useful life | See below | See below | See below | 3-9 years | 4-20 years | |
| Depreciation plan | See below | Linear | See below | Linear | Linear | |
| Residual value | 100% | See below | See below | 0% | 0% | |

At 31 December 2011, the Group operated a total of 63 aircraft; 20 which were owned and 43 which were leased under operational leases. Operational leases are detailed in note 12.

Aircraft

The Group acquired 8 Boeing 737-800 HGW aircraft during 2011 and 5 aircraft during 2010. Aircraft is decomposed and depreciated over the economic useful life of each component on a straight-line basis. The body of the aircraft is depreciated based on economic useful years, while other components are based on airborne hours and cycles.

The residual value is MNOK 1,087.2 in total for all owned aircraft and deducted from the depreciable amount of the body of the aircraft. The life expectancy of the body of the aircraft is 25 years for the 737 aircraft, and the economic life of the owned aircraft is 25 years less the age of the aircraft at time of purchase.

Installations on leased aircraft

The installations on the leased aircraft include cabin interior modifications and other improvements to the aircraft after lease commencement. The capitalized value is depreciated over the remainder of the aircraft lease, which is between 1-10 years. Linear depreciation is applied and residual value is NOK 0. In 2011 and 2010 several engines on the leased aircraft were in overhaul, and replacement costs for life limited parts were capitalized to the extent that the costs were improvements to the engines and therefore exceeding the requirements which were specified in the leasing contracts. These components are depreciated at a defined rate per engine cycle, limited to the remainder of the aircraft lease.

Spare parts

Spare parts consist of rotable parts for aircraft and are depreciated over their useful life. The useful life of spare parts ranges between 5-8 years. Linear depreciation is applied and 25% of the acquisition cost is calculated as residual value.

<u>Buildings</u>

Buildings consist of 3 apartments in Berlin, purchased in 2007 for the purpose of housing crew and trainees stationed in Berlin on a temporary basis. In 2010, the Group purchased an apartment in Seattle for the purpose of housing personnel stationed in Seattle concerning the delivery of new 737-800 HGW aircraft. Buildings are carried at acquisition cost. The residual value is estimated to equal the acquisition cost.

Prepayments on Boeing contract

In 2007 the Group entered a purchase contract with Boeing Corporation concerning 42 new 737-800 HGW aircraft, with an option of purchasing 42 additional aircraft. At 31 December 2010, seven aircraft were delivered and eight aircraft were delivered in 2011. 36 purchase options have been exercised. 55 aircraft will be delivered between 2012 and 2018. Until delivery of the aircraft, the Group will make prepayments to Boeing, following a defined prepayment schedule. The Group capitalizes borrowing costs incurred for the construction of qualifying assets during the period of time which is required to complete the aircraft. Borrowing costs of MNOK 78.2 (2010: MNOK 73.9) have been capitalized during the year. An average capitalization rate of 5.1% (2010:6.1%) was used.

Financial lease asset

In 2009, the Group entered lease agreements concerning de-ice equipment and electronic flight bag equipment. The lease agreements are classified as financial leases as all risks and rewards are transferred to the Group after the end of the lease agreement. The financial lease assets are depreciated over their economic useful lives. De-ice equipment is depreciated over 20 years, while electronic flight bag equipment is depreciated over 4 years. Residual value of financial lease assets is 0.

Impairment of tangible assets

In 2011 and 2010 the management determined that the total operations of the Group were its cash generating unit, and as such, there is only one operational segment in the Group. Impairment testing of tangible assets is covered by impairment testing on the whole Group. See note 10 for details.

No impairment losses have been recognized in 2011 or 2010.

For information regarding assets pledged as collateral for debt, see note 23.

Note 12 Operating leases

The lease agreements on the Boeing 737 aircraft last between 3 and 10 years from the date of agreement, with some extension options. The lease agreements on the Boeing 787 aircraft last for 12 years with an option for extension. From 2002 to 2009, 38 aircraft were delivered. In 2010, 8 aircraft were delivered and 8 aircraft were delivered in 2011. Renegotiations have resulted in the extension of some of the shorter leases. In 2011, 10 aircraft were redelivered to the lessor. Contracts for 8 of the aircraft will expire in 2012, and contracts for 3 of the aircraft expire in 2013. The remaining contracts expire in 2014 or later.

Leasing costs expensed on aircraft lease within operational expenses was MNOK 829.7 in 2011 (2010: MNOK 778.5). Included in leasing costs are operating lease costs on aircraft from sale and lease back transactions.

In addition, the Group leases 5 cars and 11 properties in Oslo, Stavanger, Stockholm and Copenhagen. Leasing costs related to cars and properties expensed in other operating expenses in 2011 was MNOK 27.9 (2010: MNOK 50.1).

Annual minimum rent on non-cancellable operating lease agreements per 31 December 2011 is as follows:

| Nominal value 2011 | | | r | lominal v | alue 2010/ | | | |
|-----------------------|-----------|--------|----------|-----------|------------|--------|----------|-----------|
| (NOK 1 000) | Aircraft | Cars | Property | Total | Aircraft | Cars | Property | Total |
| Within one year | 1,342,217 | 4,222 | 43,127 | 1,389,566 | 1,163,166 | 4,343 | 20,815 | 1,188,324 |
| Between 1 and 5 years | 5,798,435 | 15,179 | 65,910 | 5,879,524 | 3,333,379 | 15,105 | 47,957 | 3,396,442 |
| After 5 years | 5,659,708 | 0 | 42,401 | 5,702,109 | 1,287,069 | 3,555 | 10,919 | 1,301,544 |

The aircraft's minimum lease payments consists of ordinary lease payments, contractual payments for maintenance reserves and expensed deferred lease payments resulting from non-interest bearing deposits paid at inception of lease agreements. Aircraft leases committed through letter of intent are not included in the table above.

Note 13 Trade and other Receivables

| Spesification of receivables | | |
|---|-----------|---------|
| (NOK 1 000) | 2011 | 2010 |
| | | |
| Trade receivables | 214,343 | 136,047 |
| Credit card receivables | 527,578 | 382,751 |
| Deposits | 109,717 | 61,554 |
| Deferred leasing costs | 17,961 | 10,893 |
| Prepaid costs | 62,102 | 30,703 |
| Public duty debt | 48,846 | 57,238 |
| Reimbursements claims maintenance costs | 174,150 | 174,697 |
| Other claims | 10,648 | 22,399 |
| Prepayments to employees | 645 | 76 |
| Prepaid rent | 19,569 | 19,027 |
| Total | 1,185,559 | 895,385 |

| Due dates (NOK 1 000) | 2011 | 2010 |
|--------------------------|-----------|---------|
| Within one year | 1,072,497 | 842,143 |
| After 1 year | 113,061 | 53,242 |
| Total | 1,185,559 | 895,385 |

| Currency (NOK 1 000) | 2011 | 2010 |
|----------------------|---------|---------|
| DKK | 62,952 | 68,047 |
| EUR | 12,951 | 23,454 |
| GBP | 2,028 | 1,895 |
| NOK | 495,520 | 204,051 |
| USD | 56,690 | 46,736 |
| SEK | 157,789 | 164,470 |
| PLN | 2,161 | 1,554 |
| AED | 171 | 0 |

Fair value of trade and other receivables

| (NOK 1 000) | 2011 | 2010 |
|---------------------|-----------|---------|
| Due within one year | 1,072,498 | 842,143 |
| After one year *) | 95,100 | 42,287 |
| Total | 1,167,598 | 884,430 |

For receivables due within one year, fair value is equal to nominal value. *) Discount rate 2.8% (2010: 4.5%)

Provision for bad debt 2011 2010 (NOK 1 000) Balance 1 January 44,552 31,655 Charged to the income statement -5,870 -15,600 Accruals 11,215 32,696 -36,102 -4,200 Reversals Balance 31 December 13,795 44,552

Change in provision for bad debt is recognized as other operating expenses.

Overdue accounts receivables

| (NOK 1 000) | 2011 | 2010 |
|---------------------------|--------|--------|
| Overdue less than 1 month | 21,288 | 3,100 |
| Overdue 1-2 months | 1,938 | 1,218 |
| Overdue 2-3 months | 1,047 | 3,054 |
| Overdue over 3 months | 8,468 | 15,408 |
| Total | 32,740 | 22,780 |

Provision for bad debt includes trade – and credit card receivables. The provision for bad debt on trade receivables relates to provision for overdue receivables that are not impaired at 31 December. Provisions for bad debt on credit card receivables are reduced significantly during 2011 due to the implementation of effective procedures to reduce fraudulent credit card transactions. The majority of the provision in 2010 relates to fraud from credit card transactions.

Overdue accounts receivable includes trade receivables and credit card receivables. The majority of overdue account receivables relates to trade receivables. Accounts more than 3 months overdue mainly consist of receivables from customers who are also suppliers to the Group. The credit risk for such receivables is limited as the risk is offset against slow processing of payables to the same suppliers.

Non-interest bearing deposits are measured at amortized cost in the balance sheet. Deposits denominated in foreign currency are converted using the prevailing exchange rates on the balance sheet date.

Note 14 Inventories

| (NOK 1 000) | 2011 | 2010 |
|-----------------------------|--------|--------|
| Consumables | 69,185 | 54,633 |
| Parts for heavy maintenance | 12,809 | 7,928 |
| Other inventory | 0 | 3,630 |
| Total | 81,994 | 66,191 |

In 2011 and 2010 the Group bought parts removed from aircraft engines in relation to heavy maintenances. These parts are held for sale and sold in secondary markets. Charges for obsolete parts in 2011 were MNOK 4.5 (2010: MNOK 4.3).

Note 15 Equity and shareholder information

At 31 December the share capital consists of the following share classes;

| | 2011 | 2010 |
|---------------|------------|------------|
| Issued shares | 34,878,226 | 34,573,332 |
| Net Shares | 34,878,226 | 34,573,332 |

There is only one class of shares, and all shares have equal rights. Per value per share is NOK 0.1

| | Ordinary | Share | |
|------------------|---|---|--|
| Number of shares | shares | premium | Total |
| 34,209,858 | 3,421 | 1,041,894 | 1,045,315 |
| 363,474 | 36 | 13,189 | 13,225 |
| 34,573,332 | 3,457 | 1,055,083 | 1,058,540 |
| 304,894 | 30 | 20,380 | 20,411 |
| 34,878,226 | 3,488 | 1,075,463 | 1,078,951 |
| | 34,209,858 363,474 34,573,332 304,894 | 34,209,858 3,421 363,474 36 34,573,332 3,457 304,894 30 | Number of shares shares premium 34,209,858 3,421 1,041,894 363,474 36 13,189* 34,573,332 3,457 1,055,083 304,894 30 20,380 |

All issued shares are fully paid with a par value of 0.1 NOK per share (2010: 0.1 NOK per share). The share issue at 26 October 2011 was related to exercise of employee share options with an exercise price of NOK 67.00. For additional information about the employee share options, see note 17.

Description of items booked directly on shareholder's equity:

Translation differences

MNOK -1.7 has been booked as comprehensive income at 31 December 2011 (2010: MNOK 0.3). The translation differences arise from consolidating the subsidiaries Norwegian Air Shuttle Polska SP.zo.o, Norwegian Air Shuttle Sweden AB and AB Norwegian Air Shuttle Finland Ltd into Group accounts.

Stock option plan

Stock options are granted to the management and the employees. In 2009, options were granted to the management with expiry in 2010 and 2011. The Group granted a stock options plan in 2010 where the employees were granted stock options in exchange for a voluntary reduction in salary. First part of this option plan was exercised in October 2011 and second part of the plan will be exercised after announcing the third quarterly results for 2012See note 17 for further details. Total stock option expense in 2011 was MNOK 8.8 (2010: MNOK 7.1).

Shareholder structure

The largest shareholders at 31 December 2011 were;

| The largest shareholders at 51 December 2011 were, | | Owner- | Voting- |
|--|------------|--------|---------|
| | A-shares | ship | rights |
| HBK INVEST AS | 9,499,116 | 27.24% | 27.24% |
| AWILCO INVEST AS | 2,225,726 | 6.38% | 6.38% |
| FINNAIR PLC | 1,649,862 | 4.73% | 4.73% |
| SKAGEN KON-TIKI | 1,628,768 | 4.67% | 4.67% |
| SKAGEN VEKST | 1,504,738 | 4.31% | 4.31% |
| VERDIPAPIRFONDET DNB | 951,452 | 2.73% | 2.73% |
| JPMORGAN CHASE BANK | 823,567 | 2.36% | 2.36% |
| VITAL FORSIKRING ASA | 737,082 | 2.11% | 2.11% |
| STATE STREET BANK AN | 685,858 | 1.97% | 1.97% |
| DANSKE INVEST NORSKE | 611,274 | 1.75% | 1.75% |
| KLP AKSJE NORGE VPF | 480,000 | 1.38% | 1.38% |
| DANSKE INVEST NORSKE | 471,876 | 1.35% | 1.35% |
| GOLDMAN SACHS INT | 450,000 | 1.29% | 1.29% |
| VERDIPAPIRFONDET DNB | 430,797 | 1.24% | 1.24% |
| DNB NOR SMB VPF | 411,650 | 1.18% | 1.18% |
| SHB STOCKHOLM CLIENT | 404,021 | 1.16% | 1.16% |
| HOLBERG NORDEN | 351,815 | 1.01% | 1.01% |
| HOLBERG NORGE | 316,903 | 0.91% | 0.91% |
| KOMMUNAL LANDSPENSJONSKASSE | 300,000 | 0.86% | 0.86% |
| SKANDINAVISKE ENSKILDA | 243,358 | 0.70% | 0.70% |
| Other | 10,700,363 | 30.70% | 30.70% |
| Total number of shares | 34,878,226 | 100% | 100% |

The largest shareholders at 31 December 2010 were;

| | A-shares | Owner- ship | Voting- rights |
|-----------------------------|------------|----------------|-------------------|
| HBK INVEST AS | 9,499,023 | 27,48% | 27,48% |
| AWILCO INVEST AS | 2,235,857 | 6.47% | 6.47% |
| SKAGEN KON-TIKI | 1,661,249 | 4.81% | 4.81% |
| FINNAIR PLC | 1,649,839 | 4.77% | 4.77% |
| VITAL FORSIKRING ASA | 1,502,197 | 4.34% | 4.34% |
| SKAGEN VEKST | 1,324,950 | 3.83% | 3.83% |
| JPMORGAN CHASE BANK | 933,566 | 2.70% | 2.70% |
| DNB NOR NORGE (IV)V | 832,885 | 2.41% | 2.41% |
| STATE STREET BANK AN | 699,273 | 2.02% | 2.02% |
| GOLDMAN SACHS INT. | 566,000 | 1.64% | 1.64% |
| HOLBERG NORGE | 510,461 | 1.48% | 1.48% |
| HOLBERG NORDEN | 495,954 | 1.43% | 1.43% |
| SKANDINAVISKE ENSKILDA | 461,329 | 1.33% | 1.33% |
| DANSKE INVEST NORSKE | 453,765 | 1.31% | 1.31% |
| KLP AKSJE NORGE VPF | 350,553 | 1.01% | 1.01% |
| AVANSE NORGE (II) VP | 350,425 | 1.01% | 1.01% |
| DNB NOR SMB VPF | 336,018 | 0.97% | 0.97% |
| STATE STREET BANK AN | 328,547 | 0.95% | 0.95% |
| KOMMUNAL LANDSPENSJONSKASSE | 279,999 | 0.81% | 0.81% |
| STATE STREET BANK & | 272,811 | 0.79% | 0.79% |
| Other | 9,828,628 | 28.43% | 28.43% |
| Total number of shares | 34,573,332 | 100% | 100% |

| ame Title | | Shares 1) |
|----------------------------|--|-----------|
| Bjørn Kise 2) | Chairman | 781,537 |
| Ola Krohn Fagervoll | Deputy chairman | 15,462 |
| Liv Berstad | Board Member | 0 |
| Marianne Wergeland Jenssen | Board Member | 800 |
| Linda Olsen | Board Member - Employee repr | 0 |
| Thor Espen Bråten | Board Member - Employee repr | 2,622 |
| Kenneth Utsikt | Board Member - Employee repr | 1,750 |
| Bjørn Kjos 3) | Chief Executive Officer | 8,040,537 |
| Frode E Foss | Chief Financial Officer | 35,000 |
| Hans-Petter Aanby | Chief IT Officer | 0 |
| Asgeir Nyseth | Chief Operating Officer | 5,200 |
| Daniel Skjeldam | Chief Commercial Officer | 0 |
| Anne-Sissel Skånvik | Senior Vice President Corporate Communications | 0 |
| Gunnar Martinsen | Senior Vice President HR and Organisation | 8,804 |

Shares directly or indirectly held by members of the Boards of Directors, Chief Executive Officer and Executive Management;

1) Including shares held by related parties

2) Bjørn Kise holds 8.2 % of HBK invest AS

3) Bjørn Kjos holds 84.1 % of HBK Invest AS

Options directly held by the Chief Executive Officer and members of Executive Management;

| | | Outstanding | Exercised Outstanding | |
|--|--|------------------|-----------------------|------------|
| Name | Title | 2010 | 2011 | 2011 |
| Bjørn Kjos | Chief Executive Officer | 48,184 | 40,000 | 8,184 |
| Frode E Foss | Chief Financial Officer | 44,679 | 40,000 | 4,679 |
| Hans-Petter Aanby | Chief IT Officer | 24,760 | 20,000 | 4,760 |
| Asgeir Nyseth | Chief Operating Officer | 44,931 | 40,000 | 4,931 |
| Daniel Skjeldam Anne-Sissel Skănvik | Chief Commercial Officer Senior Vice President Corporate Communications | 42,312 20,000 | 40,000 20,000 | 2,312 0 |
| Gunnar Martinsen | Senior Vice President HR and Organisation | 21,736 | 20,000 | 1,736 |

Specification of other reserves

| | Available-for- sale financial assets | Translation differences | Total |
|-------------------------------------|--|----------------------------|---------|
| 1 January 2010 | -2,768 | -8,264 | -11,032 |
| Available for sale financial assets | 2,768 | 0 | 2,768 |
| Translation differences | 0 | 320 | 320 |
| 31 December 2010 | 0 | -7,944 | -7,944 |
| Translation differences | 0 | -1,694 | -1,694 |
| 31 December 2011 | 0 | -9,638 | -9,638 |

Other paid-in capital consists of accumulated stock option expenses.

Note 16 Earnings per share

Basic earnings per share calculations are based on the weighted average number of common shares outstanding during the period, while diluted earnings per share calculations are performed using the average number of common shares and dilutive common shares equivalents outstanding during each period.

| (NOK 1 000) | 2011 | 2010 |
|--|------------|------------|
| Profit | 122,125 | 170,884 |
| Average number of shares outstanding | 34,628,464 | 34,272,595 |
| Average number of shares and options outstanding | 35,182,960 | 34,991,268 |
| Basic earnings per share | 3.53 | 4.97 |
| Diluted earnings per share | 3.47 | 4.87 |
| | 2011 | 2010 |
| Average number of shares outstanding | 34,628,464 | 34,272,595 |
| Dilutional effects | | |
| Stock options | 554,496 | 718,673 |
| Average number of shares outstanding adjusted for dilutional effects | 35,182,960 | 34,991,268 |

Note 17 Options

On 20 July 2009 the Board issued, in accordance with the authorization from the general meeting, 384,000 stock options to the management and key personnel. The stock options have an exercise price of NOK 67.00, equal to the average share price the last trading days prior to the date of issue, plus an added 10%. The stock options may be exercised within a period of two years and 3 months, whereas the first 50% of the stock options were vested on 20 July 2010, and the second 50% of the stock options were vested on 20 July 2011.

The Board issued 292,021 stock options to employees on 1 October 2010 in accordance with the authorization from the general meeting. The stock options have an exercise price of NOK 63.8, equal to the 30% discounted volume weighted share price during the period 20-23 September 2010. The stock options may be exercised within a period of two years, whereas the first 50% of the stock options were vested on 1 October 2011 and the second 50% of the stock options will vest on 1 October 2012. Stock options which are not exercised within 31 October 2012 will expire.

The stock option program is expensed linear at fair value over the vesting period. The cost is offset in other paid in capital. Fair value calculations are conducted using Black & Scholes option pricing model. There are no market conditions linked to the vesting of the options.

The following estimates are used in calculating fair value;

| | 2010 |
|---------------------------|--------|
| Dividend (%) | 0% |
| Expected volatility (%) | 52.52% |
| Historic volatility (%) | 52.52% |
| Risk free interest (%) | 2.13% |
| Expected lifetime (year) | 2.25 |
| Share price at grant date | 93.00 |

There were no option grants in 2011.

Expected lifetime assumes that stock options are exercised at expiration. Expected volatility is based on the historical volatility over the most recent period that corresponds with the expected life of the option. There is a cap on the options granted in 2009 limiting the proceeds from the options to three times the participants' annual base salary. Furthermore, the participants in the 2010 - program must cover the social security tax incurred for option gains where the share price exceeds NOK 127.6. These limitations are taken into account when calculating the option values.

The option program is expensed with MNOK 8.8 in 2011 and MNOK 7.1 in 2010.

| | 2011 Shares | Weighted avg. exerc. Price | 2010 Shares | Weighted avg. exerc. Price |
|--|----------------|-------------------------------|----------------|-------------------------------|
| Outstanding at the beginning of the period | 629,807 | 65.5 | 710,601 | 50.9 |
| Allocated | 0 | 0.0 | 292,021 | 63.8 |
| Exercised | 329,394 | 67.0 | 371,601 | 39.2 |
| Terminated | 4,000 | 67.0 | 214 | 63.8 |
| Forfeited | 12,500 | 66.4 | 1,000 | 67.0 |
| Expired | 0 | 0.0 | 0 | 0.0 |
| Outstanding at the end of the period | 283,913 | 63.8 | 629,807 | 65.5 |
| Vested options | 139,198 | 63.8 | 146,500 | 67.0 |
| Weighted average fair value of options allocated in the period | 0 | 0.0 | 292,021 | 38.1 |

| 2011 | Out | tstanding option | ns | Vested opt | ions |
|--------------------|-------------|------------------|----------------|----------------|----------------|
| | | Weighted | | | |
| | | average | Weighted | | Weighted |
| | Outstanding | remaining | average | | average |
| Strike price (NOK) | options | lifetime (yrs) | exercise price | Vested options | exercise price |
| 50.00 - 66.00 | 283,913 | 0.8 | 63.8 | 139,198 | 63.8 |
| Total | 283,913 | 0.8 | 63.8 | 139,198 | 63.8 |

| 2010 | Ou | tstanding optio | ns | Vested opt | ions |
|--------------------|-------------|-----------------|----------------|----------------|----------------|
| | | Weighted | | | |
| | | average | Weighted | | Weighted |
| | Outstanding | remaining | average | | average |
| Strike price (NOK) | options | lifetime (yrs) | exercise price | Vested options | exercise price |
| 50.00 - 66.00 | 291,807 | 1.8 | 63.8 | 0 | 0.0 |
| 66.00 - 70.00 | 338,000 | 0.8 | 67.0 | 146,500 | 67.0 |
| Total | 629,807 | 1.4 | 65.5 | 146,500 | 67.0 |

Norwegian Air Shuttle ASA has implemented a share purchase savings program for the employees, where the employees, by salary deductions, purchase shares in the parent company and the company will fund up to 50%

of the purchased shares, limited to NOK 6 000 per year. In addition the company will distribute bonus shares depending on the total amount of purchased shares per employee.

Fair value of the bonus shares are measured at the grant date using Black & Scholes option pricing model. The fair value of the bonus shares and the corresponding estimated social security cost are expensed as personnel costs over the vesting period. Changes in estimated social security cost are expensed over the remaining vesting period. At 31 December 2011, MNOK 1.5 (2010: MNOK 1.5) was expensed.

Note 18 Pensions

The Group operates defined benefit plans and defined contribution plans in Norway and Sweden. The majority of employees participate in a defined benefit plan in Norway. Pension plans in Norway are placed with DNB Liv and pension plans in Sweden are placed with Alecta and Fora.

Defined contribution plan

The defined contribution plans require that the Group pays premiums to public or private administrative pension plans on a mandatory, contractual or voluntary basis. The Group has no further obligations once these premiums are paid. The premiums are accounted for as personnel expenses as soon as they are incurred. Pre-paid premiums are accounted for as an asset to the extent that future benefits can be determined as plausible.

Defined contribution plans comply with Norwegian and Swedish Pension legislation.

Pension expense on defined contribution plans is MNOK 37.7 in 2011 (2010: MNOK 14.4). The increase in expenses from contribution plans relates to a larger share of employees in contribution plans in Norway in 2011 compared to 2010.

Defined benefit plan

The defined benefit plan is a funded plan where the benefits are mainly dependent on pension entitlement earned, salary at the time of retirement and the size of payments from the National Insurance. The plan also covers a life insurance and disability insurance. Per 31 December 2011, a total of 2,090 employees were active members (2010: 1,857), and 38 (2010: 32) were on pension retirement. In addition, employees are included in the early retirement scheme (AFP), which is an unfunded plan for the right to retire at the age of 62. The AFP is a multi-employer plan, where the Norwegian government finances 1/3 of the contribution plans. The AFP pension plan is a defined benefit plan administered by a separate legal entity (Fellesordningen). The plan is temporarily accounted for as a defined contribution plan, as the plans administrators have not been able to calculate the pension obligation for each entity participating in the plan. In 2010, the former AFP pension plan was closed, causing a settlement transaction of MNOK 4 recognized in the income statement as a cost reduction in pension expenses.

The scheme is in compliance with the Occupational Pensions Act and actuarial calculations comply with IAS 19.

The pension obligation in the defined benefit plan is calculated on linear accumulation. Changes in the obligation due to changes in and deviations from the estimated assumptions, are spread over the estimated average remaining vesting period for the part of deviations which exceeds 10% of the gross pension liability. Pension costs for the year for the Group's defined benefit plans are calculated by independent actuaries and are based on information as of 1 January 2011. The management has assessed the changes in the estimates and basis of calculation and concluded that these changes have no material impact on the pension cost for 2011.

Risk tables for death and disability are based on the most commonly used statistics in Norway, (K-2005) and (IR 02) respectively.

| Pension expense (NOK 1 000) | Funded | Unfunded | Total 2011 | Total 2010 |
|---|---------|----------|------------|------------|
| Net present value of benefits earned | 142,858 | 0 | 142,858 | 113,570 |
| Interest cost on pension liability | 27,235 | 0 | 27,235 | 20,863 |
| Return on plan assets | -24,882 | 0 | -24,882 | -18,981 |
| Administrative expenses | 2,975 | 0 | 2,975 | 2,630 |
| Recognized actuarial gains/losses | 6,913 | 0 | 6,913 | 4,917 |
| Recognized net liability - settlement | 0 | -3,306 | -3,306 | -4,028 |
| Accrual for settlement liability | 0 | 0 | 0 | 3,772 |
| Social security tax | 21,748 | -466 | 21,282 | 16,649 |
| Net pension expense defined benefit | | | | |
| plans | 176,847 | -3,772 | 173,075 | 139,392 |
| Pension expense on defined contribution | | | | |
| plans | | | 37,655 | 14,436 |
| Total pension expense | | | 210,730 | 153,827 |

Defined benefit liability and fund (NOK 1 000)

| | 2011 | | | 2010 | | |
|--|----------|----------|----------|----------|----------|----------|
| | Funded | Unfunded | Total | Funded | Unfunded | Total |
| Change in present value of defined benefit lia | ability: | | | | | |
| Gross pension liability 01.01 | 683,283 | 3,306 | 686,588 | 473,699 | 2,665 | 476,364 |
| Current service costs | 142,858 | 0 | 142,858 | 112,784 | 786 | 113,570 |
| Interest cost | 27,235 | 0 | 27,235 | 20,747 | 116 | 20,863 |
| Actuarial gains/losses | 108,442 | 0 | 108,442 | 81,216 | 0 | 81,216 |
| Settlement | -884 | -3,306 | -4,190 | 0 | -3,567 | -3,567 |
| Accrual for settlement liability | 0 | 0 | 0 | 0 | 3,306 | 3,306 |
| Benefits paid | - 5, 599 | 0 | -5,599 | -5,163 | 0 | -5,163 |
| Gross pension liability 31.12 | 955,334 | 0 | 955,334 | 683,283 | 3,306 | 686,588 |
| Change in fair value of plan assets: | | | | | | |
| Fair value of pension assets 01.01 | 401,877 | 0 | 401,877 | 292,164 | 0 | 292,164 |
| Expected return | 24,882 | 0 | 24,882 | 18,981 | 0 | 18,981 |
| Actuarial gains/losses | -28,934 | 0 | -28,934 | -2,822 | 0 | -2,822 |
| Administrative expenses | -2,975 | 0 | -2,975 | -2,630 | 0 | -2,630 |
| Contributions paid | 126,378 | 0 | 126,378 | 101,347 | 0 | 101,347 |
| Benefits paid | - 5, 599 | 0 | -5,599 | -5,163 | 0 | -5,163 |
| Fair value of plan assets 31.12 | 515,629 | 0 | 515,629 | 401,877 | 0 | 401,877 |
| Net pension liability | 439,705 | | 439,705 | 281,406 | 3,306 | 284,711 |
| Unrecognized actuarial gains/losses | -308,219 | 0 | -308,219 | -178,472 | 0 | -178,472 |
| Social security tax | 19,701 | 0 | 19,701 | 14,967 | 466 | 15,433 |
| Net recognised pension liability 31.12 | 151,187 | 0 | 151,187 | 117,901 | 3,772 | 121,672 |

| | 2011 | 2010 |
|--|---------|---------|
| Actual return on pension funds *) | 3.50% | 6.20% |
| Expected contribution to be paid next year | 130,073 | 104,480 |
| Expected benefits to be paid next year | 6,569 | 5,599 |

*) actual return on pension funds is based on reported amounts per first quarter each year.

The net pension liability is based on several assumptions. The discount rate is based on long term government bonds in Norway, with adjustments for duration. The pension liability's average duration is 25 years. Wage adjustments, pension adjustments and the expected increase in state pensions are based on historical observations for the Group, and an expected long term inflation rate of 2.5 %.

| | 2011 | 2010 |
|---|--------|--------|
| Discount rate | 2.60% | 4.00% |
| Expected return on pension funds | 4.10% | 5.40% |
| Wage adjustments | 3.25% | 3.75% |
| Increase of social security base amount (G) | 3.25% | 3.75% |
| Future pension increase | 0.10% | 1.30% |
| Average turnover | 2-10 % | 2-10 % |

The Group's pension fund is invested in the following instruments;

| | 2011 | 2010 |
|------------------------|--------|--------|
| Equity | 19.5 % | 18.7 % |
| Bonds | 14.5 % | 15.4 % |
| Money market funds | 13.3 % | 13.6 % |
| Hold-to maturity bonds | 32.6 % | 33.2 % |
| Real estate | 17.0 % | 17.6 % |
| Various | 3.0 % | 1.5 % |

The table shows actual distribution of plan assets at 31 December.

Historical information

| (NOK 1 000) | 2011 | 2010 | 2009 | 2008 | 2007 |
|---|---------|---------|---------|---------|---------|
| Present value of defined benefit obligation | 955,334 | 686,588 | 483,721 | 396,123 | 249,401 |
| Fair value of plan assets | 515,629 | 401,877 | 301,612 | 233,000 | 175,000 |
| Deficit/(surplus) in the plan | 439,705 | 284,711 | 182,109 | 163,123 | 74,401 |
| Experience adjustments on plan liabilities | 108,905 | 81,092 | -25,272 | 50,340 | 19,506 |
| Experience adjustments on plan assets | 28,702 | 2,130 | -28,148 | 2,549 | -2,375 |

Sensitivity

The sensitivity analysis shows effects on net pension liability and pension expense if the discount rate and wage adjustment used in the actuarial calculations had been 1% higher (+)/lower (-) at 1 January;

Sensitivity analysis pensions 2011

| (NOK 1 000) | Discount | rate | Wage adjus | tment |
|---------------------------------------|----------|---------|------------|---------|
| | + 1% | - 1% | + 1% | - 1% |
| Net pension liability 31 December (%) | -21% | 29% | 15% | -16% |
| Net pension expense (%) | -20% | 27% | 24% | -22% |
| Net pension liability 31 December | 119,437 | 195,031 | 173,865 | 126,997 |
| Net pension expense | 176,115 | 257,460 | 252,268 | 172,654 |

Sensitivity analysis pensions 2010

| (NOK 1 000) | Discount rate | | Wage adjus | tment |
|---------------------------------------|---------------|---------|------------|---------|
| | + 1% | - 1% | + 1% | - 1% |
| Net pension liability 31 December (%) | -24% | 22% | 13% | -14% |
| Net pension expense (%) | -19% | 29% | 24% | -19% |
| Net pension liability 31 December | 98,554 | 155,740 | 139,923 | 105,855 |
| Net pension expense | 127,343 | 194,251 | 187,281 | 127,343 |

Note 19 Provisions

Periodic maintenance on leased Boeing 737 aircraft;

| (NOK 1 000) | 2011 | 2010 |
|--------------------------------------|----------|----------|
| Opening balance | 117,701 | 132,598 |
| Charges to the income statement | -396,761 | -405,394 |
| Accruals | 370,891 | 390,497 |
| Closing balance | 91,831 | 117,701 |
| Classified as short term liabilities | 9,967 | 22,740 |
| Classified as long term provision | 81,865 | 94,961 |

The lease contracts require the aircraft to be returned by the end of the lease term in accordance with specific redelivery conditions stated in the contract. In addition, the Group is obliged to follow the maintenance program as defined by Boeing. In order to meet this requirement, the Group must carry out maintenances of aircraft, both regularly as well as at the expiration of the leasing period. The overhauls and maintenances of the aircraft are contractual lease obligations. The specific event that gives rise to the obligation is each airborne hour or cycle completed by the aircraft as these determine the timing and nature of the overhauls and maintenances that must be carried out. For some of the contracts, there is a degree of uncertainty about what kind of maintenance is covered by the maintenance funds, and the provision for this increase in expenses for the Group is distributed over the period until the maintenance is conducted.

The estimation technique for maintenance reserve contribution (MRC) accruals is based on contractual payments for maintenances and mandatory maintenances. The estimated costs of overhauls and maintenances are based on the Group's maintenance program and contractual prices. In addition, accruals are set to meet redelivery conditions for leased aircraft. Accruals are dependent on redelivery date and redelivery conditions of the different lease terms. In case of lease extension, estimates on maintenance costs will be revised. For the accruals set to meet redelivery conditions, an increased cost upon redelivery of 10% would increase the MRC accruals with approximately MNOK 2.3.

Parts of the periodic maintenances will be conducted in 2012, and MNOK 10 is classified as short term liability for periodic maintenances (2010: MNOK 22.7). The short term part of periodic maintenance is estimated based on planned maintenances in 2012.

Note 20 Financial instruments

Financial instruments by category

Financial instruments by category (NOK 1 000) The accounting policies for financial instruments have been applied to the line items below (NOK 1 000):

| | | 31 Decembe | er 2011 | | | 31 Decemb | er 2010 | |
|-------------------------------------|-------------|----------------|------------|-----------|-------------|----------------|----------------|-----------|
| | | Fair value | | | | Fair value | | |
| | Loans and | through | Available- | | Loans and | through profit | Available-for- | |
| Assets as per balance sheet | receivables | profit or loss | for-sale | Total | receivables | or loss | sale | Total |
| Available-for-sale financial assets | 0 | 0 | 2,689 | 2,689 | 0 | 0 | 2,689 | 2,689 |
| Derivative financial instruments | 0 | 242,790 | 0 | 242,790 | 0 | 43,395 | 0 | 43,395 |
| Trade and other receivables *) | 1,054,397 | 0 | 0 | 1,054,397 | 788,341 | 0 | 0 | 788,341 |
| Cash and cash equivalents | 1,104,946 | 0 | 0 | 1,104,946 | 1,178,416 | 0 | 0 | 1,178,416 |
| Total | 2,159,343 | 242,790 | 2,689 | 2,404,823 | 1,966,757 | 43,395 | 2,689 | 2,012,841 |

107,044

111,845

104,961

131,162

*) Prepayments not included in trade and other receivables

| | 31 Decembe | 31 December 2011 | | 31 December 2010 | | |
|----------------------------------|---|-----------------------------------|-----------|--|--------------------------------|-----------|
| Liabilities per balance sheet | Fair value through profit or loss | Other financial liabilities | Total | Fair value through profit or loss | Other financial liabilities | Total |
| Borrowings | 0 | 4,250,290 | 4,250,290 | 0 | 2,484,882 | 2,484,882 |
| Derivative financial instruments | 539 | 0 | 539 | 15,003 | 0 | 15,003 |
| Trade and other payables | 0 | 1,125,973 | 1,125,973 | 0 | 951,592 | 951,592 |
| Total | 539 | 5,376,264 | 5,376,803 | 15,003 | 3,436,474 | 3,451,476 |
| | | | | | | |

 $\ensuremath{^*}\xspace$) Public duties not included in trade and other payables

See note 22 for details related to borrowings.

Credit quality of financial asset

| (NOK 1 000) | | |
|---|-----------|---------|
| Trade receivables | 2011 | 2010 |
| Counterparties with external credit rating | | |
| A or better *) | 527,578 | 382,751 |
| Counterparties without external credit rating | 526,819 | 405,591 |
| Total trade receivables | 1,054,397 | 788,341 |

| Cash and cash equivalents | 2011 | 2010 |
|---------------------------------------|-----------|-----------|
| A+ or better | 625,387 | 577,940 |
| BBB + | 479,559 | 600,476 |
| Total cash and cash equivalents | 1,104,946 | 1,178,416 |
| | | |
| Derivative financial assets | 2011 | 2010 |
| A+ or better | 242,790 | 43,395 |
| Total derivative and financial assets | 242,790 | 43,395 |

Available-for sale financial assets

| (NOK 1 000) | 2011 | 2010 |
|---|-------|--------|
| Januar 1st | 2,689 | 7,236 |
| Additions | 0 | 0 |
| Sale | 0 | 0 |
| Net gains/(losses) recognized in comprehensive income | 0 | 2,767 |
| Net gains/(losses) recognized in profit and loss | 0 | -7,314 |
| December 31st | 2,689 | 2,689 |
| Non-current portion | 2,689 | 2,689 |
| Current portion | 0 | 0 |

Available-for-sale financial assets at 31 December 2011 consist of an investment in unlisted equity instrument in Silver Pensjonsforsikring. The fair value of available for sale financial assets is MNOK 2.7 (2010: MNOK 2.7). Fair value of the equity investment is estimated by calculating fair value per share from Holberg Fondsforvaltning AS multiplied with the number of shares held in the investment. Holberg Fondsforvaltning AS is a professional investment manager situated in Norway. The fair value of the shares is considered to be the best estimate for the market value of the investment, see note 3 for fair value calculations.

In 2010, a reduction in fair value of MNOK 4.6 was recognized in the income statement as an impairment loss on available-for-sale financial assets. Additionally, a loss from 2009 on fair value adjustments of MNOK 2.8 was recycled through the income statement and derecognized from comprehensive income. In total, MNOK 7.3 was recognized in the income statement as loss on available-for-sale financial assets in 2010 (see note 8). Available-for-sale financial assets are denominated in NOK.

Derivative financial instruments

| (NOK 1 000) | 201 | 2011 | | |
|------------------------------------|---------|-------------|--------|-------------|
| | Assets | Liabilities | Assets | Liabilities |
| Forward foreign exchange contracts | 242,790 | 0 | 0 | 15,003 |
| Forward commodities contracts | 0 | 539 | 43,395 | 0 |
| Total | 242,790 | 539 | 43,395 | 15,003 |
| Non-current portion: | 0 | 0 | 0 | 0 |
| Current portion: | 242,790 | 539 | 43,395 | 15,003 |

Trading derivatives are classified as current assets or liabilities.

The total amount from derivatives which do not qualify for hedge accounting amounts to a gain of MNOK 305.7 (2010: MNOK 29.7). See details under the specification of 'other losses/(gains)- net' below.

Forward foreign currency contracts

The fair value of the outstanding forward foreign currency contracts at 31 December 2011 were MNOK 242,790 (2010: MNOK -15). At 31 December 2011, the Group had forward foreign currency contracts to secure MUSD 594.8 of future exposure to revaluation of borrowings denominated in USD and MUSD 31 to secure payments denominated in USD from operating activities.

Forward commodities contracts

Forward commodities contracts relates to jet-fuel derivatives. The fair value of the outstanding forward commodities contracts at 31 December 2011 were MNOK -0.5 (2010: MNOK 43.4). At 31 December 2011, the Group had secured 9,000 tons of jet-fuel through derivative contracts at USD 1,000. These contracts are expected to minimize the jet-fuel price risk related to future jet-fuel purchases. The Group had secured 85,000 tons of jet-fuel through derivatives at 31 December 2010, all of which were realized during 2011.

The forward currency contracts mature with MUSD 237.4 in first quarter 2012 and MUSD 388.4 in second quarter 2012. Forward commodities contracts mature in first quarter 2012.

Fair value is calculated using mark to market values from financial institutions. Spot price in the mark to market calculations are based on mid-prices as set by the financial institutions (Nordea and DnB Nor) at the balance sheet date, see note 3 for fair value calculations.

Other losses/(gains) - net

| (NOK 1 000) | 2011 | 2010 |
|--|------------|----------|
| Financial assets at fair value through profit or loss | | |
| - Fair value losses | 1,211,858 | 420,696 |
| - Fair value gains | -1,472,587 | -450,882 |
| - Foreign exchange (gains)/losses on operating acitivities | -44,991 | 454 |
| Total | -305,720 | -29,732 |

No financial instruments were designated as hedging instruments in 2011 or 2010. Losses and gains on financial assets and financial liabilities at fair value through profit or loss are classified as 'other losses/(gains) – net'. Foreign exchange losses and gains on operating activities are classified as other losses/(gains) – net.

Note 21 Trade and other payables

| (NOK 1 000) | 2011 | 2010 |
|--|-----------|-----------|
| Accrued vacation pay | 129,415 | 110,481 |
| Accrued airport and transportation taxes | 96,924 | 49,400 |
| Accrued expenses | 396,610 | 320,660 |
| Trade payables | 418,458 | 390,505 |
| Payables to related party (note 27) | 4,001 | 4,117 |
| Public duties | 104,961 | 111,845 |
| Short term provisions for MRC | 9,967 | 22,740 |
| Other short term provisions | 70,599 | 53,689 |
| Total | 1,230,935 | 1,063,436 |

The short term payables and provisions are non-interest bearing and are due within the next 12 months.

Note 22 Borrowings

Nominal value at 31 December 2011

| | | Unamortized | | Effective interest |
|---------------------------|---------------|------------------|------------|-----------------------|
| (NOK 1 000) | Nominal value | transaction cost | Book value | rate |
| Bond issue | 600,000 | -1,292 | 598,708 | 8.8% |
| Facility agreement | 652,301 | -4,297 | 648,004 | 3.1% |
| Aircraft financing | 3,021,190 | -162,940 | 2,858,250 | 4.0% |
| Loan facility | 125,278 | -405 | 124,873 | 4.6% |
| Financial lease liability | 20,456 | 0 | 20,456 | 5.6% |
| Total | 4,419,224 | -168,933 | 4,250,290 | |

Nominal value at 31 December 2010

| Nominal value at 51 December 2010 | | Unamortized | | Effective interest |
|-----------------------------------|---------------|------------------|------------|-----------------------|
| (NOK 1 000) | Nominal value | transaction cost | Book value | rate |
| Bond issue | 600,000 | -2,632 | 597,368 | 8.6% |
| Facility agreement | 368,168 | -981 | 367,187 | 2.5% |
| Aircraft financing | 1,395,575 | -76,066 | 1,319,509 | 4.5% |
| Loan facility | 176,429 | - 584 | 175,845 | 4.5% |
| Financial lease liability | 24,973 | 0 | 24,973 | 5.6% |
| Total | 2,565,144 | -80,263 | 2,484,882 | |

Effective interest rate during 2011 recognized as financial items (note 8) and capitalized borrowing costs (note 11) are 4.7%.

Classification of borrowings

| (NOK 1 000) | 2011 | 2010 |
|---------------------------|-----------|-----------|
| Non-current | | |
| Bond issue | 0 | 597,368 |
| Facility agreement | 0 | 0 |
| Aircraft financing | 2,585,158 | 1,197,833 |
| Loan facility | 97,730 | 148,702 |
| Financial lease liability | 15,485 | 20,007 |
| Total | 2,698,373 | 1,963,910 |
| | | |
| Current | | |
| Bond issue | 598,708 | 0 |
| Facility agreement | 648,004 | 367,187 |
| Aircraft financing | 273,092 | 121,676 |
| Loan facility | 27,143 | 27,143 |
| Financial lease liability | 4,971 | 4,966 |
| Total | 1,551,918 | 520,972 |
| Total borrowings | 4,250,290 | 2,484,882 |

Collateralized borrowings are detailed in note 23.

Covenants

Bond issue Equity/Capital Employed higher than 30% (Capital Employed = equity + borrowings) Dividend payments less than 35% of net profit

Revolving credit facilities

There are no financial covenants on revolving credit facilities.

Aircraft financing

No financial covenants. All borrowings related to delivery of new 737-800 aircraft from Boeing are guaranteed by the Ex-Im Bank of the United States. The Ex-Im Bank of the United States has pledged security in the owned aircraft delivered under the Boeing contract.

Loan Facility

Adjusted market value; market value higher than 70% of the loan Equity/Capital Employed higher than 30% (Capital Employed = equity + interest bearing debt) Free liquidity higher than 15% (Free liquidity = Cash/Total funded debt (interest bearing debt)) Cash flow consisting of; (Total funded debts + (leasing charges * 7) - cash)/EBITDAR must be less than 7

There are no financial covenants related to the financial lease liability.

The Group has not been in breach of any covenants during 2011.

Fair value calculations

The carrying amounts and fair values of the non-current borrowings are as follows;

| | Carrying a | mount | Fair Valu | e |
|---------------------------|------------|-----------|-----------|-----------|
| | 2011 | 2010 | 2011 | 2010 |
| Bond issue | 0 | 597,368 | 0 | 602,997 |
| Facility agreement | 0 | 0 | 0 | 0 |
| Aircraft financing | 2,585,158 | 1,197,833 | 2,961,740 | 1,240,418 |
| Loan facility | 97,730 | 148,702 | 97,730 | 148,702 |
| Financial lease liability | 15,485 | 20,007 | 17,766 | 23,180 |

The fair value of current borrowings approximates their carrying amount as the impact of discounting is not significant. The fair value of non-current borrowings are based on cash flows which are discounted using a rate based on the following assumptions:

Bond Issue

Interest rate of NIBOR 3 m and a risk premium equal to the spread at the balance sheet date. The bond issue is an unsecured bond issue denominated in NOK and matures 17 December 2012. The coupon is NIBOR + 5.75%. The bond issue is classified as short term borrowings at 31 December 2011.

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Facility agreement

Interest rate of LIBOR 3 m and a risk premium equal to the spread at the balance sheet date. The facility agreement from 2008 with French financial institution Natixis were closed in March 2011 at the delivery of the last aircraft in the Natixis arrangement. The Group entered two additional facility agreements in 2011 with ING Bank N.V and DVB Bank SE to cover pre-delivery financing for aircraft with delivery from 2012 through 2014.

The borrowings mature at the delivery of each aircraft and final delivery matures at 1 November 2012. The facility agreements are classified as short term borrowings and denominated in USD.

Aircraft financing

Fixed and floating interest rate based on LIBOR 7 y and a risk premium equal to the spread at the balance sheet date. The spread is not entity specific, as the agreed spread is based on an overall credit risk in the financial markets in the United States.

The borrowings mature quarterly after the delivery of the aircraft from Boeing. See note 2 for further maturity analysis of borrowings. The aircraft financing is denominated in USD.

Loan facility

Floating interest of NIBOR 3 m and a risk premium of 2.25%. The loan facility is denominated in NOK and matures quarterly, with the final commitment to pay on 30 June 2014. See note 2 for further maturity analysis of borrowings.

Financial lease liability

The liability is de facto secured in the financial lease asset, as the rights and obligations of the leased asset is returned to the lessor if the lease agreement is not fulfilled.

The discount rates used to calculate the fair value of the financial lease liability equals the risk free interest rate and spread related to the loan facility in 2011 and 2010 as this loan facility is assessed to be the best estimate for credit spread on financial lease liability. The financial lease liability is denominated in NOK.

Future minimum lease payments under financial lease liability

| (NOK 1 000) | 2011 | 2010 |
|---|--------|--------|
| Future minimum lease payments | | |
| -No later than 1 year | 5,584 | 5,830 |
| -Between 1 and 5 years | 15,058 | 20,573 |
| -Later than 5 years | 2,921 | 2,907 |
| Total | 23,563 | 29,310 |
| Future finance charges on financial lease liability | 3,107 | 4,337 |
| Present value of financial lease liability | 20,456 | 24,973 |

Note 23 Assets pledged as collateral and guarantees

| Liabilities secured by pledge (NOK 1 000): | 2011 | 2010 |
|--|-----------|-----------|
| Facility agreement | 0 | 367,187 |
| Aircraft financing | 2,858,250 | 1,319,509 |
| Loan Facility | 124,873 | 175,845 |
| Financial lease liability | 20,456 | 24,973 |
| Total | 3,003,578 | 1,887,513 |

In 2010, prepayments of the first 10 aircraft in the purchase contract with Boeing were pledged as collateral for the revolving credit facility. At 31 December 2011 pledged collateral for the revolving credit facility is released and the facility is closed. Pre-delivery financing facilities entered into in 2011 are not secured through pledged collateral. Own aircraft are pledged as collateral for the aircraft financing. Five 737-300 fully owned aircraft are pledged as collateral for the loan facility. There is no pledged collateral for the financial lease liability, but the financial lease asset is an actual security for the financial lease liability through fulfilment of the lease agreement. For references to pledged asset, see note 11 and for borrowings related to those asset, see note 22.

The Group has not issued any guarantees for third parties.

| Book value of assets pledged as security and guarantees (NOK 1 000): | 2011 | 2010 |
|---|-----------|-----------|
| Cash depot | 218,693 | 214,160 |
| Prepayment and aircraft | 5,849,736 | 3,994,969 |
| Financial lease asset | 27,882 | 31,203 |
| Total | 6,096,311 | 4,240,332 |

Note 24 Bank deposits

| Cash and cash equivalents | | |
|---------------------------|-----------|-----------|
| (NOK 1 000) | 2011 | 2010 |
| Cash in bank | 625,387 | 577,940 |
| Cash equivalents | 479,559 | 600,476 |
| Total | 1,104,946 | 1,178,416 |

Deposits in money market funds are classified as cash equivalents, as the underlying maturity of the deposits are 3 months or less. At 31 December 2011, the interest terms on the cash deposits on folio accounts are 1 month NIBOR - 0.25% p.a. Interest terms on restricted cash deposits on folio accounts is 1 month NIBOR +0.85% p.a.

Receivables on credit card companies are included in trade receivables. See note 13.

| Restricted cash (NOK 1 000) | 2011 | 2010 |
|--|---------|---------|
| Guarantees for leases and credits from suppliers | 218,693 | 214,160 |
| Taxes withheld | 52,675 | 54,673 |
| Total | 271,368 | 268,833 |

Bank guarantees are granted for leasing liabilities of aircraft, suppliers of fuel and handling services, as well as airport charges from airports and governments.

Note 25 Investment in subsidiaries

Norwegian Air Shuttle Polska SP.zo.o

The subsidiary was established in 2006 and is based in Warsaw, Poland. The Group has control over 100% of the shares. The company was established for managing the Polish operation and is under liquidation.

Norwegian Air Shuttle Sweden AB

The subsidiary was purchased on 31 July 2007 and the Group has control over 100 % of the shares in Norwegian Air Shuttle Sweden AB. The total purchase price was MNOK 199.8. The company is based at Arlanda Airport, Stockholm, Sweden. The Swedish subsidiary supplies the crew and provides technical services. Transactions between the parent company and the Swedish subsidiary during 2011 consisted of the supply of personnel. On 1 July 2009, the entire airline operation in Norwegian Air Shuttle Sweden AB was transferred to Norwegian air Shuttle ASA through the purchase of assets.

AB Norwegian Air Shuttle Finland Ltd

The subsidiary was established on 14 June 2011, but had no activity in 2011 and the Group has control over 100% of the shares in AB Norwegian Air Shuttle Finland Ltd.

Call Norwegian AS

On 14 January 2008 the Group established Call Norwegian AS, and the Group has control over 100% of the shares. The company provides communication services such as airport WiFi, VOIP, SMS and mobile subscriptions, with focus on relevance to Norwegian's existing customers.

NAS Asset Management Ireland Ltd

On 15 July 2008 the Group established NAS Asset Management Ltd, a special purpose vehicle (SPV), and has control over 100% of the shares. The company is incorporated in Ireland and is established for aircraft financing purposes. At 31 December 2011, the company is under liquidation as the pledges have been released and the pre-delivery financing with Natixis is closed.

NAS Asset Management Norway AS

On 15 July 2008 the Group established NAS Asset Management Norway AS, a special purpose vehicle (SPV), and has control over 100% of the shares. NAS Asset Management Norway AS was established for aircraft financing purposes.

(NOK 1 000)

| | Date of | | | |
|--------------------------------------|-----------------------|-------------------|------------------|-----------|
| Name | initiation/aquisition | Office | Number of shares | Ownership |
| Norwegian Air Shuttle Polska SP.zo.o | 2006 | Warsaw, Poland | 50,000 | 100% |
| Norwegian Air Shuttle Sweden AB | 7/31/2007 | Stockholm, Sweden | 20,000 | 100% |
| AB Norwegian Air Shuttle Finland Ltd | 6/14/2011 | Helsinki, Finland | 200 | 100% |
| Call Norwegian AS | 1/14/2008 | Fornebu, Norway | 1,000,000 | 100% |
| NAS Asset Management Ireland Ltd | 7/15/2008 | Dublin, Ireland | 1,000 | 100% |
| NAS Asset Management Norway AS | 7/15/2008 | Fornebu, Norway | 100 | 100% |

Note 26 Investment in associated company

Norwegian Air Shuttle ASA has the following investments in associates (NOK 1 000);

| Entity | Country | Industry | Ownership interest | Carrying amount 31.12.2010 | Net profit (loss) 2011 | Share issue 2011 | Carrying amount 31.12.2011 |
|------------------------------|---------|-----------------------|-----------------------|----------------------------------|---------------------------|---------------------|----------------------------------|
| Norwegian Finans Holding ASA | Norway | Financial Institution | 20% | 62,272 | 19,518 | 301 | 82,091 |
| | | | | Carrying | | | Carrying |
| | | | Ownership | amount | Net profit | Share issue | amount |
| Entity | Country | Industry | interest | 31.12.2009 | (loss) 2010 | 2010 | 31.12.2010 |
| Norwegian Finans Holding ASA | Norway | Financial Institution | 20% | 47,943 | 6,328 | 8,000 | 62,272 |

The associated company, Norwegian Finans Holding ASA, owns 100% of the shares in Bank Norwegian AS. Norwegian Air Shuttle ASA owns 20% of the shares in Norwegian Finans Holding ASA. The company is situated in Oslo, Norway. The equity method is applied when accounting for the investment, and the Group's share of the associated company's profit and loss is included in the carrying amount.

The Group's share of the results and its aggregate assets and liabilities in the associated company, are as follows;

| 2011 (NOK 1 000) | | | | | | |
|------------------------------|---------|---------|-------------|----------|---------------|--------------------|
| Entity | Country | Assets | Liabilities | Revenues | Profit/(Loss) | Interest held % |
| Norwegian Finans Holding ASA | Norway | 844,121 | 768,153 | 67,996 | 19,518 | 20% |
| 2010 (NOK 1 000) | | | | | | |
| | | | | | | Interest held |
| Entity | Country | Assets | Liabilities | Revenues | Profit/(Loss) | % |
| Norwegian Finans Holding ASA | Norway | 581,427 | 525,091 | 37,565 | 6,328 | 20% |

Note 27 Related party transactions

Transactions with related parties

The Chief Executive Officer is the principal shareholder in Norwegian Air Shuttle ASA with an ownership share of 27.2 % through the controlling ownership of HBK Invest AS. The Chairman of the Board owns minority shares in HBK Invest AS. There have been no financial transactions between HBK Invest AS and Norwegian Air Shuttle ASA in 2011 or 2010, except for indirect transactions through Fornebu Næringseiendom.

The Chairman of the Board, Bjørn Kise, is a partner, and the CEO is a former partner, of the law firm Vogt & Wiig which operates as the legal advisor for Norwegian Air Shuttle ASA.

The Group leases its property at Fornebu from Fornebu Næringseiendom AS, which is a wholly owned subsidiary of HBK Invest AS. The leasing agreement entitles the Group to lease Oksenøyveien 3 at Fornebu for ten years until 2020, with an option to extend the lease for another five years.

The parent company has received commission from the associated company in 2011 and 2010. The commission relates to sales made by the parent company's customers by using the 'Bank Norwegian' credit cards. The total commission is enclosed in the table below. Receivables and payables to related parties are enclosed below.

No loans or guarantees have been issued to related parties in 2011 or 2010.

See note 7 for details on key management compensation and note 15 for shares and options held directly or indirectly by members of the Board of Directors, the CEO and the Executive Management.

The following transactions were carried out with related parties (NOK 1 000):

| Sales (-) and purchases (+) of goods and services (excl VAT) | 2011 | 2010 |
|---|---------|---------|
| - Vogt & Wiig (legal services) | 4,976 | 3,160 |
| - Associate (commission) | -34,296 | -14,810 |
| - Fornebu Næringseiendom (property rent) | 13,114 | 17,053 |
| - Ola Krohn-Fagervold (services as Board Member - note 7) | 14 | 56 |
| Year-end balances arising from sales/purchases of goods/services (incl VAT) | 2011 | 2010 |
| Receivables from related parties (note 13) | | |
| - Vogt & Wiig (legal services) | 0 | 0 |
| - Associate (commission) | 19,196 | 12,148 |
| - Fornebu Næringseiendom (property rent) | 0 | 0 |
| - Ola Krohn-Fagervold (services as Board Member - note 7) | 0 | 0 |
| Payables from related parties (note 21) | | |
| - Vogt & Wiig (legal services) | -2 | -40 |
| - Associate (commission) | 0 | 0 |
| - Fornebu Næringseiendom (property rent) | -3,999 | -4,077 |
| - Ola Krohn-Fagervold (services as Board Member - note 7) | 0 | 0 |
| Investment in related parties | 2011 | 2010 |
| - Associate (subordinated loan) | 30,000 | 30,000 |

Note 28 Contingencies and legal claims

The Group has no contingencies or legal claims at 31 December 2011.

Note 29 Commitments

In August 2007 Norwegian Air Shuttle ASA entered a purchase agreement of 42 new Boeing 737-800 aircraft with Blended Winglets and purchase rights for additional 42 aircraft of the same model from Boeing. The order of 42 aircraft has a list price of USD 3.1 billion.

In 2009 Norwegian extended its aircraft order with additional 6 Boeing 737-800 aircraft and during 2011 the Group exercised 30 of the purchase rights. The total order for purchased aircraft stands at a total of 78, whereof 23 have been delivered by year end 2011. Norwegian has 12 remaining purchase rights for aircraft of the type.

During 2009 to 2011 Norwegian received 23 aircraft. The remaining 55 aircraft will be delivered over a sevenyear period from 2011 to 2018. The purchase price will be paid over several USD installments before and on delivery of each aircraft. The list price of the remaining aircraft to be delivered has a list price of USD 4.1 billion.

Norwegian Air Shuttle ASA has entered into a purchase agreement of three Boeing 787-8 Dreamliner aircraft in June 2011. The aircraft will be delivered over the period from 2013 to 2015. The aircraft have a list price of USD 580 million. The three aircraft will complement 787-8 Dreamliner leases (note 12). At 31 December 2011, the Group has 6 Boeing 787-8 Dreamliners with expected delivery from 2013.

The Group presents list prices on aircraft purchase contracts. Discounts are achieved on the aircraft purchase contracts; hence actual committed purchase price is lower than the presented list prices. Actual committed purchase prices are regarded as contractual and business sensitive information.

Norwegian Air Shuttle ASA has selected the Rolls-Royce Trent 1000 engine to power up to 9 new 787-8 Dreamliner aircraft. The Letter of Intent signed with Rolls-Royce includes "TotalCare" long-term support agreements which includes all maintenances, spare parts and other support services. The contract value quoted at list price is USD 450 million when comprising 18 engines.

For details on commitments for aircraft leases, see note 12.

Note 30 Events after the reporting period

At 25 January 2012, Norwegian Air Shuttle ASA placed orders with Boeing Commercial Airplanes and Airbus S.A.S. comprising a total of 372 aircraft whereof 222 are on firm order. The firm orders are for 22 Boeing 737-800, 100 Boeing 737 MAX8 and 100 Airbus A320neo. The agreements also include purchase rights for an additional 100 Boeing 737 MAX8 and 50 Airbus A320neo. The firm orders have an aggregated value at list price of approximately NOK 127 billion. Norwegian will be the European launch customer for the new Boeing 737 MAX8. The aircraft is the successor of the 737-800 featuring an all-new engine configuration which combined with airframe improvements will give a 10 - 12 % reduction in fuel burn over its predecessor. The existing 737-800 is currently the most efficient single-aisle aircraft and is the backbone of Norwegian's operation. Norwegian will take delivery of the new Airbus A320neo for future business and growth opportunities. The aircraft is the successor of the existing Airbus A320 featuring an all-new engine configuration which combined with airframe improvements will reduce fuel burn by 15 - 17 % compared to the existing A320. The order will consolidate Norwegian's position as one of the most competitive and cost efficient airlines in Europe. The order is designed to replace the existing fleet and to secure the best available capacity for growth. The order is in line with Norwegian's established strategy of continuously striving for the lowest cost in the Group's markets which includes operating the most fuel and cost efficient aircraft. The delivery of aircraft starts in 2016. The aircraft purchase is supported by the Export-Import Bank of the United States (Ex-Im) and European Export Credit Agencies.

Norwegian Air Shuttle ASA has summoned a bondholder meeting in NAS02 (ISIN NO 001 0560915) to be held 30 March 2012. The bondholder meeting is requested to approve an early redemption of NAS02 in combination with a new bond issue in the amount of up to NOK 600,000,000 with maturity in April 2015.

Norwegian Air Shuttle ASA

Financial statements

2011

Norwegian Air Shuttle ASA Income Statement

| NOTE | (NOK 1 000) | 2011 | 2010 |
|------|--|--|---|
| | OPERATING REVENUES AND OPERATING EXPENSES | | |
| 3 | Revenues | 10,523,797 | 8,399,612 |
| 3 | Other income | 3,471 | 191,328 |
| | Total operating revenues and income | 10,527,268 | 8,590,941 |
| 4 | Operational expenses | 7,814,268 | 6,299,572 |
| | Salaries and other personnel expenses | 1,833,489 | 1,531,695 |
| 8,9 | Depreciation and amortization | 284,392 | 184,963 |
| 4a | Other operating expenses | 469,570 | 386,023 |
| 20 | Other losses/(gains) - net | -349,400 | 13,662 |
| 20 | Total operating expenses | 10,052,320 | 8,415,915 |
| | Operating profit | 474,949 | 175,025 |
| 6 | FINANCIAL REVENUES AND FINANCIAL EXPENSES Interest income Interest expense Other financial items Net financial items | 40,825 -93,367 -241,408 -293,951 | 39,171 -39,781 <u>31,344</u> 30,733 |
| 26 | Profit/loss from associated company | 19,518 | 6,328 |
| | Profit before tax | 200,516 | 212,087 |
| 7 | Income tax expense | 60,344 | 60,071 |
| | PROFIT FOR THE YEAR | 140,172 | 152,016 |
| | Allocation of profit for the year | | |
| | Allocated to other equity | 140,172 | 152,016 |

Norwegian Air Shuttle ASA Balance Sheet

| NOTE (NOK 1 000) | 2011 | 2010 |
|-------------------------------------|-----------|-----------|
| ASSETS | | |
| Non-current assets | | |
| 8 Intangible assets | | |
| Intangible assets | 214,380 | 179,021 |
| Total intangible assets | 214,380 | 179,021 |
| 9 Tangible assets | | |
| Buildings | 9,525 | 9,525 |
| Aircraft, installations and parts | 3,869,159 | 2,092,136 |
| Equipment and fixtures | 31,899 | 25,897 |
| Financial lease asset | 27,882 | 31,203 |
| Prepayment Boeing contract | 2,126,954 | 2,002,600 |
| Total tangible assets | 6,065,419 | 4,161,360 |
| Financial assets | | |
| 25 Investment in subsidiaries | 56,245 | 79,693 |
| 26 Investment in associated company | 82,091 | 62,272 |
| 27 Investment in shares | 2,689 | 2,689 |
| 11 Other long term receivables | 125,156 | 58,329 |
| Total financial assets | 266,181 | 202,983 |
| Total non-current assets | 6,545,980 | 4,543,365 |
| Current assets | | |
| 12 Inventory | 81,994 | 65,615 |
| Receivables | | |
| Accounts receivable | 670,788 | 465,264 |
| 3.25 Other receivables | 389,751 | 366,053 |
| Total receivables | 1,060,539 | 831,317 |
| | | |
| 20 Financial instruments | 242,790 | 0 |
| 22 Cash and cash equivalents | 1,081,742 | 1,156,379 |
| Total current assets | 2,467,065 | 2,053,311 |
| TOTAL ASSETS | 9,013,044 | 6,596,675 |

Norwegian Air Shuttle ASA Balance Sheet

| NOTE | (NOK 1 000) | 2011 | 2010 |
|-------|------------------------------------|-----------|-----------|
| | EQUITY AND LIABILTIES | | |
| | Equity | | |
| | Paid-in equity | | |
| 14,15 | Share capital | 3,488 | 3,457 |
| 15 | Share premium reserve | 1,075,463 | 1,055,083 |
| 15 | Other paid-in equity | 63,331 | 54,487 |
| | Total paid-in equity | 1,142,283 | 1,113,027 |
| 15 | Retained earnings | 798,276 | 658,105 |
| | Total equity | 1,940,559 | 1,771,132 |
| | Liabilities | | |
| | Provisions | | |
| 16 | Pension liabilities | 150,713 | 121,259 |
| 18 | Provision for periodic maintenance | 81,865 | 94,961 |
| 7 | Deferred tax | 158,978 | 97,245 |
| 24 | Borrowings | 2,682,888 | 1,943,910 |
| 24 | Financial lease liability | 15,485 | 20,007 |
| | Total long term liabilities | 3,089,929 | 2,277,381 |
| | Short term liabilities | | |
| 25 | Accounts payable | 475,112 | 424,498 |
| | Air traffic settlement liabilities | 1,208,326 | 954,232 |
| 7 | Tax payable | 0 | 536 |
| | Public duties payable | 101,722 | 108,604 |
| 20 | Financial instruments | 539 | 15,003 |
| 24 | Short term part of borrowings | 1,551,918 | 520,972 |
| 19 | Other short term liabilities | 644,941 | 524,317 |
| | Total short term liabilities | 3,982,557 | 2,548,162 |
| | Total liabilities | 7,072,486 | 4,825,543 |
| | TOTAL EQUITY AND LIABILITIES | 9,013,044 | 6,596,675 |

Fornebu, 27 March 2012

Bjørn H. Kise (Chairman of the Board)

Liv Berstad

Thor Espen Bråten (Employee Representative)

Linda Olsen (Employee Representative)

Ola Krohn-Fagervoll (Deputy Chairman)

Marianne Wergeland Jenssen

Kenneth Utsikt (Employee Representative)

Bjørn Kjos (Chief Executive Officer)

Norwegian Air Shuttle ASA

Cash Flow Statement

| lote | (NOK 1 000) | 2011 | 2010 |
|---|--|---|---|
| ASH | FLOWS FROM OPERATING ACTIVITIES: | | |
| | Profit before income tax | 200,516 | 212,087 |
| | Taxes paid | -536 | -109,572 |
| 8,9 | Depreciation, amortization, write-down | 284,392 | 184,963 |
| | Pension expense without cash effect | 29,454 | 23,701 |
| 26 | (Gain)/loss on investment in associated company | -19,518 | -6,328 |
| 17 | Compensation expense for employee options | 8,844 | 7,100 |
| 9 | Losses/(gains) on disposal of tangible assets | 44,465 | -15,927 |
| 25 | Impairment of shares in subsidiary | 25,000 | 0 |
| 20 | Fair value (gains)/losses on financial assets | -304,124 | 13,662 |
| 6 | Net financial items excluding impairment | 268,951 | - 30,733 |
| | Interests received | 40,825 | 39,171 |
| | Change in inventories, accounts receivable and accounts payable | -171,288 | 192,662 |
| | Change in air traffic settlement liabilities | 254,093 | 163,485 |
| | Change in other current assets and current liabilities | 13,419 | 137,026 |
| | Net cash flow from operating activities | 674,493 | 811,296 |
| | FLOWS FROM INVESTING ACTIVITIES: | | |
| 9 9 8 25 | FLOWS FROM INVESTING ACTIVITIES: Prepayments aircraft purchase Purchases of tangible assets Purchases of intangible assets Payment to subsidiaries Payment to investment in associated company | -1,410,287 -704,523 -74,687 -1,552 -301 | -427,908 -46,703 0 -8,000 |
| 9 9 8 | Prepayments aircraft purchase Purchases of tangible assets Purchases of intangible assets Payment to subsidiaries | -704,523 -74,687 -1,552 | 0 |
| 9 9 8 25 | Prepayments aircraft purchase Purchases of tangible assets Purchases of intangible assets Payment to subsidiaries Payment to investment in associated company | -704,523 -74,687 -1,552 -301 | -427,908 -46,703 0 -8,000 |
| 9 9 8 25 | Prepayments aircraft purchase Purchases of tangible assets Purchases of intangible assets Payment to subsidiaries Payment to investment in associated company Net cash flow from investing activities | -704,523 -74,687 -1,552 -301 | -427,908 -46,703 0 -8,000 -1,844,369 |
| 9 9 8 25 CASH | Prepayments aircraft purchase Purchases of tangible assets Purchases of intangible assets Payment to subsidiaries Payment to investment in associated company Net cash flow from investing activities | - 704,523 - 74,687 - 1,552 <u>- 301</u> - 2,191,350 | -427,908 -46,703 0 -8,000 -1,844,369 1,134,510 |
| 9 9 25 CASH 24 24 | Prepayments aircraft purchase Purchases of tangible assets Purchases of intangible assets Payment to subsidiaries Payment to investment in associated company Net cash flow from investing activities IFLOWS FROM FINANCIAL ACTIVITIES: New long term liabilities Payment long term liabilities Interest on borrowings | -704,523 -74,687 -1,552 -301 -2,191,350 1,897,071 -347,683 -127,578 | -427,908 -46,703 0 -8,000 -1,844,369 1,134,510 -242,564 -91,282 |
| 9 9 8 25 CASH 24 | Prepayments aircraft purchase Purchases of tangible assets Purchases of intangible assets Payment to subsidiaries Payment to investment in associated company Net cash flow from investing activities FLOWS FROM FINANCIAL ACTIVITIES: New long term liabilities Payment long term liabilities | -704,523 -74,687 -1,552 -301 -2,191,350 1,897,071 -347,683 | -427,908 -46,703 0 -8,000 |
| 9 9 25 CASH 24 24 | Prepayments aircraft purchase Purchases of tangible assets Purchases of intangible assets Payment to subsidiaries Payment to investment in associated company Net cash flow from investing activities IFLOWS FROM FINANCIAL ACTIVITIES: New long term liabilities Payment long term liabilities Interest on borrowings | -704,523 -74,687 -1,552 -301 -2,191,350 1,897,071 -347,683 -127,578 | -427,908 -46,703 0 -8,000 -1,844,369 1,134,510 -242,564 -91,282 |
| 9 9 25 CASH 24 24 | Prepayments aircraft purchase Purchases of tangible assets Purchases of intangible assets Payment to subsidiaries Payment to investment in associated company Net cash flow from investing activities IFLOWS FROM FINANCIAL ACTIVITIES: New long term liabilities Payment long term liabilities Interest on borrowings Paid-in equity | -704,523 -74,687 -1,552 -301 -2,191,350 1,897,071 -347,683 -127,578 20,411 | -427,908 -46,703 0 -8,000 -1,844,369 1,134,510 -242,564 -91,282 13,225 813,889 |
| 9 9 25 CASH 24 24 | Prepayments aircraft purchase Purchases of tangible assets Purchases of intangible assets Payment to subsidiaries Payment to investment in associated company Net cash flow from investing activities FLOWS FROM FINANCIAL ACTIVITIES: New long term liabilities Payment long term liabilities Interest on borrowings Paid-in equity Net cash flow from financial activities | -704,523 -74,687 -1,552 -301 -2,191,350 1,897,071 -347,683 -127,578 20,411 1,442,221 | -427,908 -46,703 0 -8,000 -1,844,369 1,134,510 -242,564 -91,282 13,225 |

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Note 1 Accounting policies

The financial statement of Norwegian Air Shuttle ASA is prepared in accordance with the Norwegian Accounting Act of 1998 and Generally Accepted Accounting Principles in Norway.

In preparation of the accounts, estimates and assumptions used are influencing reported numbers. The final result may deviate from used estimates.

General valuation rules and classification of assets and liabilities

The assets which the Company intends to own or use are classified as non-current assets. All other assets are classified as current assets. Receivables which are due for payment within 12 months are classified as current assets. The equivalent criteria are applied to the classification of short-term liabilities and long-term liabilities.

Fixed assets are recognized at acquisition cost. Borrowing costs are capitalized as a part of the investment and is included in the acquisition cost. Fixed assets are depreciated using the straight-line method over the estimated economic life of the assets. If fair value of fixed assets is lower than their book value, and the decline is expected to be permanent, the asset is written down to fair value.

Aircraft is decomposed into two components for depreciation purposes. In accordance with official requirements, aircraft must be maintained and significant components must be changed after a specific number of takeoffs or airborne hours. These components are identified as C check and D check on the aircraft body. Power restoration and life limited parts for the two engines on each plane, as well as maintenance on landing gears and the APU. The maintenance and overhaul on these components occur on a defined interval, and the value is depreciated based on the number of takeoffs or airborne hours until the next maintenance occurs. Completed maintenance and overhaul is capitalized and depreciated until the next relevant maintenance and overhaul. The second aircraft component is defined as the remainder of the aircraft and depreciated over the economic useful life.

Current assets are valued at the lower of acquisition cost and fair value.

Borrowings are valued at amortized cost using the effective interest method.

Changes in accounting principles

There have been no changes in accounting principles during the year.

Revenues

Revenues from sales of services are recognized in the income statement once rendered services have taken place and most of the risk has been transferred. Sales revenues are presented net of value added tax and discounts.

<u>Passenger revenue</u>: Ticket sales are reported as traffic revenue when the air transport has been conducted. The value of tickets sold which are still valid but not used at the balance sheet date (amounts sold in excess of revenue recognized) is reported as air traffic settlement liability. This liability is reduced either when the Company or another airline completes the transportation or when the passenger requests a refund.

<u>Ancillary revenue</u>; Ancillary revenue comprises sales of ticket-related products and services, e.g; excess baggage and fees. Some of the products and services are earned at the time of transport, and such revenue is recognized in the same manner as passenger revenue. Other products and services are earned at the time of purchase and immediately recognized in the income statement.

Amounts paid by 'no show' customers are recognized as revenue when the booked service is provided. No show' customers with low fare tickets are not entitled to change flights or seek refunds once a flight has departed.

<u>Other revenue</u>; Other revenue comprises third party revenue and is recognized when the service has been rendered, fees are reliably measurable, collections are probable and when other significant obligations have been fulfilled.

Customer loyalty program – Norwegian Reward

Customers earn cash points in the following circumstances;

- Bank Norwegian customer; 1% of the payment is earned on all purchases, except domestic flights in Norway or flights with competitive airlines in Norway. Cash points are also earned on all 'low fare' and 'full flex' tickets purchased from Norwegian Air Shuttle ASA and which are paid with Bank Norwegian credit cards, with 4% and 19% of the purchase price, respectively.
- My reward customer; 2% on all low fare tickets and 10% on all full flex tickets

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- Corporate reward customer; 3% on all low fare tickets and 7% on all full flex tickets
- Call Norwegian customer; 3% of all purchases

Corporate customers earn cash points on all airfares. Private customers earn cash points on international flights only as domestic flights in Norway are prohibited from rewarding cash points to private customers.

Earned customer cash points on airline tickets and purchases from Call Norwegian are recognized as a liability in the balance sheet and deducted from the value of the purchase at the purchase date. The customer cash point liability is derecognized from the balance sheet and recognized as income when customers utilize their cash points.

Earned customer cash points of 1% from Bank Norwegian are recognized as a liability in the balance sheet and immediately expensed. When the customers utilize earned cash points, the liability is derecognized and cash payment on the Company's services reduced.

Unutilized cash points are derecognized from the balance sheet after three years. The liability is classified as short term available statistics as of 31 December 2011 indicate that customer cash points are utilized within one year.

Assets and liabilities denominated in foreign currency

Monetary items denominated in foreign currency are converted using the exchange rates on the balance sheet date. Income statement items are converted using the exchange rates prevailing at the time of the transactions. Changes in exchange rates are recognized in the income statement as they occur during the accounting period.

Foreign currency gains and losses on operating activities are recognized in operating profit. Foreign currency gains and losses on financing activities are recognized in net financial items.

Intangible assets

Intangible assets, including development expenses, are capitalized when it is likely that the future financial benefits related to the assets will benefit the Company and the acquisition cost can be measured reliably.

Intangible assets are depreciated using the straight line method. Intangible assets are subject to write-down if the expected financial benefits from the asset are less than book value and remaining development expenses.

Leasing agreements for tangible assets

Assets which are leased on terms where major risk and control is transferred to the Company (financial lease) are capitalized as tangible assets. Future lease obligations are calculated as the net present value of future lease payments and are recognized as other long term liabilities. The tangible assets are depreciated systematically, and the lease obligations are reduced with lease payments reduced for calculated interest expense.

The lease agreements where most of the risk lies with the contracting party are classified as operating leases. Operating lease payments are recognized as an expense in the income statement on a straight-line basis over the lease term. Payments for the lease and payments for other elements are recognized separately.

Deposits made at the inception of operating leases are carried at amortized cost. The difference between the nominal value of a deposit paid, carried at less than market interest and its fair value is considered as additional rent payable to the lessor and is expensed on a straight-line basis over the lease term.

Periodic maintenance on tangible assets that are recognized in the balance sheet is reflected through the assets depreciation plan. For assets which are subject to operational lease, the Company's obligation to perform periodic maintenance is recognized as a provision.

Sale and lease back transactions are treated as financial leases and operational leases depending on the nature of the lease. The Company has completed six sales and lease backs transactions during 2011 with regards to the sales of aircraft and leasing back the same asset. All sales and lease backs transactions are defined as operating leases established at fair value and any profit or loss is recognized immediately in the income statement as other income.

Investment in subsidiaries and associates

Subsidiaries are valued at cost in the Company accounts. The investment is valued as cost of acquiring shares in the subsidiary, providing they are not impaired. Write down to fair value will be carried out if the impairment is not considered temporary, and a write down is deemed necessary according to generally accepted accounting principles. Impairments are reversed when the indication no longer exist.

An associate is an entity in which the Company holds a significant influence but does not control the management of its finances and operations (usually when the group owns 20%-50% of the Company). The financial statements include the Company's share of the profits or losses from associates, which is accounted for using the equity method, from the date when a significant influence is achieved and until the time when such influence ceases. Dilution gains and losses from investments in associates are recognized in the income statement.

When the accumulated share of a loss exceeds the Company's investment in an associate, the amount carried in the balance sheet is reduced to zero and further losses are not recognized unless the Company has an obligation to cover any such loss.

Financial instruments

Financial instruments are initially recognized at cost and subsequently measured at the lower of cost and fair value. Impairment losses arising from fair value lower than initial cost are recognized as loss under 'other losses/(gains)-net' in the income statement.

Forward foreign currency contracts are initially recognized at fair value at the date when the contract was entered, and are subsequently measured at fair value through profit or loss. Any changes in fair value are recognized in the income statement under 'other losses/(gains) –net'.

Other receivables classified as fixed assets

Other receivables are recognized at the acquisition cost. Other receivables are written down to market value if a decline in value is considered to be permanent.

Inventory

Inventory consists of consumables and is valued at the lower of acquisition cost and net realizable value considering obsolescence.

Accounts receivable

Accounts receivable and other receivables are recognized at nominal value less allowances for doubtful debts. Allowances for doubtful debts are calculated on the basis of individual assessments.

Cash and cash equivalents

Cash and cash equivalents includes cash, bank deposits and other liquid assets with maturity dates less than three months from the date of acquisition.

Pensions

The Company operates various pension schemes. The schemes are generally funded through payments to insurance companies or trustee-administered funds, determined by periodic actuarial calculations.

Defined benefit plan

The Company operates defined benefit pension plans which requires contributions to be made to a separately administered fund. In addition, the Company participates in an early retirement plan (AFP). This is also a defined benefit plan. The cost of providing benefits under the defined benefit plan is determined using the projected unit credit actuarial valuation method. Actuarial gains and losses are recognized as income or expense when the net cumulative unrecognized actuarial gains and losses at the end of the previous reporting year exceed 10 % of the greater of the defined benefit obligation and the fair value of plan assets at that date. These gains or losses are recognized over the expected average remaining working lives of the employees participating in the plans.

The past service cost is recognized as an expense on a straight-line basis over the average period until the benefits become vested. If the benefits are already vested immediately following the introduction of, or changes to, a pension plan, past service cost is recognized immediately.

The defined benefit obligation is the aggregate of the present value of the defined benefit obligation and actuarial gains and losses not recognized reduced by past service costs not yet recognized and the fair value of plan assets out of which the obligations are to be settled directly. If such aggregate is negative, the asset is measured at the lower of such aggregate or the aggregate of cumulative unrecognized net actuarial losses and past service cost and the present value of any economic benefits available in the form of refunds from the plan or reductions in the future contributions to the plan.

The AFP pension plan was closed in 2010, and replaced with a new AFP pension plan. The new AFP pension plan is a multi-employer defined benefit plan. However, the plan is recognized in the income statement as a defined contribution plan as the plans administrator has not allocated the actuarial gains/losses to the members of the AFP pension plan as of 31 December 2011.

Defined contribution plans

In addition to the defined benefit plan described above, the Company operates a defined contribution plan. A defined contribution plan is a pension plan under which the Company pays fixed contributions to a separate entity. The Company has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. The contributions are recognized as employee benefit expense when they are due. Prepaid contributions are recognized as an asset to the extent that a cash refund or a reduction in the future payments is available.

Stock Options

Stock options are accounted in accordance with IFRS 2 and Norwegian Accounting Act § 5 – 9a. Stock options are recognized at fair value and expensed over the stock option period; the contra is entered in other paid-in equity. Provisions for employer's contributions are made.

Taxes

Tax expense consists of the aggregate of tax payable and changes in net deferred tax. Deferred income tax is provided using the liability method on temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognized for all taxable temporary differences. Deferred income tax assets are recognized for all deductible temporary differences, carry forward of unused tax credits and unused tax losses to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses which can be utilized.

Deferred income tax assets and deferred income tax liabilities are offset to the extent that

- the Company has a legal and enforceable right to offset the recognized amounts and
- the deferred tax assets and tax liabilities relate to income tax from the same tax authority

Deferred income tax is provided on temporary differences which occur on investments in subsidiaries and associates, except where the timing of the reversal of the temporary difference is controlled by the Company and it is probable that the temporary difference will not reverse in the foreseeable future.

Cash Flow Statement

The cash flow statement is prepared in accordance with the indirect method. Cash and cash equivalencies consist of cash, bank deposits and short term investments in money market funds.

Note 2 Financial risk

The Company's activities expose it to a variety of financial risks; market risk (including currency risk, interest rate risk and price risk), credit risk and liquidity risk. The Company's overall financial risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Company's financial performance. The Company uses derivative financial instruments to hedge certain financial risk exposures.

Risk management is carried out by a central treasury department (Group treasury) under policies approved by the Board of Directors. Group treasury identifies, evaluates, and hedges financial. The Board provides principles for overall risk management such as foreign currency risk, interest rate risk, credit risk, use of derivative financial instruments and investment of excess liquidity.

Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, jet-fuel prices and interest rates will affect the Company's income or value of its holdings of financial instruments.

Foreign Currency Risk

A substantial part of the Company's income and expenses are denominated in foreign currency. The Company's leases, aircraft borrowings, maintenance, jet-fuel and related expenses are mainly denominated in USD, and airplane operation expenses are partly denominated in EUR. Foreign exchange risk arises from future commercial transactions, recognized assets and liabilities and net investments in foreign operations. In order to reduce currency risk, the Company has a mandate to hedge up to 100% of its currency exposure the next 12 months. The hedging consists of forward currency contracts and flexible forwards.

Cash flow and fair value interest rate risk

As the Company has net interest bearing debt, the Company's income and operating cash flows are dependent of changes in market interest rates. The Company's cash flow interest rate risk arises from cash and cash equivalents and floating interest rate borrowings. Floating interest rate borrowings consist of unsecured bond issue, revolving credit facility, aircraft financing from TD Bank, loan facility and financial lease liabilities. Borrowings issued at fixed rates expose the Company to fair value interest rate risk. Fixed interest rate borrowings consist of term financing from PEFCO, guaranteed by the Ex-Im Bank of the United States. Long-term borrowings are denominated in USD and NOK.

Jet-fuel prices

Expenses for jet-fuel represents a substantial part of the Company's operating costs, and fluctuations in the jet-fuel prices influence the projected cash flows. The objective of the jet-fuel price risk management policy is to provide a safeguard from significant and sudden increases in jet-fuel prices whilst retaining access to price reductions. The

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Company manages jet-fuel price risk using fuel derivatives. The management has a mandate to hedge up to 100 % of its expected consumption next 12 month with forward commodity contracts.

Credit risk

Credit risk is managed on group basis. Credit risk arises from cash and cash equivalents, derivative financial instruments and deposits with banks and financial institutions, as well as credit exposures to travel agencies and commercial customers, including outstanding receivables and committed transactions. The utilization of credit limits is regularly monitored. The Company's policy is to maintain credit sales at a minimum level. Sales to personal customers are settled in cash or using major credit card companies.

For a part of the Company's sales, customers pay at the time of booking while the Company receive actual payments from credit card companies or acquires at a later point in time. Delayed payments from credit card companies vary between credit card brands. The risk arising from receivables on credit card companies or credit card acquires are monitored closely.

Credit risk related to bank defaults are closely monitored and partly offset by diversifying the Company's deposit portfolio.

There are re-invoicing of maintenance costs on aircraft to leasing companies, and the Company regularly evaluates and assesses the value of these credits.

Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions.

Management monitors rolling forecasts of the Company's liquidity reserve and cash and cash equivalents (note 22) on the basis of expected cash flow. In addition, the Company's liquidity management policy involves projecting cash flows in major currencies and considering the level of liquid assets necessary to meet these; monitoring balance sheet liquidity ratios against internal and external regulatory requirements; and maintaining debt financing plans.

The Company's aircraft fleet consist of leased aircraft (note 10) and owned aircraft, whereof the Company will take deliveries of 58 owned aircraft between 2012 and 2018. The table below shows the expected timeline of future deliveries of aircraft based on orders at 31 December 2011. Prepayments to Boeing on future aircraft deliveries are partly financed by pre-delivery payment financing. At the delivery of the aircraft, pre-delivery payments are replaced with long term financing guaranteed by export credit agencies. The Company has ensured export credit support on all aircraft on order, whereof 50% of deliveries in 2012 and 2013 have final export credit guarantees. The remaining 50% of deliveries in 2012 and 2013 will be converted through annual conversions. The Company is currently in the process of securing pre-delivery payment financing and term financing according to the Company's financing policy for deliveries within the current 2012-2014 financing planning time horizon.

| Aircraft delivery | 2012-2013 | 2014-2015 | 2016-2018 | Total |
|-------------------|-----------|-----------|-----------|-------|
| 737-800 | 20 | 17 | 18 | 55 |
| 787-8 Dreamliner | 1 | 2 | 0 | 3 |
| Total | 21 | 19 | 18 | 58 |

The Company's financing policy includes sales and lease backs transactions on several aircraft to diversify its aircraft fleet. In 2011, 6 aircraft were delivered and financed as sales and lease backs transactions (two in 2010).

Note 3 Revenue

| (NOK 1 000) | 2011 | 2010 |
|-----------------------|------------|-----------|
| By activity: | | |
| Passenger transport | 9,097,288 | 7,206,398 |
| Ancillary revenue | 1,224,744 | 1,034,471 |
| Other revenues | 201,765 | 158,742 |
| Total | 10,523,797 | 8,399,612 |
| By geographic market: | | |
| Domestic | 3,661,540 | 3,124,196 |
| International | 6,862,257 | 5,275,415 |
| Total | 10,523,797 | 8,399,612 |

In 2011 and 2010, the Company has been running low-cost operations exclusively, using its fleet of Boeing 737 aircraft. Revenues from this business are specified in the table above. Passenger revenue consists of revenue generated from sales of airline tickets, while ancillary revenue consists of other services directly generated from

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ticket sales. Other revenue consists of sales that are not directly related to an airline ticket, e.g cargo and sales of spare parts.

Other income amounts to MNOK 3.5 (2010: MNOK 191.3) and include gains from sale of assets (note 9). Included in 2010 other income is compensation from a SAS law suit of MNOK 175.

Note 4 Operational expenses

| (NOK 1 000) | 2011 | 2010 |
|---------------------------------|-----------|-----------|
| Sales and distribution expenses | 198,930 | 167,859 |
| Aviation fuel | 3,093,514 | 2,092,859 |
| Aircraft leases | 1,561,369 | 778,100 |
| Airport charges | 982,273 | 1,295,902 |
| Handling charges | 711,556 | 863,566 |
| Technical maintenance expenses | 436,962 | 697,092 |
| Other operating expenses | 829,664 | 404,193 |
| Total | 7,814,268 | 6,299,572 |

Note 4 a Other operating expenses

Other operating expenses amount to MNOK 469.6 (2010: MNOK 386.0). Other operating expenses are related to the operation of systems, marketing, back office, consultants and other costs not directly attributable to operation of the aircraft fleet and related airline specific costs.

Note 5 Payroll expenses and number of employees

| (NOK 1 000) | 2011 | 2010 |
|------------------------|-----------|-----------|
| Wages and salaries | 1,320,835 | 1,199,298 |
| Social security tax | 188,799 | 147,981 |
| Pension expenses | 205,599 | 138,603 |
| Employee stock options | 8,844 | 7,100 |
| Other benefits | 109,411 | 38,712 |
| Total | 1,833,489 | 1,531,695 |

In 2011, MNOK 8.8 (2010: MNOK 7.1) was charged as an expense to salaries, according to the stock option program (note 17). The Company has a pension scheme covering all employees. The scheme is in compliance with the act on occupational pensions (note 16).

| Number of man-labour years | 2,059 | 1,845 |
|----------------------------|-------|-------|
| | | |

Note 6 Other financial items

| (NOK 1 000) | 2011 | 2010 |
|---|----------|--------|
| Forreign exchange income and loss | -229,130 | 25,884 |
| Appreciation financial current assets | 12,722 | 10,007 |
| Impairment of shares in subsidiary | -25,000 | 0 |
| Appreciation financial non - current assets (note 27) | 0 | -4,547 |
| Total | -241,408 | 31,344 |

Impairment of shares in subsidiary is detailed in note 25.

Note 7 Taxes

| This year's tax expense consists of (NOK 1 000): | 2011 | 2010 |
|--|---------|---------|
| Tax payable | 0 | 11,218 |
| Adjustment from previous year | -1,390 | -1,783 |
| Change in deferred tax | 61,734 | 50,636 |
| Income tax expense | 60,344 | 60,071 |
| Reconciliation from nominal to effective tax rate: | | |
| (NOK 1 000) | 2011 | 2010 |
| Profit before tax | 200,516 | 212,087 |
| Expected tax expense using nominal tax rate (28 %) | 56,144 | 59,384 |
| Tax effect of the following items: | | |
| Non deductible expenses/non taxable income | 4,199 | 2,471 |
| Adjustment from previous year | 0 | -1,783 |
| Tax expense | 60,344 | 60,071 |
| Effective tax rate | 30.09% | 28.32% |
| Specification of tax payable | 2011 | 2010 |
| Tax payable in income tax expense | 0 | -11,218 |
| Group contribution | 0 | 10,682 |
| Tax payable in the balance sheet | 0 | -536 |

Specification of temporary differences and tax loss carry forward:

| (NOK 1 000) | 2011 | 2010 |
|--|----------|----------|
| Tangible assets | -850,145 | -408,201 |
| Long term receivables and borrowings in foreign currency | -179,040 | -29,079 |
| Financial instruments | -242,251 | 15,003 |
| Inventories | 4,258 | 4,258 |
| Receivables | 10,021 | 41,638 |
| Gain/loss account | 18,760 | -11,100 |
| Provisions | 93,008 | 116,302 |
| Pensions | 150,713 | 121,259 |
| Other ¹⁾ | -308,997 | -197,381 |
| Tax loss carry forward | 740,871 | 0 |
| Total | -562,802 | -347,301 |
| | | |
| | | |

| Deferred tax asset/liability | -157,585 | -97,245 |
|---|----------|---------|
| Adjustments in respect of prior years | -1,394 | 0 |
| Net recognized deferred tax asset/liability | -158,978 | -97,245 |

¹⁾ Other temporary differences consist of book value of previously booked value of firm commitment recognized according to hedge accounting. Hedge accounting was not applied for tax purposes.

Gross movements on deferred income tax:

| (NOK 1 000) | 2011 | 2010 |
|--------------------------------------|----------|---------|
| At 1 january (-) liability/(+) asset | -97,245 | -46,608 |
| Income statement charge | -61,734 | -50,636 |
| 31 December | -158,978 | -97,245 |

Note 8 Intangible assets

| | Other intangible | | | | | |
|---|------------------|----------|------------|---------|--|--|
| (NOK 1 000) | Software | Goodwill | assets | Total | | |
| Acquisition cost at 1 January 2010 | 128,436 | 94,157 | 31,019 | 253,612 | | |
| Additions | 46,703 | 0 | 0 | 46,703 | | |
| Acquisition cost at 31 December 2010 | 175,139 | 94,157 | 31,019 | 300,315 | | |
| Acquisition cost at 1 January 2011 | 175,139 | 94,157 | 31,019 | 300,315 | | |
| Additions | 74,687 | 0 | 0 | 74,687 | | |
| Disposals | -12,614 | 0 | 0 | -12,614 | | |
| Acquisition cost at 31 December 2011 | 237,211 | 94,157 | 31,019 | 362,388 | | |
| Accumulated amortization and write-down at January 1 2010 | 81,864 | 6,277 | 4,591 | 92,732 | | |
| Amortization in 2010 | 22,284 | 6,277 | 0 | 28,561 | | |
| Accumulated amortization and write-down at 31 December 2010 | 104,148 | 12,554 | 4,591 | 121,294 | | |
| Accumulated amortization and write-down at January 1 2011 | 104,148 | 12,554 | 4,591 | 121,294 | | |
| Amortization in 2011 | 32,956 | 6,277 | 0 | 39,233 | | |
| Amortization disposals in 2011 | -12,520 | 0 | 0 | -12,520 | | |
| Accumulated amortization and write-down at 31 December 2011 | 124,585 | 18,831 | 4,591 | 148,008 | | |
| Book value at 31 December 2010 | 70,991 | 81,603 | 26,428 | 179,021 | | |
| Book value at 31 December 2011 | 112,627 | 75,325 | 26,428 | 214,380 | | |
| Economic life | 3-5 years | 15 years | Indefinite | | | |
| Amoritzation plan | Linear | Ĺinear | None | | | |

Capitalized software is related to external consulting fees for the development of Norwegian's own systems for booking and ticket-less travel, various sales portals, back office and maintenance system (AMOS). The depreciation of the software commence as each module is completed.

Goodwill consists of purchased goodwill from Norwegian Air Shuttle Sweden AB in 2009. All airline operations were purchased from the subsidiary and the airline operations are run from Norwegian Air Shuttle ASA from 1 July 2009. Payment for the operations exceeding initial goodwill from the purchase of the shares in Norwegian Air Shuttle Sweden AB in 2007 (see note 25) was added to the value of the shares. Goodwill and slots were identified as assets and measured at the value from initial purchase price in 2007.

The management has determined that goodwill related to the Swedish airline operation has a definite economic useful life of 15 years. The assessment is based on an assumption that the Company will earn future benefits from the Swedish operation for all foreseeable future. The depreciation plan of 15 years is based on an average depreciation plan for the Company's total tangible and intangible assets.

Other intangible assets consist of intellectual property rights which are related to the purchases of internet domains. The Company has developed web portals in Norway, Sweden and Denmark. Slots from the purchase of Norwegian Air Shuttle Sweden AB with an acquisition cost of MNOK 22.4 are included in other intangible assets. Other intangible assets are determined to have indefinite economic useful lives and are not amortized.

Intangible assets with indefinite economic useful lives are tested for impairment annually. No impairment losses are identified for intangible assets in 2011.

Intangible assets with definite economic useful lives are tested for impairment if there are identified indicators of impairment.

The method used to estimate the recoverable amount is value in use, based on discounted cash flow analysis. The analysis reflects the cash flow projections in the financial business plan covering the next year approved by the Board of Directors. The budget for next 12 months is applied for cash flows within a planning horizon of 8 years, as the aircraft fleet is estimated for re-investment every 8 years. Key assumptions used in the calculation are growth rates, operating costs, terminal value and discount rate. Cash flow beyond the 8 year period is extrapolated with a long term growth rate. Estimated cash flow and discount rate are after tax.

Note 9 Tangible assets

| (NOK 1 000) | Buildings | Aircraft | Prepayment Boeing Contract | Equipmen t and fixtures | Financial lease | Total |
|--|-----------|-----------|----------------------------------|-------------------------------|--------------------|-----------|
| Acquisition cost at 1 January 2010 | 3,933 | 1,203,758 | 1,410,992 | 98,904 | 26,468 | 2,744,054 |
| Additions | 5,592 | 1,255,482 | 591,608 | 13,079 | 8,139 | 1,873,900 |
| Disposals | 0 | -7,844 | 0 | 0 | 0 | -7,844 |
| Acquisition cost at 31 December 2010 | 9,525 | 2,451,396 | 2,002,600 | 111,983 | 34,607 | 4,610,110 |
| Acquisition cost at 1 January 2011 | 9,525 | 2,451,396 | 2,002,600 | 111,983 | 34,607 | 4,610,110 |
| Additions | 0 | 716,505 | 1,410,287 | 23,363 | 0 | 2,150,154 |
| Transfers | 0 | 1,285,933 | -1,285,933 | 0 | 0 | 0 |
| Disposals | 0 | -29,206 | 0 | -22,020 | 0 | -51,226 |
| Acquisition cost at 31 December 2011 | 9,525 | 4,424,627 | 2,126,954 | 113,326 | 34,607 | 6,709,038 |
| Accumulated depreciation at 1 January 2010 | 0 | 228,866 | 0 | 68,504 | 376 | 297,745 |
| Depreciation | 0 | 135,792 | 0 | 17,582 | 3,028 | 156,402 |
| Depreciation on disposals | 0 | -5,399 | 0 | 0 | 0 | -5,399 |
| Accumulated depreciation at 31 December 2010 | 0 | 359,259 | 0 | 86,086 | 3,404 | 448,748 |
| Accumulated depreciation at 1 January 2011 | 0 | 359,259 | 0 | 86,086 | 3,405 | 448,748 |
| Depreciation | 0 | 224,865 | 0 | 16,998 | 3,320 | 245,184 |
| Depreciation on disposals | 0 | -28,656 | 0 | -21,657 | , 0 | -50,313 |
| Accumulated depreciation at 31 December 2011 | 0 | 555,468 | 0 | 81,427 | 6,725 | 643,619 |
| Book value at 31 December 2010 | 9,525 | 2,092,137 | 2,002,600 | 25,897 | 31,203 | 4,161,360 |
| Book value at 31 December 2011 | 9,525 | 3,869,159 | 2,126,954 | 31,899 | 27,882 | 6,065,419 |
| | | | | | | |
| Economic life | See below | See below | See below | See below | 4-20 years | |

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 Depreciation plan
 See below
 See below
 None
 Linear
 Linear

 Residual value
 100 % MNOK 1,087.2
 See below
 See below
 MNOK 0

At 31 December 2011, the Company operated a total of 63 aircraft, whereas 20 were owned and 43 were leased under operational leases. Leases are detailed in note 10.

<u>Aircraft</u>

Aircraft consist of purchased aircraft and the Company owns 20 aircraft at 31 December 2011. The residual value is MNOK 1,087.2 in total for all aircraft. The residual value is deducted from the depreciable amount of the remainder of the aircraft. The life expectancy of the aircraft is 25 years on all 737 aircraft, and the economic life of the owned aircraft is 25 years less the age of the aircraft at time of purchase.

Installations on leased aircraft

The installations on the leased aircraft include cabin interior modifications and other improvements to the aircraft after lease commencement. The capitalized value is depreciated over the remainder of the aircraft lease, which is between 1-10 years. Linear depreciation is applied and residual value is NOK 0. In 2011 and 2010 several engines on the leased aircraft were in overhaul, and replacements costs for life limited parts were capitalized to the extent that the costs are improvements to the engines which exceed the requirements specified in the leasing contracts. These components are depreciated at a defined rate per engine cycle, limited to the remainder of the aircraft lease.

Spare parts

Spare parts consist of rotable parts for aircraft, and are depreciated over their useful life. The useful life of spare parts ranges between 5 to 8 years. Linear depreciation is applied and 25% of the acquisition cost is calculated as residual value.

Buildings

Buildings consist of 3 apartments in Berlin, purchased in 2007 for the purpose of housing crew and trainees stationed in Berlin on temporary basis. In 2010, the Group purchased an apartment in Seattle for the purpose of housing personnel stationed in Seattle with regards to the delivery of new 737-800 HGW aircraft. Buildings are carried at acquisition cost. The residual value is estimated to equal the acquisition cost.

Prepayments on Boeing contract

In 2007, the Company entered a purchase contract on 42 new 737-800 HGW aircraft with Boeing Corporation, with an option of purchasing 42 additional aircraft. At 31 December 2010, seven aircraft were delivered, and eight aircraft were delivered in 2011. 36 purchase options have been exercised. 55 aircraft will be delivered between 2012 and 2018. Until the delivery of the aircraft, the Company will make prepayments to Boeing, following a defined prepayment schedule. The Company capitalizes borrowing costs incurred for the construction of qualifying assets during the period of time that is required to complete the aircraft. Borrowing costs of MNOK 78.2 (2010: MNOK 73.9) have been capitalized during the year. Average capitalization rate of 5.1% (2010: 6.1%) was used.

Financial lease assets

The Company entered lease agreements in 2009 related to de-ice equipment and electronic flight bag equipment. The lease agreements are classified as financial leases as all risks and rewards are transferred to the Company after the end of the lease agreement. The financial lease assets are depreciated over their economic useful lives. De-ice equipment is depreciated over 20 years, while electronic flight bag equipment is depreciated over 4 years. Residual value of financial lease assets is 0.

Impairment of tangible assets

In 2011 and 2010, management determined that the total operations of the Company were its cash generating unit. Impairment testing of tangible assets are covered by impairment testing on the whole Company, see note 8 for details.

For information regarding assets pledged as collateral, see note 21.

Note 10 Leasing

The lease agreements on the Boeing 737 aircraft last between 3 and 10 years from the date of agreement, with some extension options. The lease agreements on the Boeing 787 aircraft last for 12 years with option for extension. From 2002 to 2009, 38 aircraft were delivered. In 2010, 8 aircraft were delivered and 8 aircraft were delivered in 2011. Renegotiations have resulted in extensions on some of the shorter leases. In 2011, 10 aircraft were redelivered to lessor. Contracts for 8 of the aircraft will expire in 2012, and contracts for 3 of the aircraft expire in 2013. The remaining contracts expire in 2014 or later.

Leasing costs expensed on aircraft lease within operational expenses was MNOK 828.4 in 2011 (2010: MNOK 778.5). Included in leasing costs are operating lease costs on aircraft from sale and lease back transactions.

In addition, the Company leases 5 cars and 10 properties in Oslo, Stavanger, Stockholm and Copenhagen. Leasing costs related to cars and properties expensed in other operating expenses in 2011 was MNOK 26.6 (2010: MNOK 50.1).

Annual minimum rent on non-cancellable operating lease agreements at 31 December is as follows:

| (NOK 1 000) | Aircrafts | Cars | Property | Total | Aircrafts | Cars | Property | Total |
|-----------------------|-----------|--------|----------|-----------|-----------|--------|----------|-----------|
| Within one year | 1,342,217 | 4,222 | 41,827 | 1,388,266 | 1,163,166 | 4,343 | 20,815 | 1,188,324 |
| Between 1 and 5 years | 5,798,435 | 15,179 | 60,710 | 5,874,324 | 3,333,379 | 15,105 | 47,957 | 3,396,442 |
| After 5 years | 5,659,708 | 0 | 41,101 | 5,700,809 | 1,287,069 | 3,555 | 10,919 | 1,301,544 |

The aircraft's minimum lease payments consist of ordinary lease payments, contractual payments for maintenance reserves and expensed deferred lease payments resulting from non- interest bearing deposits paid at inception of the lease agreement. Aircraft leases committed through letter of intent are not included in the table above.

Note 11 Long term receivables

| <u>(NOK 1 000)</u> | 2011 | 2010 |
|-----------------------------|---------|--------|
| Deposits | 95,066 | 42,063 |
| Intercompany receivable | 12,129 | 5,311 |
| Other long-term receivables | 17,961 | 10,955 |
| Total | 125,156 | 58,329 |

The Company pays deposits on aircraft leases. In 2011 and 2010, inter-company receivables relates to a long- term loan to Call Norwegian AS. Inter-company receivables are presented net against inter-company payables in the financial statements for each subsidiary. Receivables denominated in foreign currency are converted using the prevailing exchange rates on the balance sheet date.

Note 12 Inventories

| <u>(NOK 1 000)</u> | 2011 | 2010 |
|-----------------------------|--------|--------|
| Consumables | 69,185 | 54,633 |
| Parts for heavy maintenance | 12,809 | 7,928 |
| Other inventory | 0 | 3,054 |
| Total | 81,994 | 65,615 |

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In 2011 and 2010, the Company purchased parts removed from aircraft engines in relation with heavy maintenance. Such parts are held for sale and sold in secondary markets.

Charges for obsolete product in 2011 were MNOK 4.5 (2010: MNOK 4.3).

Note 13 Other receivables

| (NOK 1 000) | 2011 | 2010 |
|---|---------|---------|
| Prepaid costs | 74,517 | 46,293 |
| VAT refund | 45,759 | 55,351 |
| Reimbursements claims maintenance costs | 174,150 | 174,697 |
| Other receivables | 95,325 | 89,712 |
| Total | 389,751 | 366,053 |

Note 14 Shareholder's equity and shareholder information

At 31 December 2011, the share capital consists of the following share classes;

| | Nominal | | |
|-----------------------------|------------|----------|------------|
| | Num | | Book value |
| Class A shares | 34,878, | .226 0.1 | 3 487 823 |
| | | Owner- | Voting- |
| | A-shares | ship | rights |
| HBK INVEST AS | 9,499,116 | 27.24% | 27.24% |
| AWILCO INVEST AS | | 6.38% | 6.38% |
| FINNAIR PLC | 2,225,726 | 4.73% | |
| SKAGEN KON-TIKI | 1,649,862 | | 4.73% |
| | 1,628,768 | 4.67% | 4.67% |
| SKAGEN VEKST | 1,504,738 | 4.31% | 4.31% |
| VERDIPAPIRFONDET DNB | 951,452 | 2.73% | 2.73% |
| JPMORGAN CHASE BANK | 823,567 | 2.36% | 2.36% |
| VITAL FORSIKRING ASA | 737,082 | 2.11% | 2.11% |
| STATE STREET BANK AN | 685,858 | 1.97% | 1.97% |
| DANSKE INVEST NORSKE | 611,274 | 1.75% | 1.75% |
| KLP AKSJE NORGE VPF | 480,000 | 1.38% | 1.38% |
| DANSKE INVEST NORSKE | 471,876 | 1.35% | 1.35% |
| GOLDMAN SACHS INT | 450,000 | 1.29% | 1.29% |
| VERDIPAPIRFONDET DNB | 430,797 | 1.24% | 1.24% |
| DNB NOR SMB VPF | 411,650 | 1.18% | 1.18% |
| SHB STOCKHOLM CLIENT | 404,021 | 1.16% | 1.16% |
| HOLBERG NORDEN | 351,815 | 1.01% | 1.01% |
| HOLBERG NORGE | 316,903 | 0.91% | 0.91% |
| KOMMUNAL LANDSPENSJONSKASSE | 300,000 | 0.86% | 0.86% |
| SKANDINAVISKE ENSKILDA | 243,358 | 0.70% | 0.70% |
| Other | 10,700,363 | 30.70% | 30.70% |
| Total number of shares | 34,878,226 | 100% | 100% |

Shares directly or indirectly held by members of the Board of Directors, Chief Executive Officer and Executive Management

| Name | Title | Shares 1) |
|----------------------------|--|-----------|
| Bjørn Kise 2) | Chairman | 781,537 |
| Ola Krohn Fagervoll | Deputy chairman | 15,462 |
| Liv Berstad | Board Member | 0 |
| Marianne Wergeland Jenssen | Board Member | 800 |
| Linda Olsen | Board Member - Employee repr | 0 |
| Thor Espen Bråten | Board Member - Employee repr | 2,622 |
| Kenneth Utsikt | Board Member - Employee repr | 1,750 |
| Bjørn Kjos 3) | Chief Executive Officer | 8,040,537 |
| Frode E Foss | Chief Financial Officer | 35,000 |
| Hans-Petter Aanby | Chief IT Officer | 0 |
| Asgeir Nyseth | Chief Operating Officer | 5,200 |
| Daniel Skjeldam | Chief Commercial Officer | 0 |
| Anne-Sissel Skånvik | Senior Vice President Corporate Communications | 0 |
| Gunnar Martinsen | Senior Vice President HR and Organisation | 8,804 |

1) Including shares held by related parties

2) Bjørn Kise holds 8.2 % of HBK invest AS

3) Bjørn Kjos holds 84.1 % of HBK Invest AS

Options directly held by the Chief Executive Officer and members of Executive Management;

| | | Outstanding | Exercised Outstanding | |
|---------------------|--|-------------|-----------------------|-------|
| Name | Title | 2010 | 2011 | 2011 |
| Bjørn Kjos | Chief Executive Officer | 48,184 | 40,000 | 8,184 |
| Frode E Foss | Chief Financial Officer | 44,679 | 40,000 | 4,679 |
| Hans-Petter Aanby | Chief IT Officer | 24,760 | 20,000 | 4,760 |
| Asgeir Nyseth | Chief Operating Officer | 44,931 | 40,000 | 4,931 |
| Daniel Skjeldam | Chief Commercial Officer | 42,312 | 40,000 | 2,312 |
| Anne-Sissel Skånvik | Senior Vice President Corporate Communications | 20,000 | 20,000 | 0 |
| Gunnar Martinsen | Senior Vice President HR and Organisation | 21,736 | 20,000 | 1,736 |

Note 15 Equity

| (NOK 1 000) | Share capital | Share prem. reserve | Other paid-in equity | Other equity | Total equity |
|--|------------------|------------------------|-------------------------|-----------------|-----------------|
| Equity at 01 January 2010 | 3,421 | 1,041,894 | 47,387 | 506,089 | 1,598,791 |
| Stock options- share issue 2010 | 36 | 13,189 | 0 | 0 | 13,225 |
| Compensation expense for stock options | 0 | 0 | 7,100 | 0 | 7,100 |
| Net profit for the year | 0 | 0 | 0 | 152,016 | 152,016 |
| Equity 31 December 2010 | 3,457 | 1,055,083 | 54,487 | 658,104 | 1,771,132 |
| Equity at 01 January 2011 | 3,457 | 1,055,083 | 54,487 | 658,104 | 1,771,132 |
| Stock options- share issue 2011 | 30 | 20,380 | 0 | 0 | 20,410 |
| Compensation expense for stock options | 0 | 0 | 8,844 | 0 | 8,844 |
| Net profit for the year | 0 | 0 | 0 | 140,172 | 140,172 |
| Equity 31 December 2011 | 3,488 | 1,075,463 | 63,331 | 798,276 | 1,940,559 |

Note 16 Pensions

The Company operates defined benefit plans and defined contribution plans. The majority of employees participate in a defined benefit plan. Pension plans are placed with DNB Liv.

Defined contribution plan

The defined contribution plans require that the Company pays premiums to public or private administrative pension plans on mandatory, contractual or voluntary basis. The Company has no further obligations once these premiums are paid. The premiums are accounted for as payroll expenses as soon as they are incurred. Pre-paid premiums are accounted for as an asset to the extent that future benefits can be determined as plausible.

Defined contribution plans comply with Norwegian Pension legislation.

Pension expense on defined contribution plans is MNOK 33.5 in 2011 (2010: MNOK 0). The increase in expenses from contribution plans relates to introduction of contribution plans in Norway in 2011.

Defined benefit plan.

The defined benefit plan is a funded plan where the benefits are mainly dependent on pension entitlement earned, salary at the time of retirement and the size of payments from the National Insurance. The plan also covers a life insurance and disability insurance. Per 31 December 2011, a total of 2,090 employees were active members (2010: 1, 857), and 38 (2010: 32) were on pension retirement. In addition, employees are included in the early retirement scheme (AFP), which is an unfunded plan for retirement right at the age of 62. The AFP is a multi-employer plan, where the Norwegian government finances 1/3 of the contribution plans. The AFP pension plan is a defined benefit plan administered by a separate legal entity (Fellesordningen). The plan is temporarily accounted for as a defined contribution plan, as the plans administrators have not been able to calculate the pension obligation for each entity participating in the plan. In 2010, the former AFP pension plan was closed, causing a settlement transaction of MNOK 4 recognized in the income statement as a cost reduction in pension expenses.

The scheme is in compliance with the Occupational Pensions Act.

The pension obligation in the defined benefit plan is calculated on linear accumulation. Changes in the obligation due to changes in and deviations from the estimated assumptions, are spread over the estimated average remaining vesting period for the part of deviations which exceeds 10% of the gross pension liability. Pension costs for the year for the Company's defined benefit plans are calculated by independent actuaries and are based on information as of 1 January 2011. The management has made an assessment of changes in estimates and basis of calculation, these changes have no material impact on the pension cost for 2011.

Risk tables for death and disability are based on the most commonly used statistics in Norway, (K-2005) and (IR 02) respectively.

| Pension expense (NOK 1 000) | Funded | Unfunded | Total 2011 | Total 2010 |
|--|----------|----------|------------|------------|
| Net present value of benefits earned | 142,059 | 0 | 142,059 | 112,901 |
| Interest cost on pension liability | 27,187 | 0 | 27,187 | 20,845 |
| Return on plan assets | -24,843 | 0 | -24,843 | -18,963 |
| Administrative expenses | 2,938 | 0 | 2,938 | 2,610 |
| Recognized actuarial gains/losses | 6,906 | 0 | 6,906 | 4,914 |
| Recognized net liability - settlement | 0 | -3,306 | -3,306 | -4,028 |
| Accrual for settlement liability | 0 | 0 | 0 | 3,772 |
| Social security tax | 21,629 | -466 | 21,163 | 16,552 |
| Net pension expense defined benefit plans | 175,876 | -3,772 | 172,104 | 138,603 |
| Pension expense on defined contribution plans | 31,299 | 2,196 | 33,495 | 0 |
| Total pension expense | | | 205,599 | 138,603 |
| (NOK 1 000) | Funded | Unfunded | Total 2011 | Total 2010 |
| Liabilities on earned pension rights | 682,473 | 3,306 | 685,779 | 476,364 |
| Calculated liability from future salary increases | 272,552 | -3,306 | 269,246 | 209,415 |
| Gross pension liabilities | 955,025 | 0 | 955,025 | 685,779 |
| Pension assets (at market value) | 514,910 | 0 | 514,910 | 401,328 |
| Estimate deviations not recognised | -308,000 | 0 | -308,000 | -178,177 |
| Social security tax | 18,598 | 0 | 18,598 | 14,984 |
| Net pension liabilities | 150,713 | 0 | 150,713 | 121,259 |
| | | | | |
| | | | 2011 | 2010 |
| Best estimate of actual return on pension funds previous year | | | 3.50% | 6.20% |
| Expected contribution to be paid next year | | | 130,073 | 104,480 |
| Expected benefits to be paid | | | 6,569 | 5,599 |
| Economic assumptions: | | | 2011 | 2010 |
| Discount rate | | | 2.60% | 4.00% |
| Expected growth in salaries | | | 3.25% | 3.75% |
| Expected growth in state pensions | | | 3.25% | 3.75% |
| Expected growth in pensions | | | 0.10% | 1.30% |
| Expected return on pension assets | | | 4.10% | 5.40% |
| Average turnover | | | 2-10 % | 2-10 % |
| | | | 2-10 70 | 2-10-70 |
| The companys pension fund is invested in the following instruments | s: | | | |
| | | | 2011 | 2010 |
| Equity | | | 19.5 % | 18.7 % |
| Bonds | | | 14.5 % | 15.4 % |
| Money market funds | | | 13.3 % | 13.6 % |
| Hold-to-maturity bonds | | | 32.6 % | 33.2 % |
| Real estate | | | 17.0 % | 17.6 % |
| Various | | | 3.0 % | 1.5 % |

Actuarial assumptions related to demographic factors and retirements are based on assumptions commonly used in insurance. The estimated utilization rate for the AFP scheme is 20%.

Historical information

| (NOK 1 000) | 2011 | 2010 | 2009 | 2008 | 2007 |
|---|---------|---------|---------|---------|---------|
| Present value of defined benefit obligation | 955,025 | 685,779 | 483,721 | 388,730 | 249,401 |
| Fair value of plan assets | 514,910 | 401,328 | 301,612 | 233,000 | 175,000 |
| Deficit/(surplus) in the plan | 440,115 | 284,451 | 182,109 | 155,730 | 74,401 |
| Experience adjustments on plan liabilities | 108,905 | 81,092 | -25,272 | 50,340 | 19,506 |
| Experience adjustments on plan assets | 28,702 | 2,130 | -28,148 | 2,549 | -2,375 |

Note 17 Options

On 20 July 2009 the Board issued, in accordance with the authorization from the general meeting, 384,000 stock options to the management and key personnel. The stock options have an exercise price of NOK 67.00, equal to the average share price the last trading days prior to the date of issue, plus 10%. The stock options may be exercised within a period of two years and 3 months, whereas the first 50% of the stock options were vested on 20 July 2010, and the second 50% of the stock options were vested on 20 July 2011.

The Board issued 292,021 stock options to employees on 1 October 2010 in accordance with the authorization from the general meeting. The stock options have an exercise price of NOK 63.8, equal to the 30% discounted volume weighted share price during the period 20 -23 September 2010. The stock options may be exercised within a period of two years, whereas the first 50% of the stock options were vested on 1 October 2011 and the second 50% of the stock options will vest on 1 October 2012. Stock options which are not exercised within 31 October 2012 will expire.

The stock option program is expensed linear at fair value over the vesting period. The cost is offset in other paid in capital. Fair value calculations are conducted using Black & Scholes option pricing model. There are no market conditions linked to the vesting of the options.

The following estimates are used in calculating fair value;

| | 2010 |
|---------------------------|--------|
| Dividend (%) | 0% |
| Expected volatility (%) | 52.52% |
| Historic volatility (%) | 52.52% |
| Risk free interest (%) | 2.13% |
| Expected lifetime (year) | 2.25 |
| Share price at grant date | 93.00 |

There were no option grants in 2011.

Expected lifetime assumes that stock options are exercised at expiration. Expected volatility is based on the historical volatility over the most recent period that corresponds with the expected life of the option. There is a cap on the options granted in 2009 limiting the proceeds from the options to three times the participants' annual base salary. Furthermore, the participants in the 2010 - program must cover the social security tax incurred for option gains where the share price exceeds NOK 127.6. These limitations are taken into account when calculating the option values.

The option program is expensed with MNOK 8.8 in 2011 and MNOK 7.1 in 2010.

| | 2011 Shares | Weighted avg. exerc. Price | 2010 Shares | Weighted avg. exerc. Price |
|--|----------------|-------------------------------|----------------|-------------------------------|
| Outstanding at the beginning of the period | 629,807 | 65.5 | 710,601 | 50.9 |
| Allocated | 0 | 0.0 | 292,021 | 63.8 |
| Exercised | 329,394 | 67.0 | 371,601 | 39.2 |
| Terminated | 4,000 | 67.0 | 214 | 63.8 |
| Forfeited | 12,500 | 66.4 | 1,000 | 67.0 |
| Expired | 0 | 0.0 | 0 | 0.0 |
| Outstanding at the end of the period | 283,913 | 63.8 | 629,807 | 65.5 |
| Vested options | 139,198 | 63.8 | 146,500 | 67.0 |
| Weighted average fair value of options allocated in the period | 0 | 0.0 | 292,021 | 38.1 |

| 2011 | Outstanding options | | Vested opt | ions | |
|--------------------|---------------------|----------------|----------------|----------------|----------------|
| | | Weighted | | | |
| | | average | Weighted | | Weighted |
| | Outstanding | remaining | average | | average |
| Strike price (NOK) | options | lifetime (yrs) | exercise price | Vested options | exercise price |
| 50.00 - 66.00 | 283,913 | 0.8 | 63.8 | 139,198 | 63.8 |
| Total | 283,913 | 0.8 | 63.8 | 139,198 | 63.8 |

| 2010 | Outstanding options | | Vested opt | ions | |
|--------------------|---------------------|----------------|----------------|----------------|----------------|
| | | Weighted | | | |
| | | average | Weighted | | Weighted |
| | Outstanding | remaining | average | | average |
| Strike price (NOK) | options | lifetime (yrs) | exercise price | Vested options | exercise price |
| 50.00 - 66.00 | 291,807 | 1.8 | 63.8 | 0 | 0.0 |
| 66.00 - 70.00 | 338,000 | 0.8 | 67.0 | 146,500 | 67.0 |
| Total | 629,807 | 1.4 | 65.5 | 146,500 | 67.0 |

Norwegian Air Shuttle ASA has implemented a share purchase savings program for the employees, where the employees, by salary deductions, purchase shares in the parent company and the company will fund up to 50% of the purchased shares, limited to NOK 6000 per year. The Company will also distribute bonus shares depending on the total amount of purchased shares per employee.

Fair value of the bonus shares are measured at the date of grant using Black & Scholes option pricing model. The fair value of the bonus shares and the corresponding estimated social security cost are expensed as personnel costs over the vesting period. Changes in estimated social security cost are expensed over the remaining vesting period. At 31 December 2011, MNOK 1.5 (2010: MNOK 1.5) was expensed.

Note 18 Provisions

| <u>(NOK 1 000)</u> | 2011 | 2010 |
|---|--------|--------|
| Periodic maintenance on leased Boeing 737 airplanes | 81,865 | 94,961 |
| Total provisions | 81,865 | 94,961 |

The Company pays fee to maintenance funds held by the lessor on leased aircraft. The accrued provisions in the accounts are estimated payments for periodic maintenance in excess of payments to the maintenance funds, and are provided on the basis of aircraft utilization. For some of the contracts, there is a degree of uncertainty about what kind of maintenance is covered by the maintenance funds, and the provision for this increase in expenses for the Company is distributed over the period until the maintenance is performed.

Parts of the periodic maintenance will be performed in 2012, and MNOK 10 is classified as short term liability for periodic maintenance (2010: MNOK 22.7). The short term part of periodic maintenance is estimated based on planned maintenance in 2012.

Note 19 Other short-term liabilities

| <u>(NOK 1 000)</u> | 2011 | 2010 |
|---|---------|---------|
| Accrued holiday allowances | 121,843 | 104,185 |
| Accrued expenses | 476,544 | 364,763 |
| Short term part of periodic maintenance | 9,967 | 22,740 |
| Inter-company liabilities | 18,761 | 16,679 |
| Other short term liabilities | 17,825 | 15,950 |
| Total | 644,941 | 524,317 |

Note 20 Financial instruments

| | Assets | | Liabilitie | es |
|------------------------------------|------------|-----------|------------|-----------|
| 31 December 2011 (NOK 1 000) | Short term | Long term | Short term | Long term |
| Foreign exchange hedges fair value | 242,790 | 0 | 0 | 0 |
| Jet-fuel contracts | 0 | 0 | 539 | 0 |
| Total financial instruments | 242,790 | 0 | 539 | 0 |
| | Assets | | Liabilitie | es |
| 31 December 2010 (NOK 1 000) | Short term | Long term | Short term | Long term |
| Foreign exchange hedges fair value | 0 | 0 | 15,003 | 0 |
| Jet-fuel contracts | 0 | 0 | 0 | 0 |
| Total financial instruments | 0 | 0 | 15,003 | 0 |

Other losses/(gains)-net

| (NOK 1 000) | 2011 | 2010 |
|---|------------|----------|
| Financial assets at fair value through profit or loss | | |
| - Fair value losses | 1,461,285 | 171,269 |
| - Fair value gains | -1,765,409 | -158,061 |
| - Foreign exchange (gains)/losses on operating activities | -45,276 | 454 |
| Net losses/(gains) | -349,400 | 13,662 |

Losses and gains on financial asset and financial liabilities at fair value through profit or loss are classified as `other losses/(gains) – net'. Foreign exchange losses and gains on operating activities are classified as other losses/(gains) – net.

Note 21 Assets pledged as collateral and guarantees

In 2010, prepayments of the first 10 aircraft in the purchase contract with Boeing were pledged as collateral for the revolving credit facility. At 31 December 2011 pledged collateral for the revolving credit facility is released and the facility is closed. Pre-delivery financing facilities entered into in 2011 are not secured through pledged collateral. Own aircraft are pledged as collateral for the aircraft financing. Five 737-300 fully owned aircraft are pledged as collateral lease is an actual security for the financial lease liability through fulfilment of the lease agreement. For references to pledged asset, see note 11 and for borrowings related to those asset, see note 24.

| Book value of assets pledged as security (NOK 1 000): | 2011 | 2010 |
|---|-----------|-----------|
| Cash depot | 218,693 | 214,160 |
| Prepayment and aircraft | 5,849,736 | 3,994,969 |
| Financial lease asset | 27,882 | 31,203 |
| Total | 6,096,311 | 4,240,332 |

Note 22 Cash and cash equivalents

| (NOK 1 000) | 2011 | 2010 |
|--|-----------|-----------|
| Cash in bank | 602,183 | 555,902 |
| Cash equivalents | 479,559 | 600,476 |
| Total | 1,081,742 | 1,156,379 |
| Restricted cash items are: (NOK 1 000) | 2011 | 2010 |
| Guarantees for leases and credits from suppliers | 218,693 | 214,160 |
| Taxes withheld | 52,564 | 54,673 |
| Total restricted cash | 271,257 | 268,833 |

Bank guarantees are granted for leasing liabilities for aircraft, suppliers of fuel and handling services, as well as airport charges from airports and governments.

Note 23 **Remuneration of the Board of Directors and Executive Management**

Remuneration of the Board of Directors

Total remuneration paid to the Board in 2011 was MNOK 1. The Chairman of the Board, Bjørn Kise, received MNOK 0.35. There were no bonuses or other forms of compensation paid to the Board members in 2011.

Directive of remuneration of the CEO and the Executive Management

The principles of leadership remuneration in Norwegian Air Shuttle ASA are to stimulate a strong and lasting profit oriented culture. The total compensation level should be competitive, however, not market leading compared to similar organizations. The Board determine the remuneration of the CEO, and the guidelines for remuneration of the Executive Management. The remuneration of the Board and the Executive Management must not have negative effects on the Company, nor damage the reputation and standing of the Company in the public eye. There have been no changes to the guidelines or principles for management remuneration during the year. The actual remuneration in 2011 was consistent with the guidelines and principles.

The Executive Management compensation should primarily consist of a fixed yearly salary with additional compensations such as a company car, free telephone, internet and newspapers, and a standard pension and insurance plan. Executive management is also a part of the Company's stock option plan.

The CEO does not receive compensation in form of performance based salary or bonuses, except for options in the stock option plan. The Executive Management can on an individual basis be awarded with a special compensation for profit enhancing projects.

The Executive Management is part of the Company's collective pension plan for salaries up to 12 G, which applies to all employees. The Senior Management has not been given any specific rights to terminate employment.

Total compensation year 2011

| (NOK 1 000) | Fee | Salary | Bonus | Other benefits **) | Total Compensation | Pension expense ***) |
|--|----------|--------|-------|-----------------------|-----------------------|-------------------------|
| The Board of Directors | | | | | | |
| Bjørn Kise (chairman) | 350 | | | | 350 | |
| Ola Krohn-Fagervoll (deputy chairman) | 225 | | | | 225 | |
| Liv Berstad | 175 | | | | 175 | |
| Marianne Wergeland Jenssen | 175 | | | | 175 | |
| Thor Espen Bråthen*) | 35 | | | | 35 | |
| Kenneth Utsikt*) | 35 | | | | 35 | |
| Linda Olsen*) | 35 | | | | 35 | |
| Total board of directors | 1,030 | 0 | 0 | 0 | 1,030 | 0 |
| Executive Management | | | | | | |
| Bjørn Kjos (Chief Executive Officer) | | 1 251 | | 167 | 1,418 a) | 126 |
| Frode Foss (Chief Financial Officer) | | 1,565 | | 144 | 1,709 b) | 91 |
| Asgeir Nyseth (Chief Operating Officer) | | 1,640 | | 179 | 1,819 c) | 132 |
| Hans-Petter Aanby (Chief IT Officer) | | 1,588 | | 105 | 1,693 d) | 119 |
| Daniel Skjeldam (Chief Commercial Officer) | | 1,605 | | 135 | 1,740 e) | 48 |
| Gunnar Martinsen (Senior Vice President HR and Organisation) | | 1,247 | | 167 | 1,414 f) | 153 |
| Anne-Sissel Skånvik (Senior Vice President Corporate Communi | cations) | 1,286 | | 125 | 1,411 g) | 139 |
| Total executive management | 0 | 10,182 | 0 | 1,022 | 11,204 | 808 |

*) For the employee representatives in the Board of Directors, only their fee for serving on the Board of Directors fee is stated.

**) Other benefits include company car, telephone, internet etc.
***) Pension expense reflects paid pension premium less employee contribution

a) Bjørn Kjos exercised share options in 2011 that has been reported as additional taxable income with NOK 241,024

b) Frode Foss exercised share options in 2011 that has been reported as additional taxable income with NOK 235,912
 c) Asgeir Nyseth exercised share options in 2011 that has been reported as additional taxable income with NOK 228,244

d) Hans-Petter Aanby exercised share options in 2011 that has been reported as additional taxable income with NOK 113,209

e) Daniel Skjeldam exercised share options in 2011 that has been reported as additional taxable income with NOK 945,409

f) Gunnar Martinsen exercised share options in 2011 that has been reported as additional taxable income with NOK 113,209

g) Anne-Sissel Skånvik exercised share options in 2011 that has been reported as additional taxable income with NOK 113,209

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| Total compensation year 2010 | | | | | | |
|--|------|--------|-------|----------------|--------------|----------------------|
| | | | | Other benefits | Total | |
| NOK 1 000 F | ee | Salary | Bonus | **) | Compensation | Pension expense ***) |
| The Board of Directors | | | | | | |
| Bjørn Kise (chairman) | 148 | | | | 148 | |
| Erik Gunnar Braathen (deputy chairman until 11/26/2009) | 83 | | | | 83 | |
| Liv Berstad | 100 | | | | 100 | |
| Ola Krohn-Fagervoll (deputy chairman from 5/11/2010) | 100 | | | | 100 | |
| Marianne Wergeland Jenssen | 100 | | | | 100 | |
| Thor Espen Bråthen *) | 35 | | | | 35 | |
| Kenneth Utsikt *) | 35 | | | | 35 | |
| Linda Olsen *) | 35 | | | | 35 | |
| Total Board of directors | 636 | 0 | | 0 C | 636 | 0 |
| Executive Management | | | | | | |
| Bjørn Kjos (Chief Executive Officer) | | 1 296 | | 182 | 1,478 a) | 127 |
| Frode Foss (Chief Financial Officer) | | 1,362 | | 125 | i 1,487 b) | 125 |
| Asgeir Nyseth (Chief Operating Officer) | | 1,473 | | 219 | 1,692 c) | 143 |
| Hans-Petter Aanby (Chief IT Officer) | | 1,378 | | 116 | i 1,494 d) | 62 |
| Daniel Skjeldam (Chief Commercial Officer) | | 1,400 | | 126 | i 1,526 e) | 165 |
| Gunnar Martinsen (Senior Vice President HR and Organisation) | | 1,010 | | 210 | | 389 |
| Anne-Sissel Skånvik (Senior Vice President Corporate Communicati | ons) | 1,054 | | 121 | 1,175 | 143 |
| Total executive management | 0 | 8,973 | | 0 1,099 | 10,072 | 1,154 |

*) For the employee representatives in the Board of Directors, only their fee for serving on the Board of Directors fee is stated.
**) Other benefits include company car, telephone, internet etc.
***) Pension expense reflects paid pension premium less employee contribution

a) Bjørn Kjos exercised share options in 2010 that has been reported as additional taxable income with NOK 214,634

b) Frode Foss exercised share options in 2010 that has been reported as additional taxable income with NOK 176,569 c) Asgeir Nyseth exercised share options in 2010 that has been reported as additional taxable income with NOK 177,369 d) Hans-Petter Aanby exercised share options in 2010 that has been reported as additional taxable income with NOK 544,331

e) Daniel Skjeldam exercised share options in 2010 that has been reported as additional taxable income with NOK 80,981

Shares and options owned by Executive Managers are presented in note 14.

There are no loans outstanding, or guarantees made, to the Board of Directors or the Executive Management.

Auditor remuneration

| (NOK 1 000) | 2011 | 2010 |
|------------------------------|-------|-------|
| Audit fee | 611 | 988 |
| Other audit related services | 55 | 22 |
| Tax advisory | 568 | 204 |
| Other services | 46 | 136 |
| Total | 1,280 | 1,350 |

All amounts stated are without VAT.

Note 24 **Borrowings**

Nominal value at 31 December 2011

| NOK 1 000 | Nominal value | Amortization | Book value | Effective interest rate |
|---------------------------|---------------|--------------|------------|-------------------------------|
| Bond issue | 600,000 | -1,292 | 598,708 | 8.8% |
| Facility agreement | 652,301 | -4,297 | 648,004 | 3.1% |
| Aircraft financing | 3,021,190 | -162,940 | 2,858,250 | 4.0% |
| Loan facility | 125,278 | -405 | 124,873 | 4.6% |
| Financial lease liability | 20,456 | 0 | 20,456 | 5.6% |
| Total | 4,419,224 | -168,933 | 4,250,290 | |

Nominal value at 31 December 2010

| (NOK 1 000) | Nominal value | Amortization | Book value | Effective interest rate |
|---------------------------|---------------|--------------|------------|-------------------------------|
| Bond issue | 600,000 | -2,632 | 597,368 | 8.6% |
| Facility agreement | 368,168 | -981 | 367,187 | 2.5% |
| Aircraft financing | 1,395,575 | -76,066 | 1,319,509 | 4.5% |
| Loan facility | 176,429 | - 584 | 175,845 | 4.5% |
| Financial lease liability | 24,973 | 0 | 24,973 | 5.6% |
| Total | 2,565,144 | -80,263 | 2,484,882 | |

Classification of borrowings

| (NOK 1 000) | 2011 | 2010 |
|---------------------------|-----------|-----------|
| Non-current | | |
| Bond issue | 0 | 597,368 |
| Facility agreement | 0 | 0 |
| Aircraft financing | 2,585,158 | 1,197,833 |
| Loan facility | 97,730 | 148,702 |
| Financial lease liability | 15,485 | 20,007 |
| Total | 2,698,373 | 1,963,910 |
| Current | | |
| Bond issue | 598,708 | 0 |
| Facility agreement | 648,004 | 367,187 |
| Aircraft financing | 273,092 | 121,676 |
| Loan facility | 27,143 | 27,143 |
| Financial lease liability | 4,971 | 4,966 |
| Total | 1,551,918 | 520,972 |
| Total borrowings | 4,250,290 | 2,484,882 |

Collateralized borrowings are detailed in note 21.

Bond issue

Interest rate of NIBOR 3 m and a risk premium equal to the spread at the balance sheet date.

The bond issue is an unsecured bond issue denominated in NOK and matures on 17 December 2012. The coupon is NIBOR +5.75%. The bond issue is classified as short term borrowings at 31 December 2011.

Facility agreement

Interest rate of LIBOR 3 m and a risk premium equal to the spread at the balance sheet date. The facility agreement from 2008 with French financial institution Natixis were closed in March 2011 at the delivery of the last aircraft in the Natixis arrangement. The Group entered into two additional facility agreements in 2011 with ING Bank N.V and DVB Bank SE to cover pre-delivery financing for aircraft with delivery from 2012 through 2014.

The borrowings mature at the delivery of each aircraft and final delivery matures at 1 November 2012. The facility agreement is classified as short term borrowings and denominated in USD.

Aircraft financing

Fixed and floating interest rate based on LIBOR 7 y and a risk premium equal to the spread at the balance sheet date. The spread is not entity specific, as the agreed spread is based on overall credit risk in the financial markets in the United States.

The borrowings mature quarterly for 12 years after delivery of the aircraft from Boeing. The aircraft financing is denominated in USD.

Loan facility

Floating interest of NIBOR 3 m and a risk premium of 2.25%. The loan facility is denominated in NOK and matures quarterly, with a final commitment to pay on 30 June 2014.

Financial lease liability

The liability is de facto secured in the financial lease assets, as the rights and obligations of the leased assets are returned to the lessor if the lease agreement is not fulfilled. The financial lease liability is denominated in NOK.

Maturity of borrowings

| | Less than 1 Be | tween 1 and | Between 2 and 5 | |
|---------------------------------|----------------|-------------|-----------------|--------------|
| At 31 December 2011 (NOK 1 000) | year | 2 years | years | Over 5 years |
| Borrowings | 1,552,536 | 300,235 | 890,268 | 1,655,730 |
| Financial lease liability | 4,396 | 4,396 | 8,668 | 2,297 |
| Total liabilities | 1,556,932 | 304,631 | 898,936 | 1,658,027 |

| | Less than 1 Be | tween 1 and | Between 2 and 5 | |
|---------------------------------|----------------|-------------|-----------------|--------------|
| At 31 December 2010 (NOK 1 000) | year | 2 years | years | Over 5 years |
| Borrowings | 516,006 | 732,927 | 468,153 | 742,824 |
| Financial lease liability | 4,966 | 4,001 | 12,004 | 4,001 |
| Total liabilities | 520,972 | 736,928 | 480,157 | 746,825 |

Note 25 Investment in subsidiaries and related parties

Norwegian Air Shuttle Polska SP.zo.o

The subsidiary was established in 2006 and is based in Warsaw, Poland. The Company owns 100% of the shares. The company was established for managing the Polish operation and is under liquidation.

Norwegian Air Shuttle Sweden AB

The subsidiary was purchased on 31 July 2007. The Company owns 100 % of the shares in Norwegian Air Shuttle Sweden AB. The total purchase price was MNOK 199.8. The company is based at Arlanda Airport, Stockholm, Sweden. The Swedish subsidiary supplies crew and provides some lighter maintenance on the aircraft. Transactions between the parent company and the Swedish subsidiary during 2011 consisted of the supply of personnel. At 1 July 2009, the entire airline operation in Norwegian Air Shuttle Sweden AB was transferred to Norwegian Air Shuttle ASA through the purchase of assets.

AB Norwegian Air Shuttle Finland Ltd

The subsidiary was established on 14 June 2011, but had no activity in 2011 and the Company has control over 100% of the shares in AB Norwegian Air Shuttle Finland Ltd.

Call Norwegian AS

On 14 January 2008 the Company established Call Norwegian AS, and owns 100% of the shares. The company provides communication services such as airport WiFi, VOIP, SMS and mobile subscriptions, with focus on relevance to Norwegian's existing customers. Transactions between parent company and Call Norwegian AS in 2011 were primarily a loan to Call Norwegian AS of MNOK 12. The Company decided to transfer a Company contribution to Call Norwegian AS in 2010 of MNOK 38.1, resulting in a net effect on shares of MNOK 27.5. An impairment loss of MNOK 25 is recognized in other financial items in 2011 related to the Parent Company's investment in shares in Call Norwegian AS. The impairment test of the investment in Call Norwegian AS is performed using the discounted cash flow method. The impairment test is based on the following assumptions; budgeted future cash flows, discount rate of 11.5% and terminal value of 2%.

NAS Asset Management Ireland Ltd

At 15 July 2008 the Company established NAS Asset Management Ltd, a special purpose vehicle (SPV), and owns 99.9% of the shares. NAS Asset Management Norway AS owns the remaining 0.1% of the shares. The company is incorporated in Ireland and established for aircraft financing purposes. The risk and reward of the Boeing contract is not transferred to NAS Asset Management Ireland Ltd, and the "substance over form" convention is applied in the accounting of the subsidiary. All inter-company transactions with NAS Asset Management Ireland are eliminated in the parent company accounts. At 31 December 2011, the company is under liquidation as the pledges have been released and the pre-delivery financing with Natixis is closed.

NAS Asset Management Norway AS

At 15 July 2008 the Company established NAS Asset Management Norway AS, a special purpose vehicle (SPV), and owns 100% of the shares. NAS Asset Management Norway AS was established for aircraft financing purposes. The subsidiary has not had any transactions with related parties in 2011.

| Date of | | | | | |
|-------------|---|---|--|---|---|
| initiation/ | | Number of | | Book value | Book value |
| aquisition | Office | shares | Ownership | 31.12.2011 | 31.12.2010 |
| 2006 | Warsaw, Poland | 50,000 | 100 % | 2,214 | 2,214 |
| 7/31/2007 | Stockholm, Sweden | 20,000 | 100 % | 33,448 | 33,448 |
| 1/14/2008 | Fornebu, Norway | 1,000,000 | 100 % | 18,930 | 43,930 |
| 7/15/2008 | Dublin, Ireland | 999 | 99.9 % | 1 | 1 |
| 7/15/2008 | Fornebu, Norway | 100 | 100 % | 100 | 100 |
| 6/14/2011 | Helsinki, Finland | 200 | 100 % | 1,552 | 0 |
| | initiation/ aquisition 2006 7/31/2007 1/14/2008 7/15/2008 7/15/2008 | initiation/ aquisition Office 2006 Warsaw, Poland | initiation/ aquisition Office Number of shares 2006 Warsaw, Poland 50,000 7/31/2007 Stockholm, Sweden 20,000 1/14/2008 Fornebu, Norway 1,000,000 7/15/2008 Dublin, Ireland 999 7/15/2008 Fornebu, Norway 100 | initiation/ aquisition Office Number of shares Ownership 2006 Warsaw, Poland 50,000 100 % 7/31/2007 Stockholm, Sweden 20,000 100 % 1/14/2008 Fornebu, Norway 1,000,000 100 % 7/15/2008 Dublin, Ireland 999 99.9 % 7/15/2008 Fornebu, Norway 100 100 % | initiation/ aquisition Office Office Number of shares Ownership Ownership Book value 31.12.2011 2006 Warsaw, Poland 50,000 100 % 2,214 7/31/2007 Stockholm, Sweden 20,000 100 % 33,448 1/14/2008 Fornebu, Norway 1,000,000 100 % 18,930 7/15/2008 Dublin, Ireland 999 99.9 % 1 7/15/2008 Fornebu, Norway 100 100 % 100 |

Transactions with related parties

The CEO is the principal shareholder in Norwegian Air Shuttle ASA with an ownership share of 27.2% through the controlling ownership of HBK Invest AS. The Chairman of the Board owns minority shares in HBK Invest AS. There have been no financial transactions between HBK Invest AS and Norwegian Air Shuttle ASA in 2011 or 2010 except for indirect transactions through Fornebu Næringseiendom.

The Chairman of the Board, Bjørn Kise is partner, and the CEO is former partner, of the law firm Vogt & Wiig which operates as the legal advisor of Norwegian Air Shuttle ASA.

The Company leases its property at Fornebu from Fornebu Næringseiendom AS, which is a fully owned subsidiary of HBK Invest AS. The lease agreement entitles the Company to lease Oksenøyveien 3 at Fornebu for ten years until 2020, with an option to extend the lease for another five years.

The Company has received commission from the associated company in 2011 and 2010 (note 26). The commission relates to sales made by the parent company's customers by using the 'Bank Norwegian' credit cards. The total commission, receivables and payables to related parties are enclosed below.

The Company issued a loan to Call Norwegian AS of MNOK 12.1 in 2011 (2010: MNOK 5.3). No other loans or guarantees have been issued to related parties in 2011 or 2010.

See note 23 for details on key management compensation and note 14 for shares and options held directly or indirectly by members of the Board of Directors, the CEO and the Executive Management.

The following transactions were carried out with related parties:

| Sales (-) and purchases (+) of goods and services (excl VAT) | 2011 | 2010 |
|---|---------|---------|
| - Call Norwegian (mobile-and WiFi services) | 10,090 | 7,787 |
| - Norwegian Air Shuttle Sweden AB (supply of crew personnel) | 226,486 | 164,430 |
| - Vogt & Wiig (legal services) | 4,976 | 3,160 |
| - Associate (commission) | -34,296 | -14,810 |
| - Fornebu Næringseiendom (property rent) | 13,114 | 17,053 |
| - Ola Krohn-Fagervold (services as Board Member - note 14) | 14 | 56 |
| Year-end balances arising from sales/purchases of goods/services (incl VAT) | 2011 | 2010 |
| Receivables from related parties (note 11) | | |
| - Call Norwegian | 12,129 | 5,311 |
| Vogt & Wiig (legal services) | 0 | 0 |
| - Associate (commission) | 19,196 | 12,148 |
| - Fornebu Næringseiendom (property rent) | 0 | 0 |
| - Ola Krohn-Fagervold (services as Board Member - note 14) | 0 | 0 |
| Payables from related parties (note 19) | | |
| - Norwegian Air Shuttle Sweden AB | 18,761 | 16,679 |
| Vogt & Wiig (legal services) | -2 | -40 |
| - Associate (commission) | 0 | 0 |
| - Fornebu Næringseiendom (property rent) | -3,999 | -4,077 |
| - Ola Krohn-Fagervold (services as Board Member - note 14) | 0 | 0 |
| Investment in related parties | 2011 | 2010 |
| - Associate (subordinated loan) | 30,000 | 30,000 |

Note 26 Investment in associated company

Norwegian Air Shuttle ASA has the following investments in associates:

| Entity | Country | Industry | Ownership interest | Carrying amount 31.12.2010 | Net profit (loss) 2011 | Share issue 2011 | Carrying amount 31.12.2011 |
|------------------------------|---------|-----------------------|-----------------------|----------------------------------|---------------------------|---------------------|----------------------------------|
| Norwegian Finans Holding ASA | Norway | Financial Institution | 20% | 62,272 | 19,518 | 301 | 82,091 |
| | | | Ownership | Carrying amount | Net profit | Share issue | Carrying amount |
| Entity | Country | Industry | interest | 31.12.2009 | (loss) 2010 | 2010 | 31.12.2010 |
| Norwegian Finans Holding ASA | Norway | Financial Institution | 20% | 47,943 | 6,328 | 8,000 | 62,272 |

The associated company, Norwegian Finans Holding ASA, owns 100 % of the shares in Bank Norwegian AS. Norwegian Air Shuttle ASA owns 20% of the shares in Norwegian Finans Holding ASA. The company is situated in Oslo, Norway.

The equity method is applied in accounting for the investment, and Company's share of the associated company's profit and loss is included in the carrying amount.

The Company's share of the results and its aggregate assets and liabilities in the associated company, are as follows;

| 2011 (NOK 1 000) | | | | | | | | |
|------------------------------|---------|---------|-------------|----------|---------------|--------------------|--|--|
| Entity | Country | Assets | Liabilities | Revenues | Profit/(Loss) | Interest held % | | |
| Norwegian Finans Holding ASA | Norway | 844,121 | 768,153 | 67,996 | 19,518 | 20% | | |
| 2010 (NOK 1 000) | | | | | | Interest held | | |
| Entity | Country | Assets | Liabilities | Revenues | Profit/(Loss) | % | | |
| Norwegian Finans Holding ASA | Norway | 581,427 | 525,091 | 37,565 | 6,328 | 20% | | |

Note 27 Investment in shares

| | | Market value | | Market value | Book value |
|------------------------------|-----------|--------------|-----------------|--------------|------------|
| Company | Ownership | 2011 | Book value 2011 | 2010 | 2010 |
| Silver pensjonsforsikring AS | 1.4 % | 2,689 | 2,689 | 2,689 | 2,689 |

An impairment loss of MNOK 4.6 was recognized in the income statement of 2010, due to reduced market value of the investment in Silver Pensjonsforsikring.

Note 28 Contingencies and legal claims

The Company has no contingencies or legal claims at 31 December 2011.

Note 29 Commitments

Norwegian Air Shuttle ASA entered in August 2007 into a purchase agreement of 42 new Boeing 737-800 aircraft with Blended Winglets and purchase rights for additional 42 aircraft of the same model from Boeing. The order of 42 aircraft has a list price of USD 3.1 billion.

In 2009 Norwegian extended its aircraft order with additional 6 Boeing 737-800 aircraft and during 2011 the Group exercised 30 of the purchase rights. The total order for purchased aircraft stands at a total of 78, whereof 23 have been delivered by year end 2011. Norwegian has 12 remaining purchase rights for aircraft of the type.

During 2009 to 2011 Norwegian received 23 aircraft. The remaining 55 aircraft will be delivered over a seven-year period from 2011 to 2018. The purchase price will be paid over several USD installments before and on delivery of each aircraft. The list price of the remaining aircraft to be delivered has a list price of USD 4.1 billion.

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Norwegian Air Shuttle ASA has entered into a purchase agreement of three Boeing 787-8 Dreamliner aircraft in June 2011. The aircraft will be delivered over the period from 2013 to 2015. The aircraft have a list price of USD 580 million. The three aircraft will complement 787-8 Dreamliner leases (note 10). At 31 December 2011, the Group has 6 Boeing 787-8 Dreamliners with expected delivery from 2013.

The Company presents list prices on aircraft purchase contracts. Discounts are achieved on the aircraft purchase contracts; hence actual committed purchase price is lower than the presented list prices. Actual committed purchase prices are regarded as contractual and business sensitive information.

Norwegian Air Shuttle ASA has selected the Rolls-Royce Trent 1000 engine to power up to 9 new 787-8 Dreamliner aircraft. The Letter of Intent entered into with Rolls-Royce includes "TotalCare" long-term support agreements which includes all maintenance, spare parts and other support services. The contract value quoted at list price is USD 450 million when comprising 18 engines.

For details on commitments for aircraft leases, see note 10.

Note 30 Events after the reporting period

At 25 January 2012, Norwegian Air Shuttle ASA placed orders with Boeing Commercial Airplanes and Airbus S.A.S. comprising a total of 372 aircraft whereof 222 are on firm order. The firm orders are for 22 Boeing 737-800, 100 Boeing 737 MAX8 and 100 Airbus A320neo. The agreements also include purchase rights for an additional 100 Boeing 737 MAX8 and 50 Airbus A320neo. The firm orders have an aggregated value at list price of approximately NOK 127 billion. Norwegian will be the European launch customer for the new Boeing 737 MAX8. The aircraft is the successor of the 737-800 featuring an all-new engine configuration which combined with airframe improvements will give a 10 - 12 % reduction in fuel burn over its predecessor. The existing 737-800 is currently the most efficient single-aisle aircraft and is the backbone of Norwegian's operation. Norwegian will take delivery of the new Airbus A320neo for future business and growth opportunities. The aircraft is the successor of the existing Airbus A320 featuring an all-new engine configuration which combined with airframe improvements will reduce fuel burn by 15 - 17 % compared to the existing A320. The order will consolidate Norwegian's position as one of the most competitive and cost efficient airlines in Europe. The order is designed to replace the existing fleet and to secure the best available capacity for growth. The order is in line with Norwegian's established strategy of continuously striving for the lowest cost in the Company's markets which include operating the most fuel and cost efficient aircraft. The delivery of aircraft starts in 2016. The aircraft purchase is supported by the Export-Import Bank of the United States (Ex-Im) and European Export Credit Agencies.

Norwegian Air Shuttle ASA has summoned a bondholder meeting in NAS02 (ISIN NO 001 0560915) to be held 30 March 2012. The bondholder meeting is requested to approve an early redemption of NAS02 in combination with a new bond issue in the amount of up to NOK 600,000,000 with maturity in April 2015.

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Responsibility statement

We confirm, to the best of our knowledge, that the financial statements for the period 1 January to 31 December 2011 have been prepared in accordance with current applicable accounting standards, and give a true and fair view of the assets, liabilities, financial position and profit or loss of the entity and the group taken as a whole, as well that the Board of Directors' Report includes a true and fair review of the development and performance of the business and the position of the entity and the group, together with a description of the principal risks and uncertainties facing the entity and the group.

Fornebu, 27 March 2012

Bjørn H. Kise (Chairman of the Board)

Liv Berstad

Thor Espen Bråten (Employee Representative)

Linda Olsen (Employee Representative)

Ola Krohn-Fagervoll (Deputy Chairman)

Marianne Wergeland Jenssen

Kenneth Utsikt (Employee Representative)

Bjørn Kjos (Chief Executive Officer)



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|-------------|--|
| P '' | • |
| | |
| | Opinion on the financial statements of the parent company |
| | In our opinion, the financial statements of the parent company are prepared in accordance with the law and regulations and present fairly, in all material respects, the financial position for Norwegian Ai Shuttle ASA as at 31 December 2011, and its financial performance and its cash flows for the year then ended in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway. |
| | Opinion on the financial statements of the group |
| | In our opinion, the financial statements of the group present fairly, in all material respects, the financial position of the group Norwegian Air Shuttle ASA as at 31 December 2011, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by EU. |
| | Report on Other Legal and Regulatory Requirements |
| | Opinion on the Board of Directors' report and statement of corporate governance principles and practices |
| | Based on our audit of the financial statements as described above, it is our opinion that the information presented in the Board of Directors report and statement of corporate governance principles and practices concerning the financial statements and the going concern assumption, and the proposal for the allocation of the profit is consistent with the financial statements and complies with the law and regulations. |
| | Opinion on Registration and Documentation |
| | Based on our audit of the financial statements as described above, and control procedures we have considered necessary in accordance with the International Standard on Assurance Engagements ISAF 3000 "Assurance Engagements Other than Audits or Reviews of Historical Financial Information", it our opinion that management has fulfilled its duty to produce a proper and clearly set out registration and documentation of the company's accounting information in accordance with the law and bookkeeping standards and practices generally accepted in Norway. |
| | Oslo, 27 March 2012 PricewaterhouseCoopers AS |
| | Herman Skibrek State Authorised Public Accountant (Norway) |
| | Note: This translation from Norwegian has been prepared for information purposes only. |
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